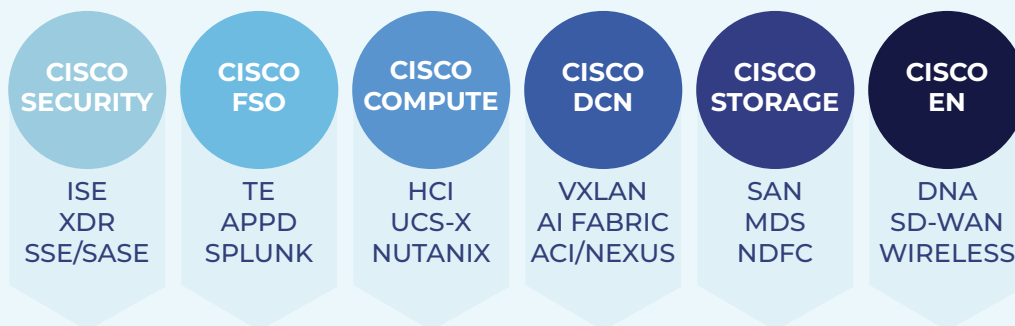




Netnology being an approved MINT Partner provides Cisco Channel Partners, Sales Teams and Customers with access to expert resources who can lead Mentored Proof of Value (PoV), Mentored POV Plus and Mentored Install engagements for new and cutting-edge solutions.

Netnology is well recognized and trusted by the Cisco Channel Partners, Sales Teams and Customers. Netnology can help eliminate risk and drive immediate value for customers, while their teams learn hands-on best practices for Cisco solutions.

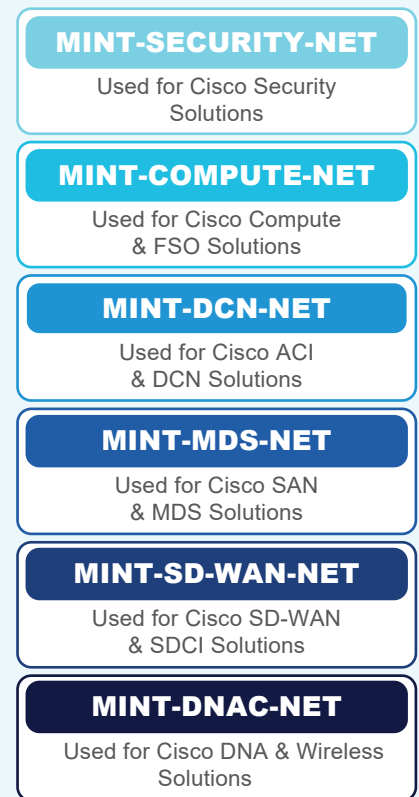
NETNOLOGY SUPPORTED CISCO ARCHITECTURES FOR MINT SERVICES:



MENTORED POV / MENTORED POV PLUS – designed to accelerate sales and win more deals by demonstrating superior value of Cisco solutions. Cisco funded if validated and approved by Cisco MINT Program. Cisco Channel Partner should be part of the deal and the deal should not be booked.

MENTORED INSTALL – designed to eliminate risk by getting the new solution deployed by the experts. Funded by Cisco Channel Partner, Cisco Sales Teams or Customer by placing Netnology's SKU order through CCW.

NETNOLOGY SKUS:



"Netnology, as one of Cisco's MINT (Mentored Install Network Training) partners, is at the forefront of mentoring channel partners to develop new capabilities and services around Cisco's advanced solutions."



- Jason Gallo, VP, Worldwide Sales,
Global Partner Organization at Cisco

To get started visit the [MINT Hub](#).

View Cisco MINT Customer [Success Story](#) published by the Cisco MINT Program featuring Netnology.

