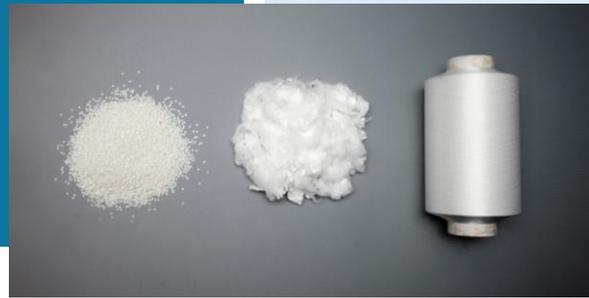


# COMMERCIAL DIRECTOR TEXTILE MATERIALS (f/m/d)

Full-time | Remote: Residence in EU,  
Switzerland or UK | Start: ASAP



## The Company

OceanSafe AG is a Swiss polymer science company dedicated to developing next-gen materials. Founded in 2019 by Manuel Schweizer in Bern, Switzerland, the award-winning company is driven by a vision of a future where resource depletion is eliminated, and all materials are engineered for true circularity - leaving no waste behind. OceanSafe operates a technology licensing business. Our high-performance materials are utilized by the world's leading brands. OceanSafe has offices in Bern and Krefeld.

## The Role

Your responsibilities:

- Promote OceanSafe materials and technology to brands and industry partners
- Support and develop existing partners and customers in implementing OceanSafe materials
- Identify and develop new international business opportunities
- Build relationships with fiber producers, spinners and fabric mills
- Support brands and product developers in adopting new materials
- Translate technical innovation into commercial applications
- Support partners in implementing OceanSafe materials
- Monitor market developments and identify growth opportunities
- Experience introducing new materials to the market

## Your Profile

We are looking for a senior industry professional who has successfully introduced new materials to the market and brings an established international network across the textile value chain.

### Must-haves:

- 5-10 years of international experience in textile sales, sourcing or business development

- Experience working with fibers, yarns or textile materials
- Strong understanding of textile value chains and innovation cycles
- Excellent communication and interpersonal skills
- Fluent English (spoken and written)
- Independent, structured and entrepreneurial mindset
- Willingness to travel internationally

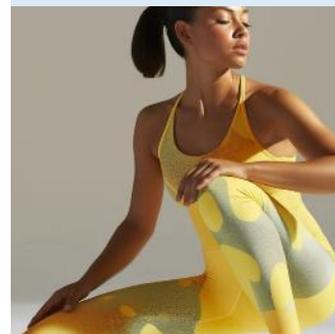
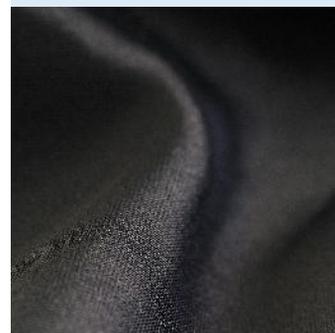
### Nice-to-haves:

- Existing network within the global textile industry
- Experience with new material platforms or fiber innovations
- Interest in sustainability, circularity and innovation

## What We Offer

- A meaningful role in a purpose-driven company
- Innovative materials at the intersection of science and design
- Flat hierarchies and fast decision making
- Flexible working environment with international collaboration

We also welcome conversations with highly experienced professionals from the textile industry who bring strong international networks and are interested in contributing to the successful market introduction of new materials.



Send us your English CV to [careers@oceansafe.co](mailto:careers@oceansafe.co) with your possible start date and salary expectation.

OceanSafe AG Stauffacherstrasse 66a | CH-3014 Bern | Switzerland  
OceanSafe GmbH Adolf-Dembach-Strasse 5, 47829 Krefeld, Germany

