

Blaine Bertsch | Co-Founder & CEO
blaine@dryrun.com
Book a meeting at dryrun.com

Dryrun | Cash Flow Forecasting Software for the Office of the CFO

A better way to run the numbers.



Dryrun

Cash flow forecasting and scenario modeling software designed for CFOs and finance teams.

Dryrun transforms financial management by delivering clarity into cash flow, accuracy through a single source of truth, and efficiency that empowers smarter, faster decisions.



15	Bank charges	(57)	(65)							
16	COGS Sales	(28)	(33)		9	13%			(58)	
17	COGS Services	(364,000)			4	13%			(34)	
18	COGS-Damage, Scrap, Spoilage	(392,000)							(306,000)	
19	COGS-Other	(88,000)							(290,000)	
20	Contractors	(172,000)							(44,000)	
21	Cost of Goods Sold	(249,930)	(322,200)	72,270		22%			(131,000)	
22	Freight - COS	(62,161)	(71,706)	9,545		13%			(249,930)	
23	Freight and Delivery	(3,108)	(3,585)	477		13%			(74,438)	
24	Job Materials	(242)	(280)	37		13%			(3,722)	
25	Other Costs - COS	(1,243)	(1,434)	191		13%			(290)	
26	Project Mgmt	(8,081)	(9,322)	1,241		13%			(9,677)	
27	Purchases - COS	(3,108)	(3,585)	477		13%			(3,722)	
28	Subcontractors	(3,730)	(4,302)	573		13%			(4,466)	
29	TOTAL CASH OUT	(3,108)	(3,585)	477		13%			(3,722)	
30	CASH OUT	(1,350,797)	(420,098)	(930,698)		-222%			(1,125,587)	
31										
32										
33										
34										
35										
36										
37										
38										
39										
40										
41										
42										
43										
44										
45										
46										
47										
48										
49										
50										
51										
52										
53										

The Problem with Using Spreadsheets to Forecast Cash Flow

Virtually every team relies on spreadsheets leading to three problems:

1. Leadership lacks clear, visual insight
2. Data is outdated, inaccurate, and broken
3. Finance teams waste valuable time maintaining models instead of analyzing results and driving strategy

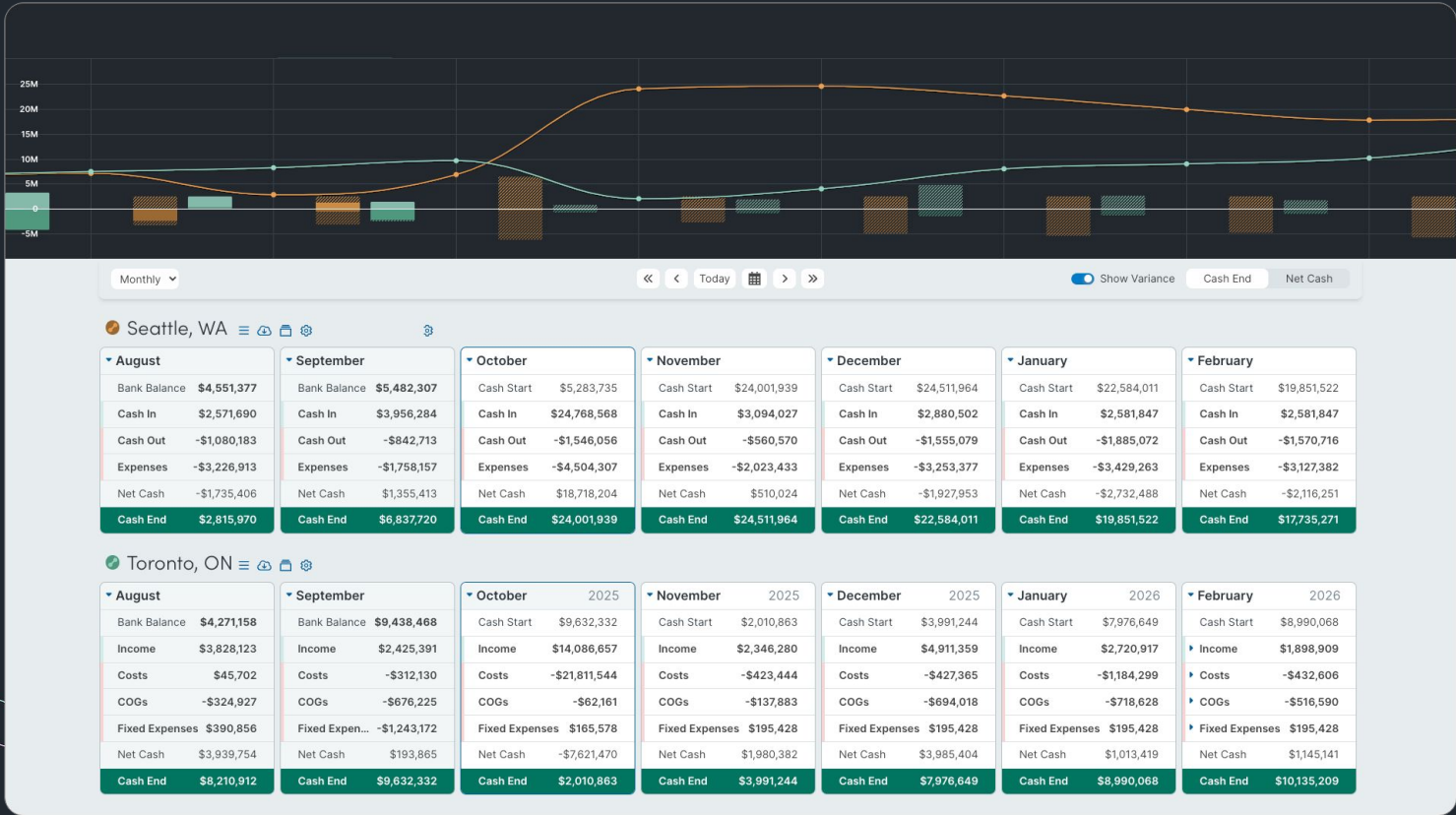


Dryrun Fills a Critical Gap for Both Management & Finance

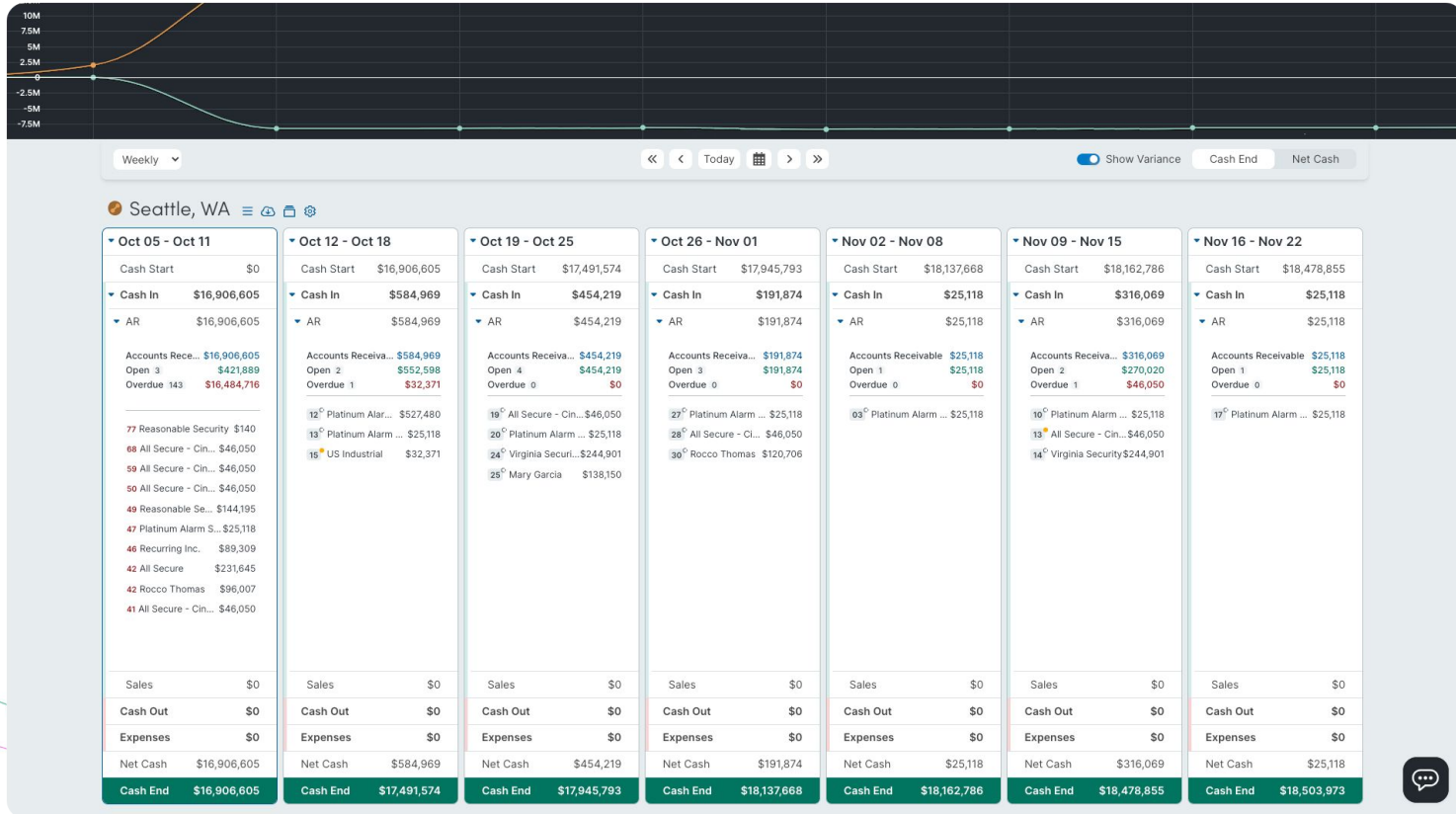
- Deliver crystal clear forecasts to the management team
- Save your finance team hours every day through
- Balances ease-of-use, automation and unmatched control
- Maintain up-to-date, accurate data from your ERP

Dryrun offers fast, straightforward implementation, integrates cleanly with your ERP, and is backed by exceptional support

Simplify Complex Cash Flow Scenarios with Dryrun



See the Weekly Timing of Your AR & AP



Manage Aged AR & AP

AP/Expenses

Expenses by Vendor **Aged Payables** Bills

Start Period Range View Days Aged Periods

NAME ^	OPEN	1 - 30	31 - 60	61 - 90	91+	TOTAL
ADP	-\$125,591	-\$156,988	-\$125,591	-\$125,591	-\$533,760	
American Express	-\$78,145		-\$78,145	-\$78,145	-\$234,436	
Boston Properties	-\$552,598	-\$552,598	-\$552,598	-\$552,598	-\$2,210,393	
Lenovo	-\$104,938	-\$104,938	-\$104,938	-\$209,876	-\$524,689	
Massachusetts Department of Revenue	-\$90,704	-\$90,704	-\$90,704	-\$90,704	-\$362,817	
National Grid	-\$41,026	-\$51,283	-\$41,026	-\$41,026	-\$174,361	
RWS Commercial	-\$237,227	-\$237,227	-\$355,840	-\$237,227	-\$1,067,519	
Security Supply Depot	-\$742,379	-\$742,379	-\$742,379	-\$1,113,569	-\$3,340,707	
Security Systems Plus	-\$337,699	-\$337,699	-\$337,699	-\$337,699	-\$1,350,796	
State Farm Insurance	-\$136,754			-\$136,754	-\$273,508	
Total	-\$2,447,061	-\$2,273,816	-\$2,428,920	-\$2,923,189	-\$10,072,986	

AP/Expenses

Expenses by Vendor **Aged Payables** Bills

Start Period Range View

VENDOR	TYPE	DUE DATE	EXPECTED DATE	TOTAL	AMOUNT DUE	STATUS
Lenovo	Bill	Jan 22, 2025		\$104,938	\$75,200	Overdue
Boston Properties	Bill	Mar 15, 2025		\$276,299	\$198,000	Overdue
Security Supply Depot	Bill	Oct 01, 2025		\$371,190	\$266,000	Overdue
National Grid	Bill	Apr 06, 2025	Oct 22, 2025	\$10,257	\$7,350	Overdue
Security Supply Depot	Bill	Oct 29, 2025		\$371,190	\$266,000	Open
Massachusetts Department of Revenue	Bill	Oct 30, 2025		\$90,704	\$65,000	Open
ADP	Bill	Jan 11, 2025		\$31,398	\$22,500	Overdue
Security Supply Depot	Bill	Feb 05, 2025		\$371,190	\$266,000	Open
Security Supply Depot	Bill	May 28, 2025		\$371,190	\$266,000	Open
National Grid	Bill	Jul 27, 2025		\$10,257	\$7,350	Open
RWS Commercial	Bill	Sep 18, 2025		\$118,613	\$85,000	Open
RWS Commercial	Bill	Oct 30, 2025		\$118,613	\$85,000	Open
ADP	Bill	Apr 12, 2025		\$31,398	\$22,500	Overdue
ADP	Bill	Jun 28, 2025		\$31,398	\$22,500	Open
Lenovo	Bill	Jul 09, 2025		\$104,938	\$75,200	Overdue
ADP	Bill	Sep 27, 2025		\$31,398	\$22,500	Open
Security Systems Plus	Bill	Apr 26, 2025		\$337,699	\$242,000	Overdue
ADP	Bill	Feb 15, 2025		\$31,398	\$22,500	Overdue
Boston Properties	Bill	Aug 16, 2025		\$276,299	\$198,000	Overdue
Security Systems Plus	Bill	Sep 13, 2025		\$337,699	\$242,000	Overdue
Boston Properties	Bill	Jan 04, 2025		\$276,299	\$198,000	Overdue
American Express	Bill	Feb 08, 2025		\$78,145	\$56,000	Overdue
ADP	Bill	Jun 14, 2025		\$31,398	\$22,500	Overdue
RWS Commercial	Bill	Jul 24, 2025		\$118,613	\$85,000	Overdue
Security Supply Depot	Bill	Sep 03, 2025		\$371,190	\$266,000	Overdue

Simple & Flexible Set-up that Matches Your Organization

The screenshot displays a financial management interface with a central 'All Accounts' setup window. The background shows a dashboard with a line and bar chart, and a summary table for multiple locations and months.

Setup Window: All Accounts

Income Statement | Balance Sheet | Customers | Vendors

NAME	TYPE	SECTION	INCLUDE
<input type="checkbox"/> Accounts Payable	Expense	Cash Out/AP	<input checked="" type="checkbox"/>
<input type="checkbox"/> Accounts Receivable	Income	Cash In/AR	<input checked="" type="checkbox"/>
<input type="checkbox"/> Advertising	Expense	Expenses/Ma	<input checked="" type="checkbox"/>
<input type="checkbox"/> Allocations	Other Expenses	Expenses	<input type="checkbox"/>
<input type="checkbox"/> Amortization Expense	Amortization Expense	Cash In/Sales	<input checked="" type="checkbox"/>
<input type="checkbox"/> Bad Debt Expense	Bad Debt Expense	Expenses/Mis	<input checked="" type="checkbox"/>
<input type="checkbox"/> Bad debts	Expense	Expenses/Mis	<input checked="" type="checkbox"/>
<input type="checkbox"/> Bank charges	Expense	Cash Out/COI	<input checked="" type="checkbox"/>
<input type="checkbox"/> Bank Charges	Finance Charges Expense	Cash Out/Cor	<input checked="" type="checkbox"/>
<input checked="" type="checkbox"/> COGS Sales	Cost of Goods Sold	Cash Out/COI	<input checked="" type="checkbox"/>
<input type="checkbox"/> COGS Services	Cost of Services Revenue	Cash Out/COI	<input checked="" type="checkbox"/>
<input type="checkbox"/> COGS-Billable Hours	Cost of Consulting Revenue	Cash Out/COI	<input checked="" type="checkbox"/>
<input type="checkbox"/> COGS-Billable Hours	Cost of Consulting Revenue	Cash Out/COI	<input checked="" type="checkbox"/>
<input type="checkbox"/> COGS-Burden on Projects	Cost of Consulting Revenue	Cash Out/COI	<input checked="" type="checkbox"/>
<input type="checkbox"/> COGS-Damage, Scrap, Spoilage	Cost of Goods Sold	Cash Out/COI	<input checked="" type="checkbox"/>

Showing 1 to 86 of 86 results

Summary Table (October):

Location	Cash Start	Cash In	Cash Out	Expenses	Net Cash	Cash End
Seattle, WA	\$5,283,224	\$24,766,172	-\$1,545,907	-\$4,503,871	\$18,716,394	\$23,999,617
Toronto, ON	\$9,632,332	\$14,086,657	-\$21,811,544		-\$7,621,470	\$2,010,863

Summary Table (April):

Location	Cash Start	Cash In	Cash Out	Expenses	Net Cash	Cash End
Seattle, WA	\$18,057,534	\$1,124,247	-\$1,724,057	-\$3,188,938	-\$3,788,748	\$14,268,787
Toronto, ON	\$14,126,540	\$6,424,043			\$5,486,124	\$19,612,664

Key Features



Intelligent Automation

Let Dryrun automate your forecasts or build in your own custom automations.



Visualization & Reports

Understand your forecasts at a glance and dive into a wide range of reports.



Collaboration

Equip your team with a single source of truth, easy access and approachable training.



Multi-Entity

Consolidate and rollup any size organization, with live currency conversion and multiple ERPs.



Data Handling

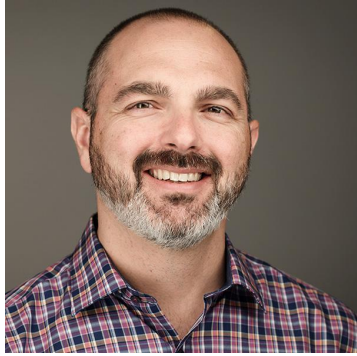
From integration with your ERP, to simple spreadsheet uploads and even manual entry.



Customization

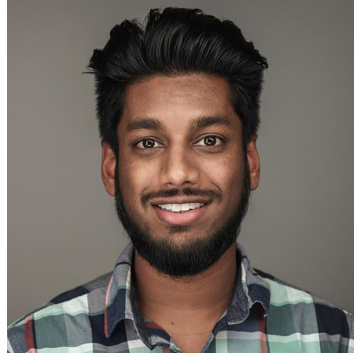
Your data, the way you want to organize it, see it, and present it. Nothing is off limits.

The Dryrun Management Team



Blaine Bertsch

Co-Founder & CEO
blaine@dryrun.com



Tariq Bacchus

Co-Founder & CTO
tariq@dryrun.com



Katherine Schraeder

Director of Client Success
katherine@dryrun.com

Book Your Discovery Call Today

Schedule your demo at dryrun.com

Email hello@dryrun.com

Phone 1 (855) 437-4DRYRUN

