

# Adapting to changes in our underlying markets

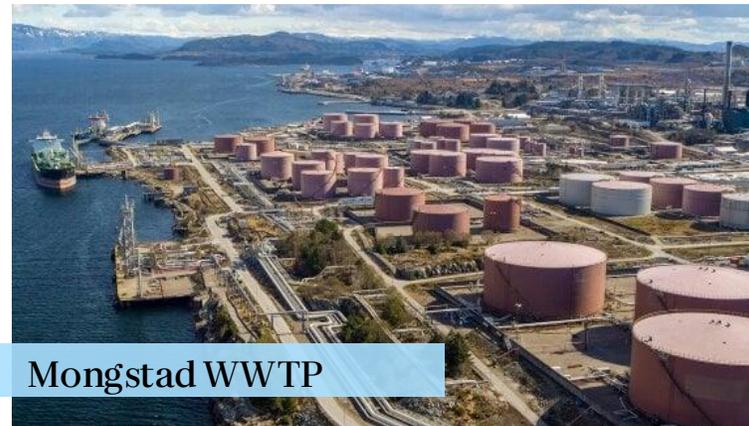
Offshore Strategi konferansen Stavanger, 4. februar 2026  
Erik Erdal, SVP Business Development



# Major ongoing projects

Learnings and improvements will have long-term benefits

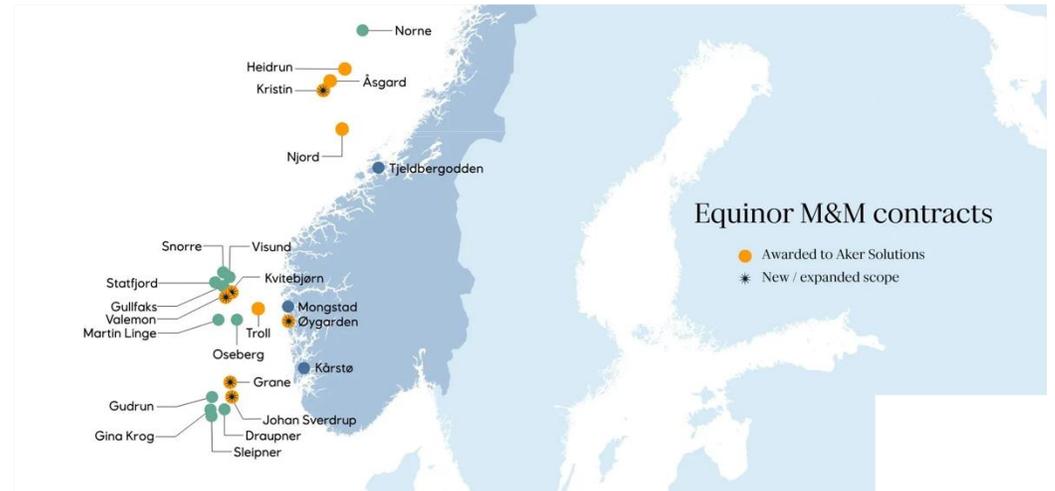
*Non-exhaustive*



# New M&M Frame Agreements signed with Equinor and ConocoPhillips

- In November 2025, Aker Solutions signed a new six-year frame agreement with ConocoPhillips covering Ekofisk and Eldfisk, with options for two additional three-year extensions.
- In January 2026, Equinor awarded Aker Solutions multiple five-year frame agreements for maintenance and modifications services across a range of offshore and onshore assets.
- Aker Solutions holds M&M frame agreements with all major operators on the Norwegian Continental Shelf.

Frame-agreement customers:



# Shifting into high gear

The same reliability - now accelerated to meet tomorrow's productivity needs, lower cost and ensure on-time delivery.



**Integrating the Project Execution Model with a Unified Digital Toolbox**



**Creating a Change-Ready Organization**



**Increase collaboration across the suppliers and customer**



Aker  
Solutions