

COUNTER OFFER

Version 20260101

Preamble

- 1 This Counter Offer ("Agreement") is made part of and contingent upon the Purchase Contract dated
2 _____ ("Original Offer") between _____ ("Buyer")
3 and _____ ("Seller"), concerning the Property located at
4 _____ ("Property").
- 5 All terms and conditions of the Original Offer not expressly modified in this Agreement are accepted and
6 incorporated into this Agreement by reference. In the event of any conflict or ambiguity between the terms of the
7 Original Offer and this Agreement, the terms of this Agreement shall govern.

Terms

- 8 This Counter Offer is originated by the:
9 ☐ Buyer ("Issuing Party")
10 ☐ Seller ("Issuing Party")
- 11 **Proposed Terms:** The Issuing Party proposes the following terms for the purchase of the Property: *(Check each*
12 *applicable box)*
- 13 ☐ **Purchase Price:**
14 Purchase Price: \$ _____
15 Down Payment Due: \$ _____
16 Balance due at Close of Escrow: \$ _____
17 Earnest Money: \$ _____
- 18 ☐ **Seller Concessions:** Seller will credit Buyer _____ % of Purchase Price or \$ _____
- 19 ☐ **Close of Escrow Date:** _____
- 20 ☐ **Due Diligence / Inspection Period:** Buyer shall have _____ day(s) from Contract Acceptance to complete all
21 investigations of the Property and surrounding area deemed material to Buyer.
- 22 ☐ **Other Modifications:**
23 _____
24 _____
25 _____
26 _____
27 _____
28 _____
29 _____
30 _____
31 _____
32 _____

Buyer Initials _____

Seller Initials _____

33 **Expiration and Withdrawal:** This Agreement shall expire unless signed by the Receiving Party and delivered to
34 the Issuing Party (or the Issuing Party's authorized agent) on or before:
35 _____, at _____ (Arizona Time).
36 Time is of the essence.

Issuance by Issuing Party

37 The undersigned Issuing Party hereby issues this Counter Offer.

38	_____	_____	_____	_____
	Issuing Party Signature	Date	Issuing Party Signature	Date
39	_____	_____	_____	_____
	Issuing Party Signature	Date	Issuing Party Signature	Date

Response by Receiving Party

40 The undersigned party receiving this Counter Offer ("Receiving Party") responds as follows:

41 ☐ **Acceptance:** The Receiving Party accepts all terms of this Counter Offer and acknowledges receipt of a copy
42 thereof.

43 ☐ **Rejection:** The Receiving Party rejects this Counter Offer.

44 ☐ **New Counter Offer:** The Receiving Party rejects this Counter Offer and presents a new Counter Offer.

Execution by Receiving Party

45	_____	_____	_____	_____
	Receiving Party Signature	Date	Receiving Party Signature	Date
46	_____	_____	_____	_____
	Receiving Party Signature	Date	Receiving Party Signature	Date