

Networking plan

Career context

Your career goals

Career goals are not just about a promotion or taking your boss' job! It might also mean:

- expanding or reshaping your role
- elevating your impact for a move well into the future
- moving up a level
- changing roles or functional areas.

Role of networking and your sponsor

How can networking can support your career objectives? Thinking specifically about the type of people, or specific people, you need to develop relationships with.

How can your sponsor support your networking goals?

Map out your plan

Contact 1

Who

Who do you need to connect to?

(Categories or specific people)

What can you offer them?
What's the hook to set up a reciprocal exchange?

How

How will you reach out? Eg direct approach or intro via someone else.

When

When will you commit to making contact?

Contact 2

Who

Who do you need to connect to?

(Categories or specific people)

What can you offer them?
What's the hook to set up a reciprocal exchange?

How

How will you reach out? Eg direct approach or intro via someone else.

When

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