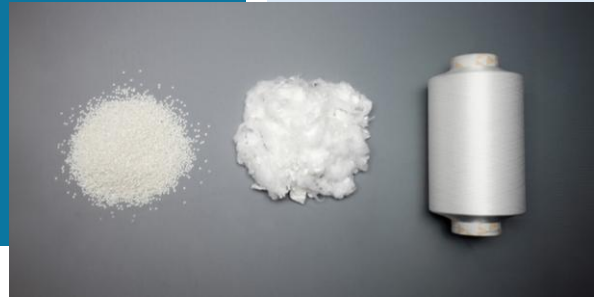


BUSINESS DEVELOPMENT MANAGER (f/m/d)

Full-time | Remote: Residence in EU,
Switzerland or UK | Start: ASAP



The Company

OceanSafe AG is a Swiss polymer science company dedicated to developing next-gen materials. Founded in 2019 by Manuel Schweizer in Bern, Switzerland, the award-winning company is driven by a vision of a future where resource depletion is eliminated, and all materials are engineered for true circularity—leaving no waste behind. OceanSafe operates a technology licensing business. Our high-performance materials are utilized by the world's leading brands. OceanSafe has offices in Bern and Krefeld.

The Role

Your responsibilities:

- Actively promote our materials and technology to brands and suppliers
- Identify and approach new leads, build strong relationships, and maintain an active industry network
- Guide clients through the early stages of adoption and innovation processes
- Follow up on leads, answer technical questions (with internal support), and ensure satisfaction
- Support selected strategic projects and manage day-to-day client communications
- Monitor trends and market movements to identify opportunities
- Work closely with the CMO and other departments to coordinate efforts

Your Profile

We are looking for someone who is curious, self-driven, and eager to make a difference in the industry.

Must-haves:

- 5-7 years of experience in business development, sales, sourcing, or product development in textiles or fashion

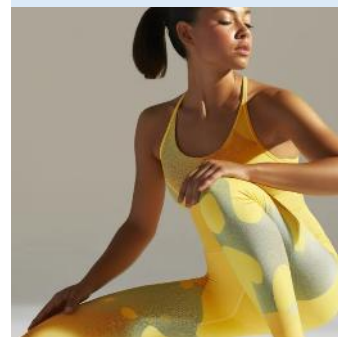
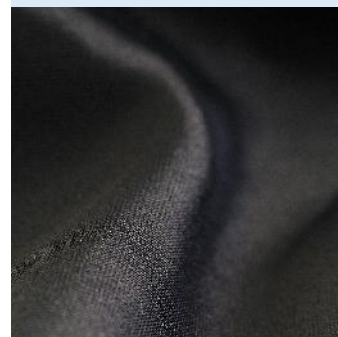
- A university degree with a focus on general business, marketing or another related field
- Strong understanding of industry dynamics, production processes and innovation cycles
- Excellent communication and interpersonal skills
- Fluent in English (spoken and written); German or other languages are a plus
- Confident working independently and remotely, with a reliable and structured approach
- High integrity and a collaborative mindset

Nice-to-haves:

- Experience in a startup or high-growth environment
- Existing network of brand or supplier contacts
- Passion for sustainability, circularity, and innovation

What We Offer

- A meaningful role in a purpose-driven, impact-oriented company
- Exciting products at the intersection of sustainability, science, and design
- Flat hierarchies, fast decisions, and true ownership
- Flexibility to work remotely, with occasional travel
- A motivated, supportive team with strong values and commitment



Send us your English CV to careers@oceansafe.co with your possible start date and salary expectation.

OceanSafe AG Stauffacherstrasse 66a | CH-3014 Bern | Switzerland
OceanSafe GmbH Adolf-Dembach-Strasse 5, 47829 Krefeld, Germany

