



SKAGERAK CAPITAL

**2025**

# **Climate Impact Report**



## Introduction

At Skagerak Capital, we invest with purpose. As a Nordic venture capital firm with deep roots in sustainability and responsible growth, we back ambitious entrepreneurs building scalable businesses that deliver both financial returns and measurable impact.

In recent years, the urgency of addressing global challenges has only intensified. Amid geopolitical uncertainty and shifting global priorities, the climate crisis remains the defining challenge of our time. At the same time, this environment creates opportunity, particularly for Europe to lead the green transition and build resilient, future-oriented solutions that strengthen both the economy and the planet.

While software alone cannot solve these challenges, it is one of the most powerful tools available, especially in the near term. Digital solutions can be deployed rapidly, scaled globally, and continuously improved, making them uniquely positioned to drive measurable impact at scale. We focus on companies where impact and financial performance reinforce each other, enabling faster and more durable growth.

When doing good also means doing well, the path to scale becomes both clearer and faster. At Skagerak Capital, we are proud to support companies turning technology into tangible impact.

This impact report reflects our continued ambition to invest with purpose and measure what truly matters. It highlights the companies we partner with, the progress achieved over the past year, and the outcomes we have helped enable.

# Impact results 2025

## Our 2025 Impact in Review

In 2025, we continued to build a portfolio where growth and impact reinforce each other. Across funds and stages, our companies made strong progress in addressing environmental challenges, particularly through reducing CO<sub>2</sub> emissions, improving resource efficiency, and enabling digital transformation.

These results reflect our focus on backing businesses that go beyond ESG compliance and deliver tangible, measurable impact. From avoided emissions and better decision-making tools to enabling long-term system change, our portfolio demonstrates how impact can scale alongside strong business performance.

## A Rapidly Evolving Field and Continuous Improvement

The impact landscape continues to evolve rapidly, and so do we. Over the past year, we have further strengthened our approach by refining assumptions, improving baselines, and updating calculations where needed. We have also continued to work closely with our portfolio companies to build impact capabilities, including workshops and targeted training initiatives.

Measuring impact remains complex. By investing in internal capabilities and continuously improving our methodologies, we are increasing the robustness, consistency, and relevance of our reporting over time.

\*The CO<sub>2</sub> reduction figures presented in this report are based on assumptions and estimates, including projected usage, emission factors, and industry benchmarks. While we aim to apply robust methodologies and reliable data sources, the figures should be considered indicative. Actual results may vary, and estimates may be updated as methodologies improve and more accurate data becomes available. See page 7 for further details on methodology.

**27 202**

Tons Of CO<sub>2</sub> avoided  
ownership adjusted\*

**27%**

Able to measure CO<sub>2</sub>  
reduction

**135 248**

Tons Of CO<sub>2</sub> avoided total\*

**68%**

Positive impact on CO<sub>2</sub>  
reduction

**19 MNOK**

Monetized value\*

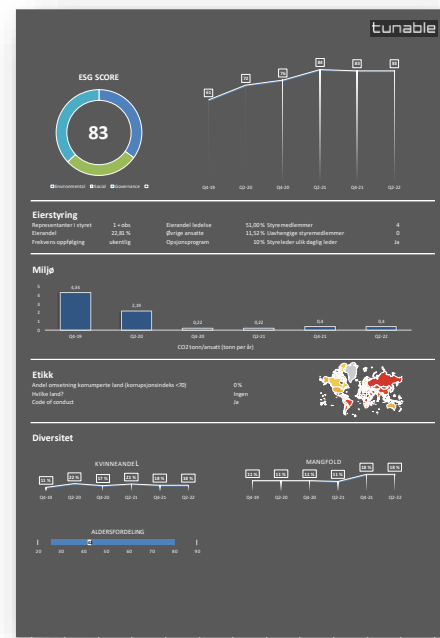
**100%**

ESG compliant

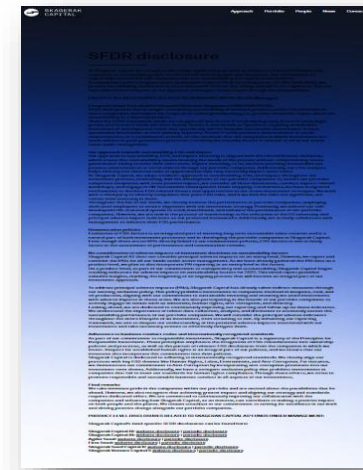
# Our Impact Journey: From Responsibility to Results

# Impact & ESG assessment has been part of Skagerak's investment philosophy for more than 8 years and is constantly improving

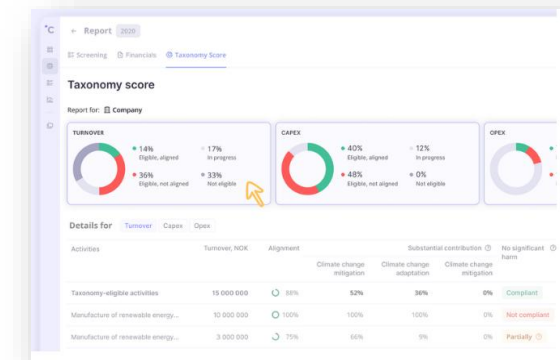
**2018**  
Sustainability & ESG policy



**2020**  
ESG DD developed with law firm



**2022**  
Impact KPIs defined for portfolio



**2025**  
First impact report published

År	2018	2019	2020	2021	2022	2023	2024
ESG score	83	85	87	88	89	90	91
ESG DD	Not developed	Developed	Developed	Developed	Developed	Developed	Developed
ESG DD with law firm	Not developed	Not developed	Developed	Developed	Developed	Developed	Developed
Impact KPIs	Not defined	Not defined	Not defined	Not defined	Not defined	Not defined	Defined
ESG Taxonomy	Not reported	Not reported	Not reported	Not reported	Not reported	Not reported	Reported
Impact Report	Not published	Not published	Not published	Not published	Not published	Not published	Published

**2019**  
ESG scoring & climate accounts



**2021**  
Exclusion policy implemented



**2023**  
SFDR & EU Taxonomy reporting  
Avoided emissions



## Our categorizations: ESG as a Baseline – Impact as a Differentiator

### **ESG compliant**

100% of our portfolio companies are classified as ESG compliant

They contribute to one or more of the UN Sustainable Development Goals (SDGs) without causing significant harm and they have implemented a code of conduct with relevant internal policies to ensure responsible operations.

### **Impact – indirect contribution *(not directly measurable)***

Companies that contribute indirectly to CO2 reduction, for example by providing data or services that enable better climate-related decisions.

The impact may be difficult to quantify today, but the potential for emissions reductions is significant. As methodologies improve and data becomes more robust, these companies may be reclassified under measurable CO2 impact.

### **Impact – significant contribution *(measurable CO2 reduction)***

A growing share of our portfolio consists of companies with solutions that lead to measurable reductions in CO2 emissions.

These companies offer products or services where the avoided emissions can be quantified. While assumptions are often necessary, we follow structured methodologies to ensure transparency and consistency in how impact is calculated.

## Measuring impact

### Avoided emissions

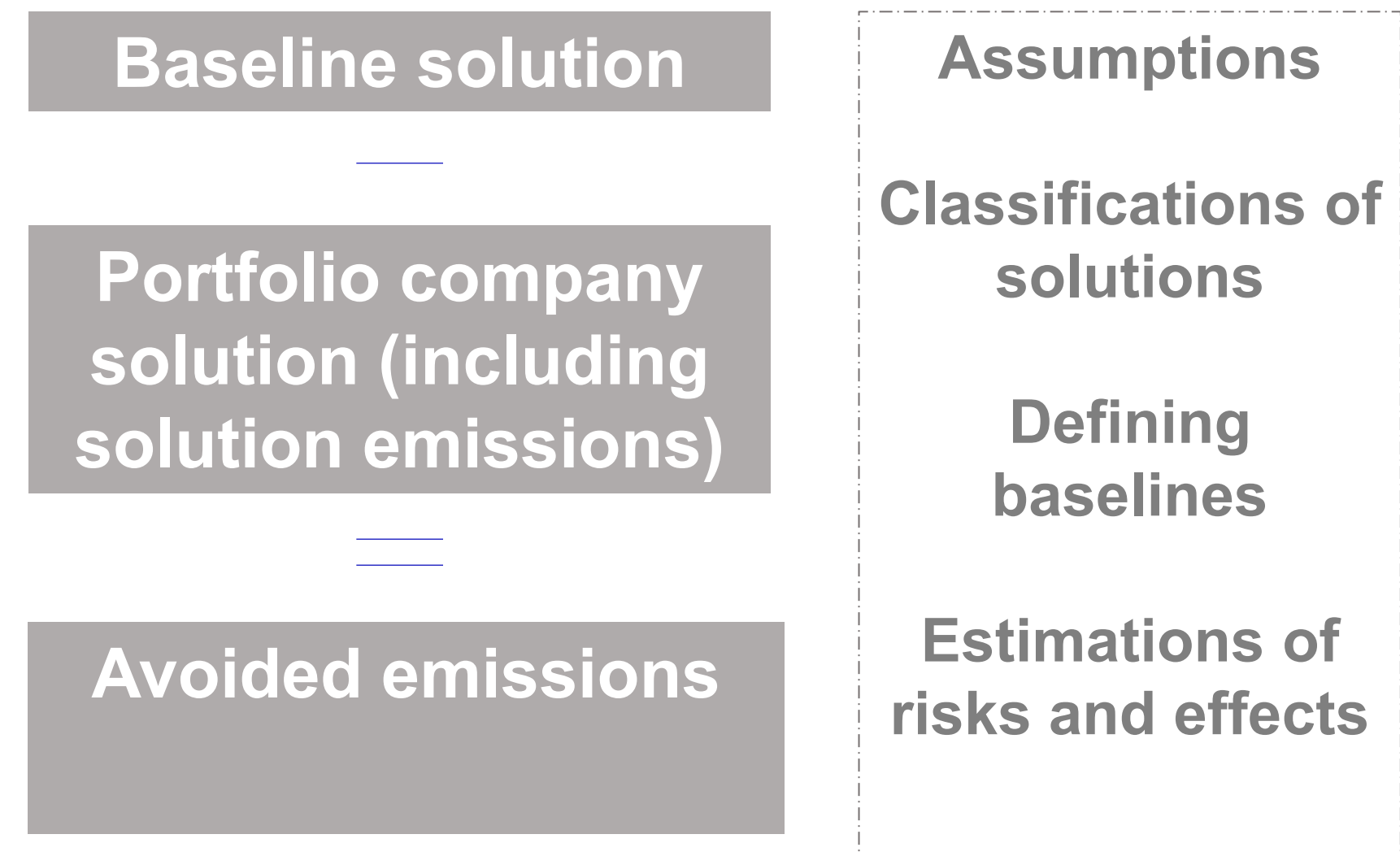
To quantify the climate impact of our portfolio, we apply the Project Frame methodology to estimate avoided emissions (Scope 4). This approach compares a realistic baseline scenario, what would likely have occurred without the solution, with the emissions profile of the implemented solution, including emissions associated with delivering and operating it. The difference represents the estimated CO<sub>2</sub> emissions avoided.

While the underlying logic is clear, applying the methodology in practice requires assumptions, estimations, and well-defined baselines and functional units. Despite this complexity, a structured and transparent approach enables us to consistently assess and improve how we measure impact over time. Measuring avoided emissions not only strengthens our understanding of portfolio impact, but it also supports our companies in integrating climate performance into their growth strategies.

### Proxy KPIs

For companies where avoided emissions are not yet quantifiable, but where the potential for CO<sub>2</sub> reduction is strong, we use proxy KPIs to track impact. These metrics reflect business activities expected to scale alongside environmental benefit, such as adoption of impact-driving features or projects linked to energy efficiency.

While not a direct measure of CO<sub>2</sub> reduction, proxy KPIs provide a useful way to track progress and assess impact directionally over time.



# Our Climate Portfolio 2025: Companies Enabling CO<sub>2</sub> Reduction

# Skagerak Capital Venture Funds

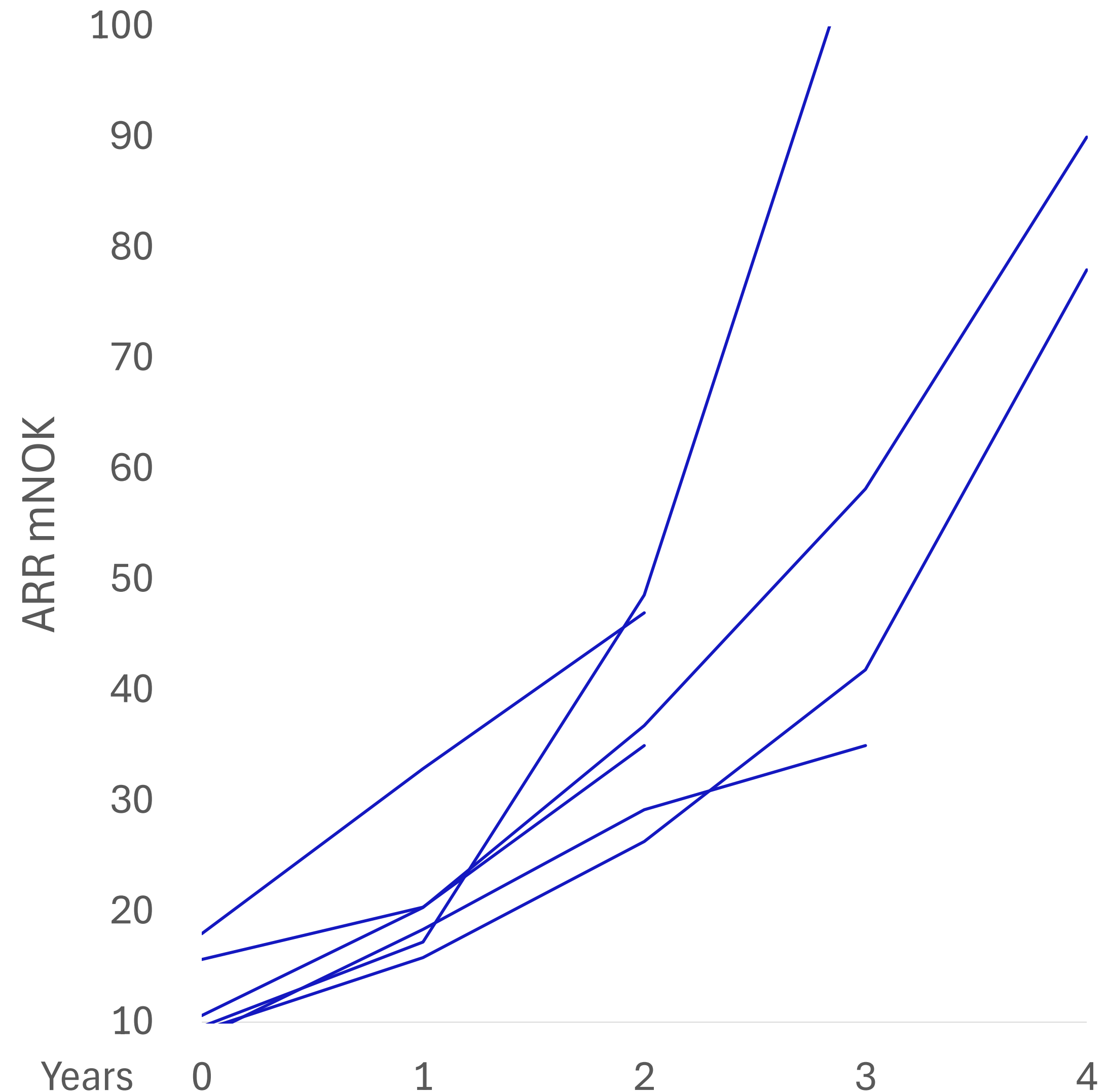
## Venture funds

At Skagerak Capital, our venture funds focus on scaling high-potential technology companies at the intersection of AI and climate impact. In 2025, we launched Fund V, further strengthening our focus on investing in companies operating at this intersection. We invest in businesses with capital-efficient models, strong unit economics, and typically over 80% gross margins.

We partner with companies that have reached 10–20 MNOK in annual recurring revenue (ARR) and support them in scaling significantly from this stage. Our hands-on approach combines operational support with proven go-to-market and growth strategies to unlock new markets and opportunities.

By backing teams building AI-driven solutions to climate challenges, we aim to create long-term value, both commercially and environmentally.

PortCo's ARR growth from investment



## Scaling Impact Through our venture funds

Skagerak Capital's SC III and SC IV funds are designed to scale high-potential growth companies, supporting strong teams with capital, experience, and active ownership. While sector-agnostic, both portfolios reflect a clear trend: impactful innovation is increasingly core to commercial success.

In SC III, 4 out of 5 current portfolio companies contribute to CO<sub>2</sub> reduction, through solutions ranging from industrial efficiency to reduced waste and optimized decisions. These companies are already delivering measurable environmental value at scale.

In SC IV, currently the most recent and diversified portfolio, 3 out of 8 companies contribute to CO<sub>2</sub> reduction, with an additional company driving positive impact in another key sustainability area. These early signals reflect our continued commitment to backing businesses where growth and impact go hand in hand.



Tunable enables real-time gas monitoring that helps reduce industrial emissions by optimizing fuel. In the food sector, its technology prevents spoilage and food waste — cutting emissions across the supply chain.



OSC reduces emissions in offshore operations through simulation and decision support. Their Augmented City division applies similar technology to urban development — enabling smarter, more sustainable infrastructure planning.



Vixel uses VR technology to improve planning and collaboration in construction projects. By reducing the need for physical meetings, travel, and on-site rework, Vixel helps cut emissions and supports more efficient, lower-impact building processes.



Intelecy uses AI to optimize industrial processes in real time, reducing energy consumption, preventing equipment failure, and minimizing waste. This leads to significant emissions reductions in energy-intensive industries.



Ignite empowers organizations to make data-driven procurement decisions that reduce emissions across supply chains. By increasing transparency, Ignite supports more climate-conscious purchasing — with growing potential for measurable CO<sub>2</sub> reductions over time.



Propely improves communication, documentation, and maintenance in building operations by streamlining workflows and reducing on-site visits and delays, contributing to more efficient property management.



Inline X reduces emissions in the oil and gas sector by enabling in-situ testing of pressure safety valves, cutting the need for transport, disassembly, and downtime.

# Skagerak Capital Regional Funds

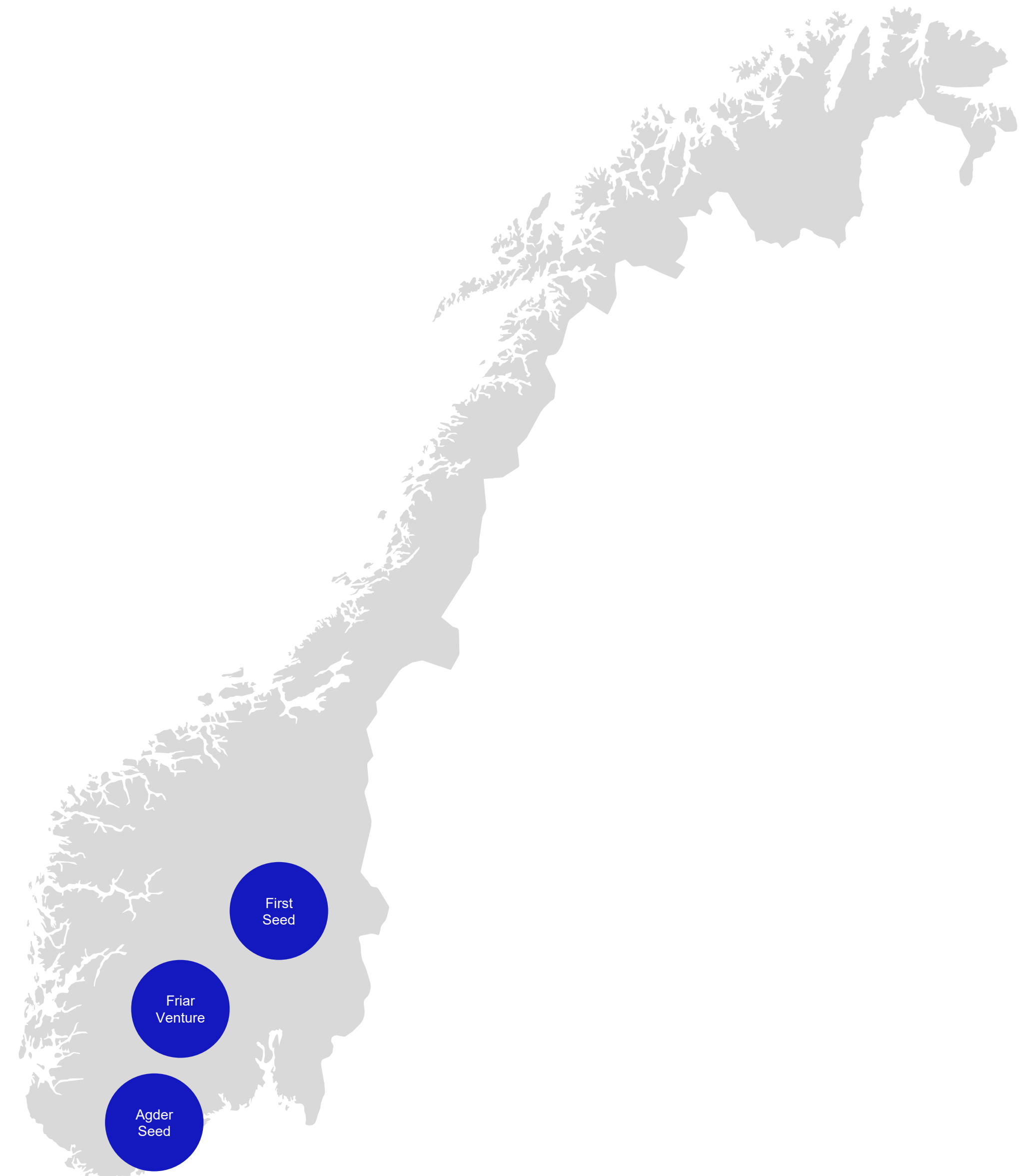
## From Local Roots to Global Impact

Through our regional funds, Skagerak Capital actively brings capital, competence, and momentum to underserved areas across Norway. These funds support ambitious entrepreneurs outside traditional urban hubs, helping unlock the full potential of regional innovation.

By investing across the country, we strengthen national deal flow and help build the next generation of scaleups. Local talent and bold ideas exist everywhere and with the right backing, they can deliver global solutions and real climate impact.

Our local presence lets us engage early, build strong relationships, and support founders where they are - contributing to balanced growth, sustainable job creation, and a more robust startup ecosystem.

While these funds are not limited to climate solutions, many of the startups are already making a positive impact, as highlighted in the next slides.



## First Seed: Regional Innovation Driving Impact

First Seed is Skagerak Capital's regional fund focused on unlocking entrepreneurial potential in the Inland region of Norway. While the fund is not sector-specific, many of the portfolio companies are developing solutions that contribute to a more sustainable and efficient future.

In fact, 3 out of 5 companies in the portfolio contribute directly or indirectly to CO<sub>2</sub> reduction — through cleaner technologies, smarter resource use, or digital tools that enable greener practices across industries. These companies demonstrate how regional innovation can have a global climate impact.

This slide provides an overview of the three companies and the specific ways in which they help reduce emissions or enable more sustainable systems.

### REPASDO

Enables transparency in supply chains through digital product passports, helping textile and other industries track materials, ensure compliance, and support circular and low-carbon value chains.

### F Y N D — REALITY —

Uses VR/AR technology for training and simulation, significantly reducing the need for travel and large-scale, energy-intensive activities — enabling both cost savings and lower emissions.

### FeltGIS

Digitizes the forestry industry by integrating logistics and operations, enabling more efficient resource use, reducing CO<sub>2</sub> emissions, protecting biotopes, and supporting better decision-making for forest habitats.

## Agder Seed: Regional Growth with Climate Potential

Agder Seed is Skagerak Capital's regional fund dedicated to supporting early growth companies in the Agder region of Southern Norway. By investing in strong local founders and scalable technologies, the fund plays a key role in developing the region's innovation ecosystem.

While the fund is not limited to climate-related solutions, 4 out of 7 portfolio companies contribute directly to CO<sub>2</sub> reduction — through enabling technologies that support energy transition and smarter, more sustainable practices.

This slide highlights those companies and their specific contributions to lowering emissions and driving climate-positive outcomes from the Agder region.



StellAI enables precise and automated identification of hazardous waste, increasing recycling rates and preventing fire incidents. StellAI also empowers the industry to make smarter and more sustainable decisions in real time.



Optimizes pump and fan operations in real time based on actual need, significantly reducing energy use, CO<sub>2</sub> emissions, and operational costs — with live visualization of consumption and savings.



Optimizes logistics by increasing load efficiency and improving route planning, helping transport operators cut costs and significantly reduce CO<sub>2</sub> emissions.



From extending battery lifetimes to powering ultra-low energy devices, Nanopower empower industries to reduce waste, lower costs and accelerate the global transition to clean energy.

## Friar Venture: Early Momentum for Regional Innovation

Friar Venture is Skagerak Capital's newest regional fund, launched in 2024 to support ambitious startups in the Vestfold and Telemark region. The fund aims to strengthen local innovation and create new growth opportunities by backing scalable companies with strong entrepreneurial teams.

While the fund is not limited to climate-related solutions, 4 out of 6 portfolio companies contribute directly to CO<sub>2</sub> reduction.

In 2025 Friar Venture has made three investments, including one company directly contributing to CO<sub>2</sub> reduction.



Loggit reduces waste and carbon emissions by replacing single-use packaging with a circular reuse system. By making it easy to return and reuse packaging, Loggit prevents resource overuse and enables CO<sub>2</sub> savings.



Graphene can replace toxic and unstable materials in different products resulting in increased efficiency and recycling, reduced input in materials and reduced energy consumption.



Enables a digital shift in the rail industry by improving reliability and affordability, helping extend infrastructure life and promoting increased use of low-emission, sustainable transport.



By making clean, affordable energy accessible through its hybrid systems, their technology helps reduce carbon emissions and dependence on fossil fuels, actively supporting the global shift toward low-emission energy solutions.

# Examples from Our Climate Portfolio

# TUNABLE

Fund SC III

Sector Ocean

Product Tunable's sensor technology measures multiple gases in seconds, helping detect industrial emissions and prevent food waste by identifying spoilage early.

Impact category Measurable CO2 reduction

Impact Metric Tons of CO2 eqv. avoided

SDG focus alignment



## Impact goal

Enable faster and more accurate detection of emissions for fuel and food spoilage, contributing to reduced greenhouse gas emissions and food waste across industries.

## Industry challenge

Industries face growing pressure to reduce emissions and waste, yet lack fast, accurate, and scalable tools - leading to inefficiencies, environmental harm, and lost value across supply chains.

## Tunable contribution

### **Effect A (Shipping): Cutting Emissions in Maritime Transport**

By providing precise data, the solution supports more efficient engine performance, fuel optimization, and earlier detection of emission-related issues - contributing to reduced greenhouse gas emissions in the shipping industry.

### **Effect A (food sector): Detection of spoiled fruits and vegetables in distribution centers**

By stopping spoiled produce early in the supply chain, emissions from unnecessary transport and storage is reduced. Resulting effect in total food waste downstream, lowering the overall carbon footprint.

### **Effect B (food sector): Detection of spoiled fruits and vegetables in storage**

By detecting spoilage early and reducing unnecessary supply, emissions linked to the production, transport, and disposal of wasted goods are avoided - cutting the overall carbon footprint of the value chain.

# REPASDO

Fund FS

Sector Resource efficiency

Product Repasdo offers a digital product passport that provides transparent, traceable information across a product's value chain

Impact category Not directly measurable  
CO2 reduction

Impact Metric # of customers

SDG focus alignment



## Impact goal

To promote transparency and accountability in product value chains by making sustainability data accessible, enabling more responsible production and consumption decisions.

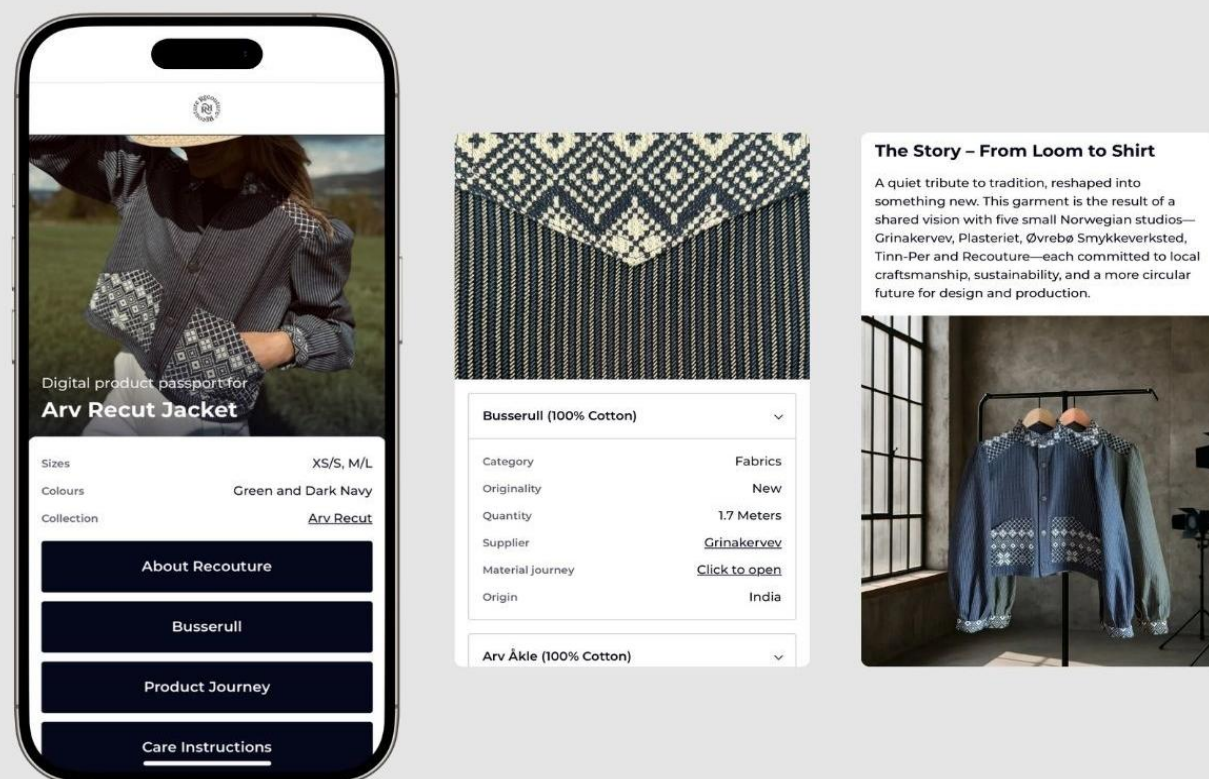
## Industry challenge

The textile and consumer goods industries face major challenges with non-transparent, complex value chains that hinder traceability, sustainability efforts, and consumer trust. Without accessible and verifiable product data, it's difficult for brands to prove their impact—and for consumers to make informed choices.

## Repasdo contribution

### Effect A: Data-Driven Transparency for Smarter, Sustainable Product Choices

By providing a digital product passport, Repasdo helps brands collect, structure, and share detailed information about how products are made, what they're made of, and their environmental impact. This fosters more responsible production practices, strengthens brand credibility, and empowers consumers to make informed, sustainable choices.



# Propely



Fund	SC IV
Sector	Prop/Urban tech
Product	User-friendly, data-driven platform simplifying tenant communication and giving property managers valuable insights to optimize real estate management
Impact category	Not directly measurable CO2 reduction
Impact Metric	# of customers environmental module
SDG focus alignment	  

## Impact goal

Enable more sustainable and efficient building operations by improving communication, streamlining maintenance, and providing real-time insights into environmental performance across property portfolios.

## Industry challenge

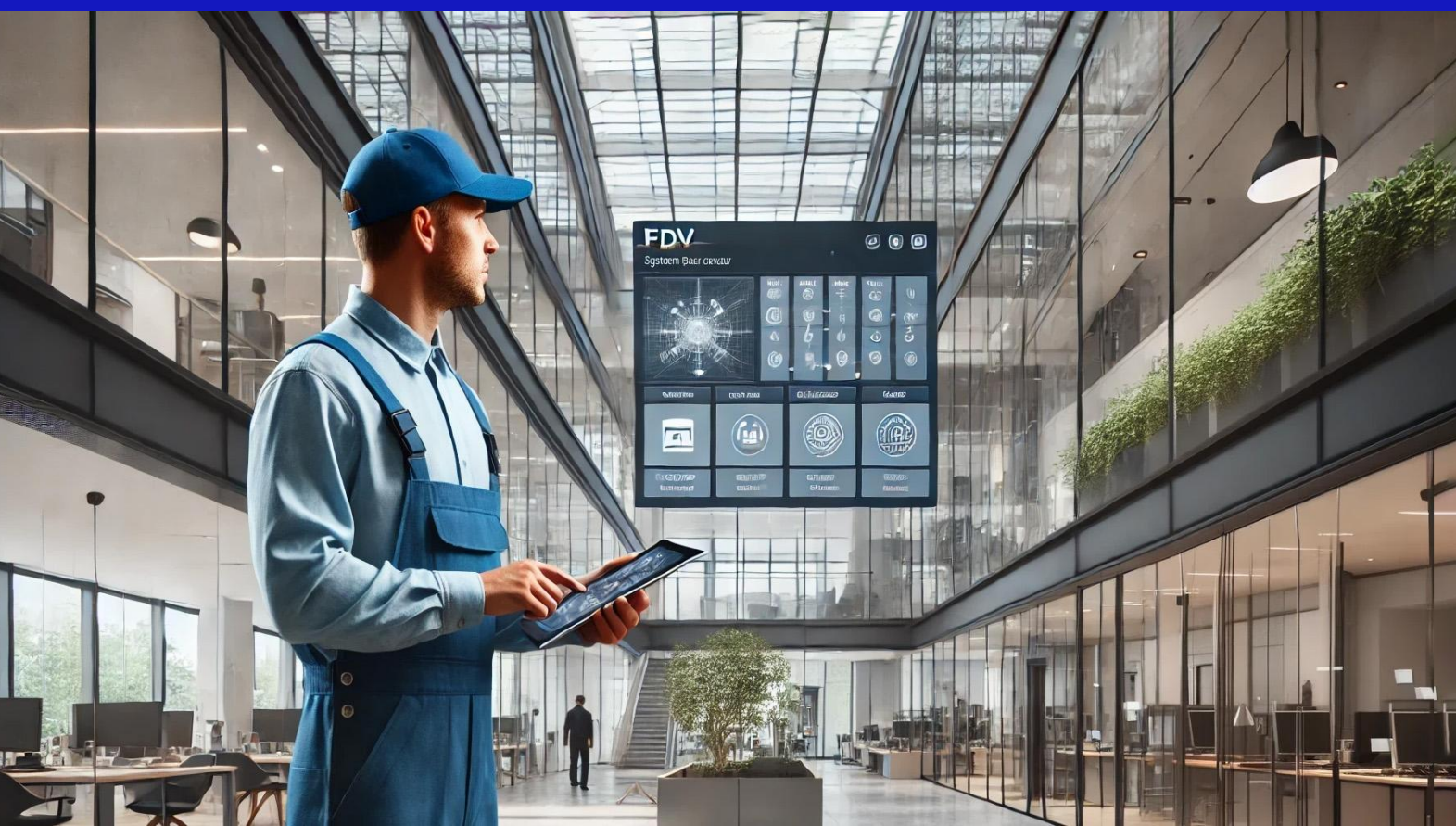
The real estate sector struggles with fragmented communication, inefficient maintenance processes, and limited access to environmental data — making it difficult to optimize operations, engage tenants, and reduce the environmental footprint of buildings.

## Propely contribution

### **Effect A: Reduced Operational Emissions and Improved Building Efficiency**

Propely streamlines maintenance and communication, reducing unnecessary site visits, delays, and manual processes. Its environmental module provides real-time data that helps property managers identify inefficiencies and implement energy-saving measures — contributing to lower emissions and more sustainable building operations.

While it is currently difficult to quantify CO<sub>2</sub> reduction resulting from Propely’s effect on building efficiency, we believe the solution contributes to meaningful environmental improvements. As more data becomes available and methodologies evolve, it may become possible to estimate avoided emissions more precisely. In the meantime, we track the number of customers actively using the environmental module as a proxy indicator — reflecting both adoption and the potential for data-driven sustainability improvements across property portfolios.



# StellAI

Fund AS

Sector Urban tech

Product StellAI's identification solution combines cameras and AI to detect hazardous waste at facilities, improving safety, efficiency, and waste management.

Impact category Measurable CO<sub>2</sub> reduction

Impact Metric # of customers

SDG focus alignment



## Impact goal

To reduce environmental and health risks in the waste management industry by enabling precise and automated identification of hazardous waste, allowing operators to make faster, more informed, and more sustainable decisions in real time.

## Industry challenge

The waste management industry faces significant challenges related to the handling of hazardous waste and unknown material types, which can lead to fires, health hazards, delays, and costly errors. Traditional identification methods are manual, time-consuming, and often inaccurate, and the industry lacks digital tools that provide real-time insight directly to operators.

## StellAI contribution

### **Effect A: Increased recycling rates**



By enabling more precise, real-time material identification, StellAI improves sorting accuracy, resulting in a higher share of waste being recycled rather than sent to landfills.

### **Effect B: Reduction in fire incidents related to mis-sorted hazardous waste**

By detecting flammable materials early, such as batteries, gases, or reactive waste, the solution helps prevent accidental ignition during transport, storage, or processing.



# Cemit

Fund	FV
Sector	Prop/Urban tech
Product	AI-based platform for predictive maintenance and monitoring of railway infrastructure and trains
Impact category	Not directly measurable CO2 reduction
Impact Metric	Number of trains and km of railway monitored through the platform
SDG focus alignment	 



## Impact goal

More efficient and reliable railway operations, contributing to increased use of rail transport and reduced environmental impact from transport systems.

## Industry challenge

Railway systems face high costs related to maintenance, downtime, and inefficient operations. Traditional monitoring is often manual or interval-based, leading to late detection of faults, disruptions, and suboptimal use of infrastructure.

## Cemit contribution

### **Effect A: Improved maintenance and reduced downtime**

By enabling continuous, data-driven monitoring of trains and infrastructure, the solution detects faults earlier and supports more efficient, predictive maintenance. This reduces failures and improves overall system reliability.

### **Effect B: More efficient use of rail infrastructure**

Better insights into infrastructure and train performance allow operators to optimize operations, reduce inefficiencies, and improve capacity utilization across the network.

### **Effect C: Supporting increased adoption of rail transport**

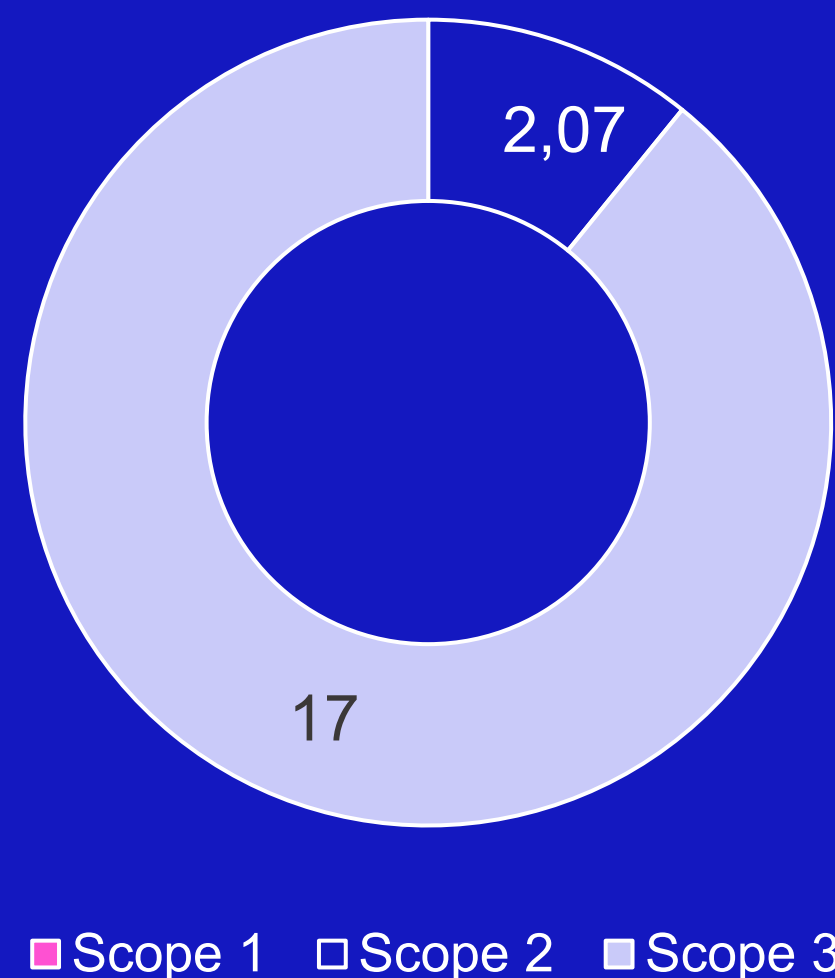
Improved reliability and performance strengthen rail as a transport alternative, supporting a shift toward more sustainable transport systems over time.

# Carbon Accounting: Our Emissions and Portfolio Footprint

## Carbon accounting – Skagerak Capital

- Total CO2 emissions for Skagerak Capital: 19,1 tons
- CO2 footprint per employee: 2,62 tons

### Scope 1,2 & 3 for Skagerak Capital 2024



### Keeping Our Own Footprint Low

At Skagerak Capital, we believe that climate responsibility starts at home. While our greatest impact comes from the companies we invest in, we also take active steps to minimize our own operational emissions.

We keep business travel to a minimum and prioritize low-emission transport options whenever possible, including trains and electric vehicles for regional travel. Our offices are located in energy-efficient buildings, and we aim to reduce energy use through conscious daily practices. Digital collaboration tools are used extensively to reduce the need for in-person meetings, particularly across regions.

In addition, we continuously evaluate our internal policies and procurement choices to align with climate goals, from choosing greener office supplies to working with service providers who share our environmental values.

While our footprint is small, we strive to lead by example and stay accountable on the journey toward net zero.

## Carbon accounting – Portfolio companies

### Low-Emission Models with High Impact Potential

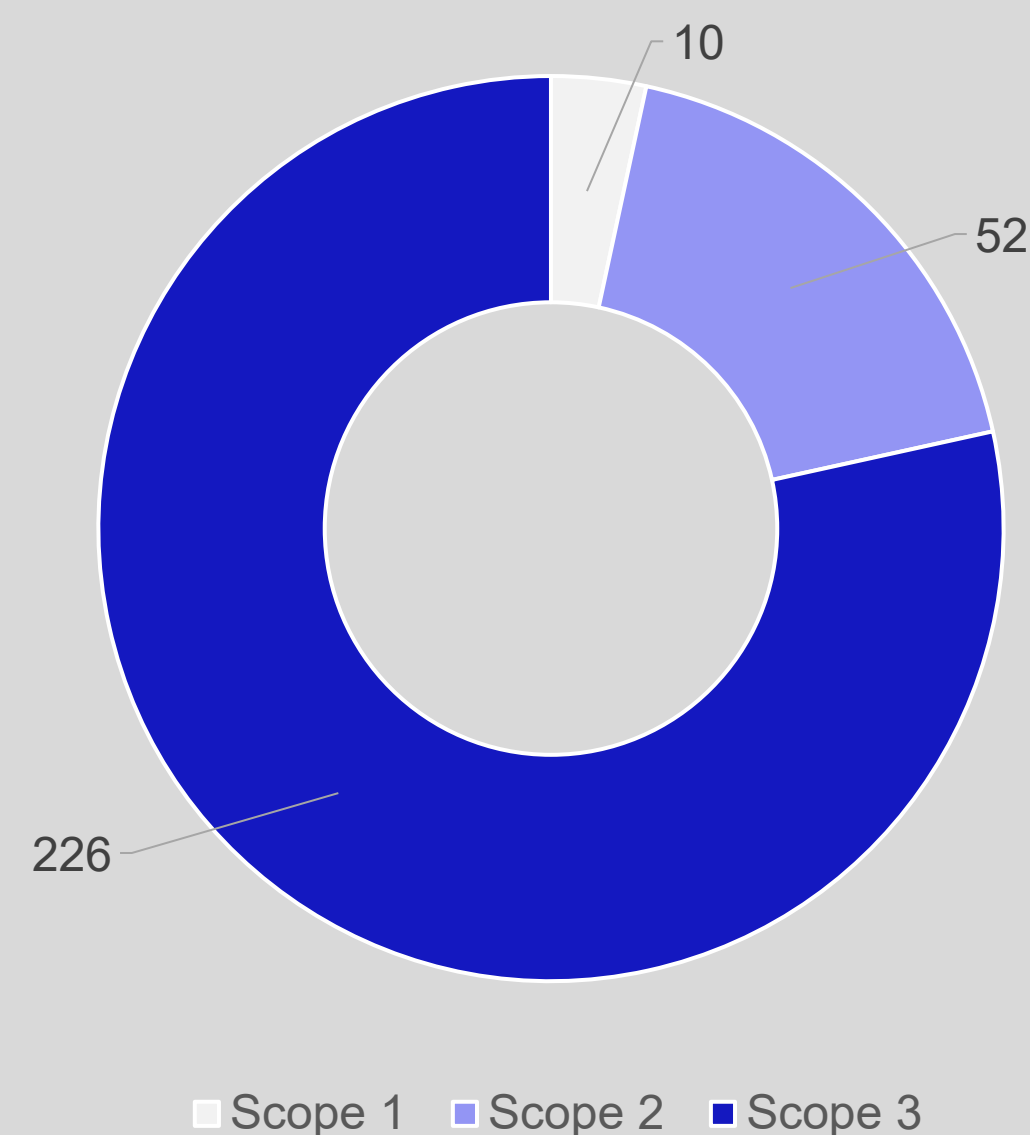
The majority of our investments are in software-driven companies, which by nature tend to have low operational emissions compared to more resource-intensive industries. This aligns well with our strategy to back scalable, capital-efficient solutions that can drive significant environmental impact.

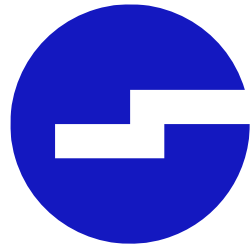
However, as these companies increasingly position themselves as enablers of decarbonization, often through avoided emissions for their customers, it becomes even more important that they also manage their own footprint. To be credible climate solution providers, they must demonstrate awareness and accountability in their own operations.

We want all portfolio companies to begin tracking and managing their Scope 1–3 emissions, regardless of size. It not only builds trust and transparency but also strengthens their position in climate-conscious markets. Strong internal practices make a stronger case for the external impact their solutions are designed to deliver.

- Ownership adjusted CO2 emissions for our portfolio: 288 tons
- All companies required to report for SFDR disclosure
- CO2 footprint per employee: 3,42 tons

### Scope 1, 2 & 3 for Portfolio 2025 (tCO2e)





[skagerakcapital.com](https://skagerakcapital.com)