

# SaaS implementation

Fivetran services

Fivetran Services packages ensure your implementation is set up for success. Wherever you are in your modernization journey, our Fivetran data integration experts can help you deliver value immediately.

A Fivetran Resident Solution Architect (RSA) package brings a highly experienced technical resource, onto your team for a duration of 12 months. With customizable monthly hours, your team will be able to overachieve on your business goals with an experienced technical expert by your side.

Consider your Resident Solution Architect as an extension of your team as they proactively partner with you to solve challenges together.

### **Your Resident Solution Architect will:**



## Maximize your efficiency

Your Solution Architect's experience assisting hundreds of customers will enable the configuration of connectors & warehouse architecture without time-consuming trial-and-error.



## Advocate for your needs

Through weekly conversations, your Solution Architect will have detailed knowledge of your environment & champion your needs with Fivetran's Engineering and Product teams.



#### Mitigate risk

With a deep understanding of how Fivetran and your data stack relate to business goals, your Solution Architect reduces risk and delivers business objectives every step of the way.



#### Plan for the future

Through strategic technical consultation, your Solution Architect will help you project plan and manage upcoming priorities, removing roadblocks to ensure future success.

# **Resident Solution Architect: What to expect**

**Design** your data stack and determine optimal sync strategies and configurations.

**Enable** your team on Fivetran's product offering & future additions as it pertains to your use cases.

**Plan** cost optimization and performance tuning to increase ROI.

**Create** your data roadmap and document progress against future-facing goals.

**Champion** your needs and facilitate technical conversations with Fivetran's engineering & product team.

**Support** your team with new use cases as your company expands and grows.

#### **Key outcomes**

- ✓ An understanding of Fivetran best practices as it relates to your needs
- ✓ A deeper comprehension of the setup and nuances of specific data sources that your organization is using.
- ✓ An understanding of the security and governance features at each stage of the Fivetran process
- ✓ Awareness of how best to monitor uptime and manage costs to maximize ROI
- ✓ Ability to deliver faster project timelines while maintaining long-term success

## Accelerate your data delivery and success

Fivetran offers flexible Services packages for you to choose the right option for your business. Our team can help you determine how many hours you need and create a statement of work for your use case.

Services packages						
Term	XX-Small	X-Small	Small	Medium	Large	X-Large
12 months	15 hours	30 hours	60 hours	90 hours	120 hours	240 hours