

CASE STUDY

Reducing site level workload and risk

Associa partnered with VendorPM to bring structure and consistency across their Alberta portfolio, centralizing procurement, automating compliance, and empowering property managers with a single, reliable platform for all vendor interactions.

As one of VendorPM's earliest adopters, Associa fully integrated the platform into their Alberta operations, making it a cornerstone of how they manage vendors and deliver value to their communities.



Emiel Brill - Co-Founder & CEO
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Learn More: www.vendorpm.com



803+
Buildings



Asset Class:
Condominium



34 Site Level +
Executive Users



Alberta

Procurement Efficiency and Savings Achieved



27%
Savings

Associa achieved meaningful cost savings by running competitive bids through VendorPM's centralized eTendering platform. With **262 RFXs issued** through the system, the structured process enabled greater transparency and more competitive vendor pricing across the portfolio.

On average, projects awarded through VendorPM came in **27% under budget** across Associa's Alberta condominium portfolio, demonstrating measurable procurement efficiency.

Vendor Onboarding + Credentialing



80%
Compliance
Rate

Associa used VendorPM to manage compliance across their preferred vendor program, ensuring vendors met specific credentialing requirements before being approved to work with communities.

As a result, **73%** of vendors achieved compliance with Associa's standards and became pre-approved partners. At the time of project award, that number climbed to **80%**, ensuring the vast majority of awarded vendors were fully compliant and enabling faster project starts with reduced administrative risk across **803 buildings**.

“As one of the early adopters of VendorPM, we've fully integrated the platform into our preferred vendor program, and it has become a critical part of how we operate at Associa. It streamlines compliance, centralizes all of our RFPs for property managers, and **gives us a reliable, organized system we can depend on**. We even feature VendorPM in our own marketing because it reflects the level of structure and professionalism we want to deliver to our communities. It's truly become an essential tool for our team.

Jessica Davies, Alberta Vendor Program Manager, Associa

