HASSAN NAWAZ

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SUMMARY

Automation Engineer with expertise in no-code and low-code tools like n8n, Zapier, and Make, streamlining business workflows and boosting operational efficiency. Proven track record of saving hundreds of hours through smart, scalable automations. Passionate about building systems that empower teams and drive measurable impact

SKILLS

- No-Code Tools: n8n, Zapier, Make, Zoho
- APIs & Integrations: REST APIs, HTTP/Webhooks, JSON, OAuth
- Scripting & Automation: JavaScript, Python, Google Apps Script, VBA, Deluge
- CRM & Spreadsheets: Zoho CRM, HubSpot, Google Sheets, Microsoft Excel

EXPERIENCE

AI AUTOMATION ENGINEER - OpnRoad - Revelstoke, BC, Canada (Remote)

January 2025 - Present

- Built a robust Valuation Manager AI Agent in n8n to extract structured financial data from complex PDFs, saving 3+ hours per valuation and improving accuracy across financial reporting pipelines
- Designed end-to-end automation systems connecting Zoho CRM, Google Sheets, and internal databases to centralize and streamline financial workflows
- Developed scalable API and webhook integrations to automate financial data ingestion, transformation, and synchronization across multiple platforms
- Created intelligent validation and reconciliation logic to ensure data consistency between extracted financial figures and CRM records, significantly reducing manual verification effort
- Integrated Zapier-based workflows for cross-system synchronization, enabling seamless coordination between Zoho CRM, document storage, and reporting tools
- Implemented real-time monitoring and alerting frameworks in n8n to track automation performance, detect failures instantly, and trigger self-healing recovery flows
- Collaborated with cross-functional teams and stakeholders to translate complex automation logic into clear, actionable solutions aligned with business objectives

DATA ENTRY & SCRAPING EXPERT - King Palm - Ontario, CA, United States (Remote)

October 2023 - December 2024

- Integrated systems using APIs and webhooks to sync scraped data across platforms like HubSpot, ShipStation, and Google Sheets, enabling seamless and automated data flow
- Developed Python web scraping pipelines to extract and structure data from social platforms and websites, enhancing marketing insights and targeting
- Automated data flows using Zapier to connect lead forms, CRM tools, and spreadsheets, reducing manual entry by over 90%
- Created custom Google Apps Script tools to process scraped data and generate real-time reports in Google Sheets for faster decision-making
- Ensured data integrity by automating cleaning and formatting tasks, significantly reducing error rates in internal databases

EDUCATION

BACHELOR OF SCIENCE IN ENGINEERING SCIENCES – Ghulam Ishaq Khan Institute of Engineering Sciences & Technology – Topi, Khyber Pakhtunkhwa, Pakistan

July 2021

LANGUAGES

Urdu (Native)

English (Proficient)