



MEDIA KIT

Advertise on GreatSchools.org™

Reach families when they need you most. Connect your business with millions of families actively searching for schools and educational resources.

- **01** About GreatSchools.org™
- **02** Advertising solutions

Ad package overview

- Bronze package
- Silver package
- Gold package

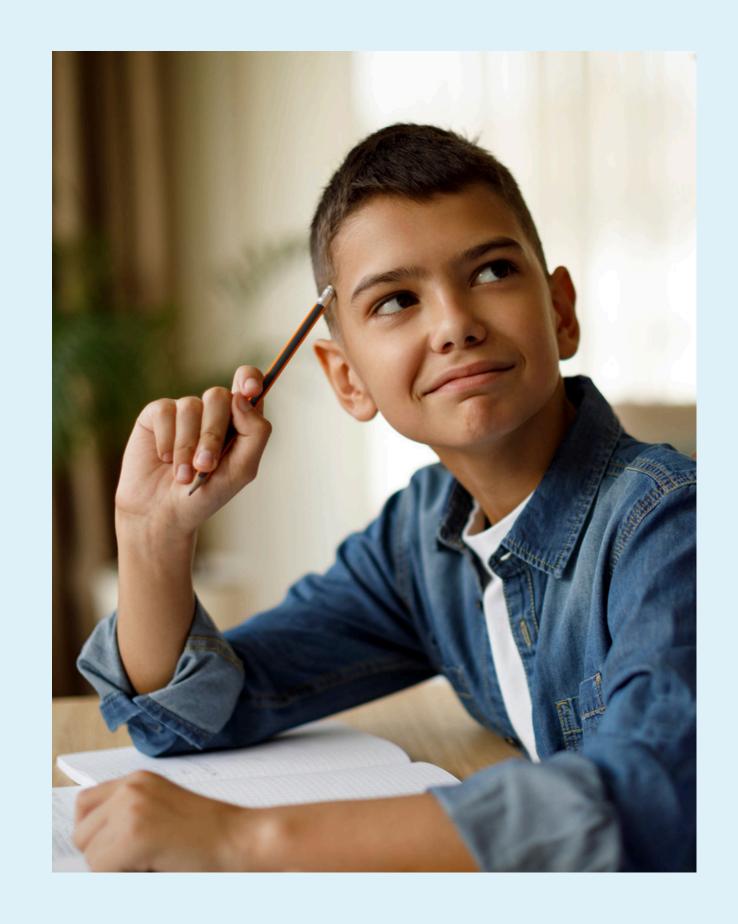
Timeline & process

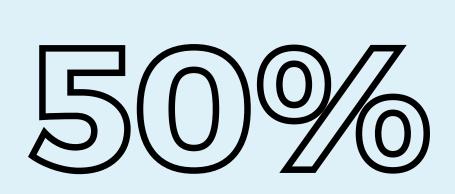
- **03** Ad placements & specs
- **04** Audience & targeting
- **05** Get started!

ABOUT US

GreatSchools.org reaches nearly half of U.S. parents with school-age children, making it the nation's leading platform for school information and educational resources.

- 39M annual visitors
- **50%** of families use GreatSchools.org
- **150K+** school profiles (Public, Private & Charter)
- 1M+ parent ratings and reviews
- **800K+** newsletter subscribers





GreatSchools.org reaches

NEARLY HALF OF ALL PARENTS

in the U.S. with school-age children.



USERS VISIT GREATSCHOOLS ANNUALLY



Full Page Overlays:

OUR TOP AD FORMAT DELIVERS UP TO 1.46%

10x the industry average.



of GreatSchools.org users

WERE LIKELY OR VERY LIKELY TO BE INFLUENCED BY CONTENT

ADVERTISING BENEFITS

Unrivaled reach and influence

Gain access to millions of engaged parents with targeted ad placements on the nation's leading school search platform.

Ads that work

Our premium placements outperform industry benchmarks, with top formats delivering up to a 1.46% CTR — 10x the average.

Reach beyond our platform

Benefit from increased exposure through top real estate platforms like <u>Zillow</u> and <u>Redfin</u>, which feature GreatSchools data.

Affordable and flexible

Choose from our bundled ad packages — with Bronze, Silver, and Gold tiers to match your budget..



Gain visibility from traffic driven by leading real estate platforms featuring GreatSchools!

Top real estate sites like Zillow and Redfin showcase GreatSchools profiles on home listings, ensuring your ads reach high-intent homebuyers actively searching for schools and services like yours.

Zillow® REDFINrealtor.com® novoto





AVAILABLE AD PACKAGES

Choose from our **Bundled Ad Packages** — with Bronze, Silver, and Gold tiers.

Bronze

Affordable and effective:

Perfect for schools and local businesses looking to connect with families in their area.

Placements:

School Profile Pages
Search Result Pages

Targeting:

Geolocation (City, State, Zip) Grade-Levels

Price:

\$

Term lengths:

6 months or 1-year Multi-year (15% discount)

Silver

Expanded visibility:

Greater exposure with premium placements designed for growing brands.

Placements:

School Profile Pages Search Result Pages Sponsored Search Listing Mobile Sticky Overlay

Targeting:

Geolocation (City, State, Zip)
Grade-Levels

Price:

\$\$

Term lengths:

6 months or 1-year Multi-year (15% discount)

Please note: Our advertising packages start at \$2,500 for 6 months and \$5,000 for 12 months.

Gold

Maximum impact:

High-engagement advertising with premium placements, including email integration.

Placements:

School Profile Pages
Search Result Pages
Sponsored Search Listing
Sticky Overlay
Full Page Overlay
Content Pages
Email Integrations
School Account Pages (not available for schools)

Targeting:

Geolocation (City, State, Zip)
Page Targeting
IP Targeting
Grade-Levels
School Type
Language
Content Topic

Price/Term lengths:

\$\$\$ - 6 months or 1-year Multi-year (15% discount)

BRONZE PACKAGE

Who is this solution for?

Ideal for private or charter schools and local businesses looking for a cost-effective way to reach families in their area.

Bronze

Affordable and effective:

Perfect for schools and local businesses looking to connect with families in their area.

Placements:

School Profile Pages Search Result Pages

Targeting:

Geolocation
Grade-Levels

Pricing:

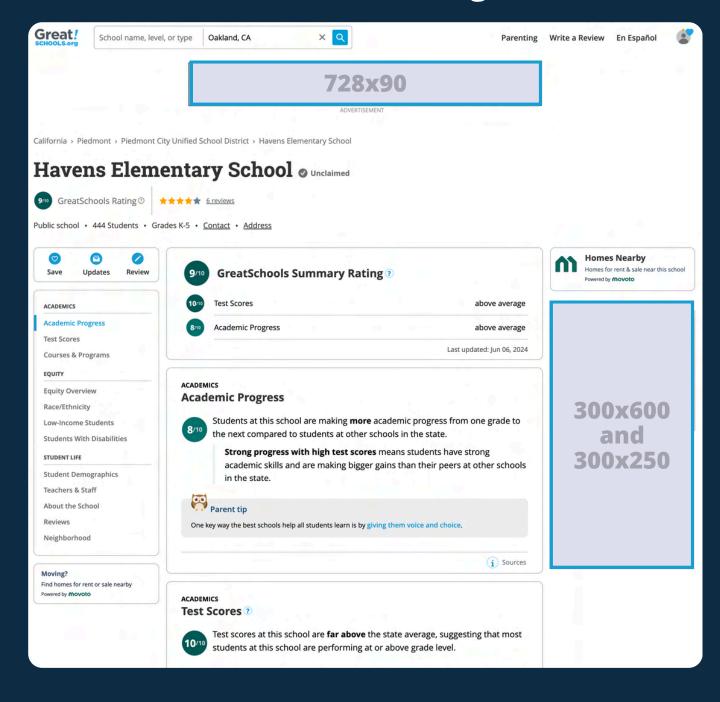
\$

Term lengths:

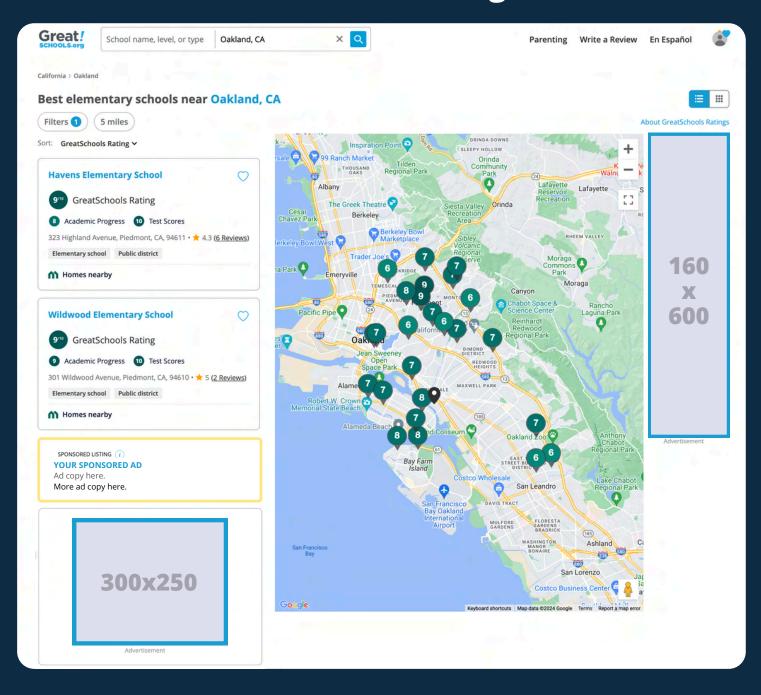
6 months or 1-year Multi-year (15% discount)

The Bronze Package includes the following placements:

School Profile Pages



Search Result Pages



SILVER PACKAGE

Who is this solution for?

Perfect for growing brands, tutoring services, and educational businesses looking for broader visibility and enhanced ad placements to connect with families.

Silver

Expanded visibility:

Greater exposure with premium placements designed for growing brands.

Placements:

School Profile Pages
Search Result Pages
Sponsored Search Listing
Sticky Overlay

Targeting:

Geolocation
Grade-Levels

Pricing:

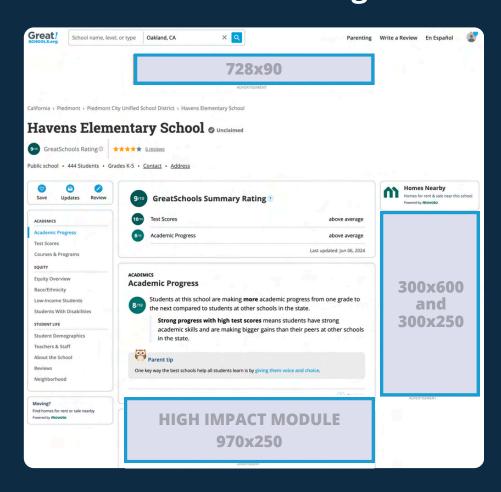
\$\$

Term lengths:

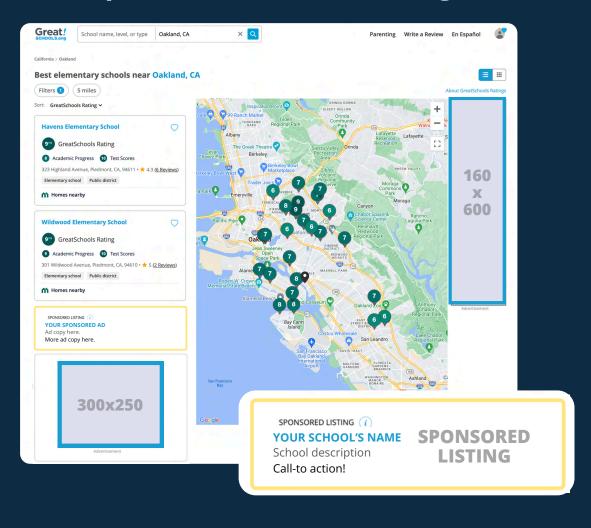
6 months or 1-year Multi-year (15% discount)

The **Silver Package** includes the following placements:

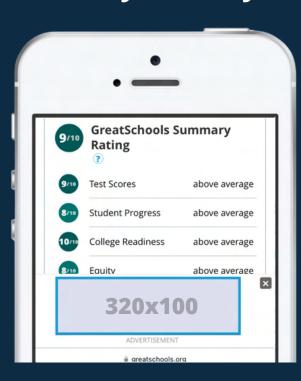
School Profile Pages



Search Result Pages & Sponsored Search Listing



Sticky Overlay



Average CTR: 0.36%

GOLD PACKAGE

Who is this solution for?

Designed for charter and private school networks, large tutoring companies, and regional brands that want high-impact placements and premium exposure, including email integrations.

Gold

Maximum impact:

High-engagement advertising with premium placements, including email integration.

Placements:

School Profile Pages
Search Result Pages
Sponsored Search Listing
Sticky Overlay
Full Page Overlay
Email Integrations
School Accounts Pages
(not available for schools)

Targeting:

Geolocation Grade-Levels

Pricing: \$\$\$

Term lengths:

6 months or 1-year Multi-year (15% discount)

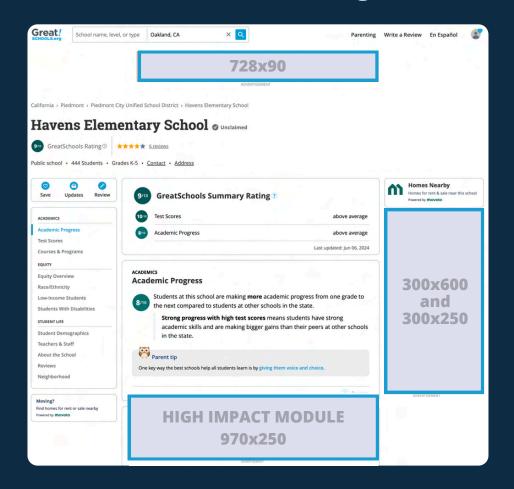
TIMELINE & PROCESS

- 1. Receive a quote by email
- 2. Review and sign the official proposal
- 3. Receive an onboarding email with next steps:
 - Pay your deposit
 - Prepare your ad assets
 - Choose your click-through URL
- 4. Submit ad creatives and campaign details via our onboarding form at least one week prior to your campaign start date.
- 5. Sit back we'll take it from here!
 - Once your campaign is live, you'll receive monthly reports and invoices based on impressions delivered.

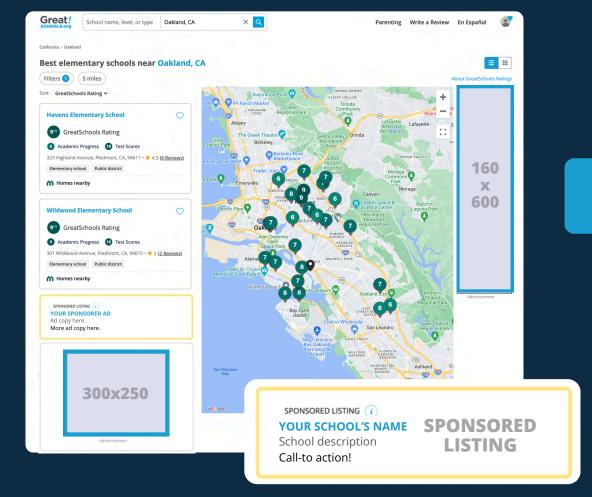


The **Gold Package** includes the following placements:

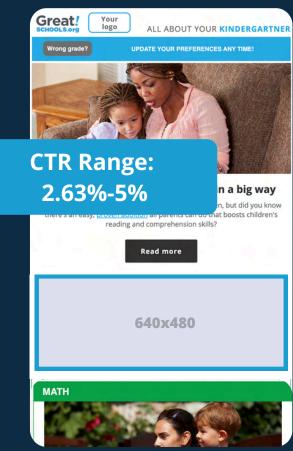
School Profile Pages



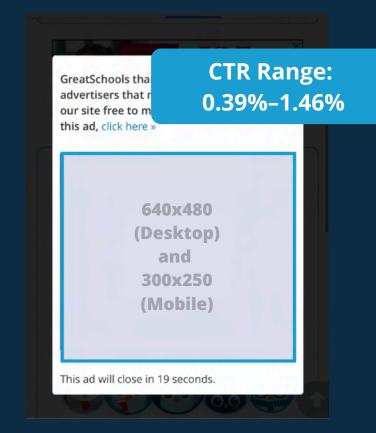
Search Result Pages & Sponsored Search Listing



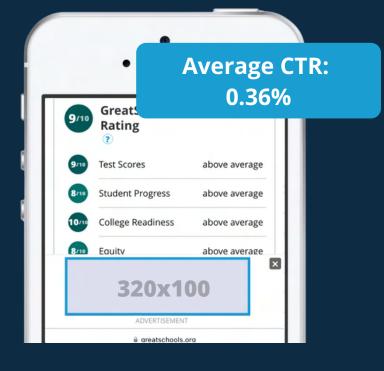
Email Integration



Full Page Overlay on Desktop & Mobile



Sticky Overlay



AD PLACEMENTS & SPECS

Please review our advertising guidelines.

Ad placements	Dimensions	Max File Size	Flash/Looping Animations	File Types
Ads on School Profiles: Place your brand on the most visited pages — where families dive deep into school research. High-traffic and perfect for boosting visibility and awareness.	728x90, 300x250, 320x100, 320x50	40K	3 loops/30 sec max (18 fps)	GIF, JPG, SWF, 3rd Party Tags, HTML5
	300x600	60K		
	970×250	100K		
Ads on Search Result Pages: Show up at the start of the school search journey. These high-traffic placements help you stand out from the competition.	160x600, 300x250, 320x100	40K	3 loops/30 sec max (18 fps)	GIF, JPG, SWF, 3rd Party Tags, HTML5
Sponsored Search Listing: Appear near the top of relevant search results and get ahead of the competition. Perfect for private schools looking to stand out in search results.	3-line text ad	N/A	N/A	N/A
Full Page Overlays: Deliver an impactful full-screen ad across desktop and mobile. Full-page overlays are our top-performing ad format, delivering exceptional engagement and consistently higher click-through rates.	300x250	40K	10 sec max (18 fps)	GIF, JPG, SWF, 3rd Party Tags, HTML5
	640x480	100K		
Sticky Overlay: This high-performing sticky overlay ad keeps your school front and center as families browse. Enjoy steady, persistent visibility and strong click-throughs.	320x100, 728x90	40K	3 loops/30 sec max (18 fps)	GIF, JPG, SWF, 3rd party tags, HTML5
Email Newsletter: Reach over 800,000 opt-in subscribers through our high-performing email newsletter. With national and state-level targeting, it's a powerful way to drive awareness and action.	640×480	100K	N/A	GIF, JPG
School Account Pages: Advertise on pages visited by school leaders actively managing their profiles. A unique opportunity to reach an influential audience. *not available to schools	728x90	40K	3 loops/30 sec max (18 fps)	GIF, JPG, SWF, 3rd party tags, HTML5
	300x600	60K		

DEMOGRAPHICS

Ethnicity:

White/Caucasian - 42%
Hispanic/Latino - 18%
African American - 13%
Other - 11%
Asian Indian - 6%
East Asian - 5%
American Indian - 2%
Middle Eastern - 1.5%
Native Hawaiian - 1.5%

Role:

Parent/Guardian - 66% Student - 11% Other - 9% School Leader - 7% Educator - 7%

Grade-levels:

Elementary School - 53% Middle School - 25% High School - 13% Preschool - 9%

TARGETING

Location:

IP targeting
Page targeting

Language:

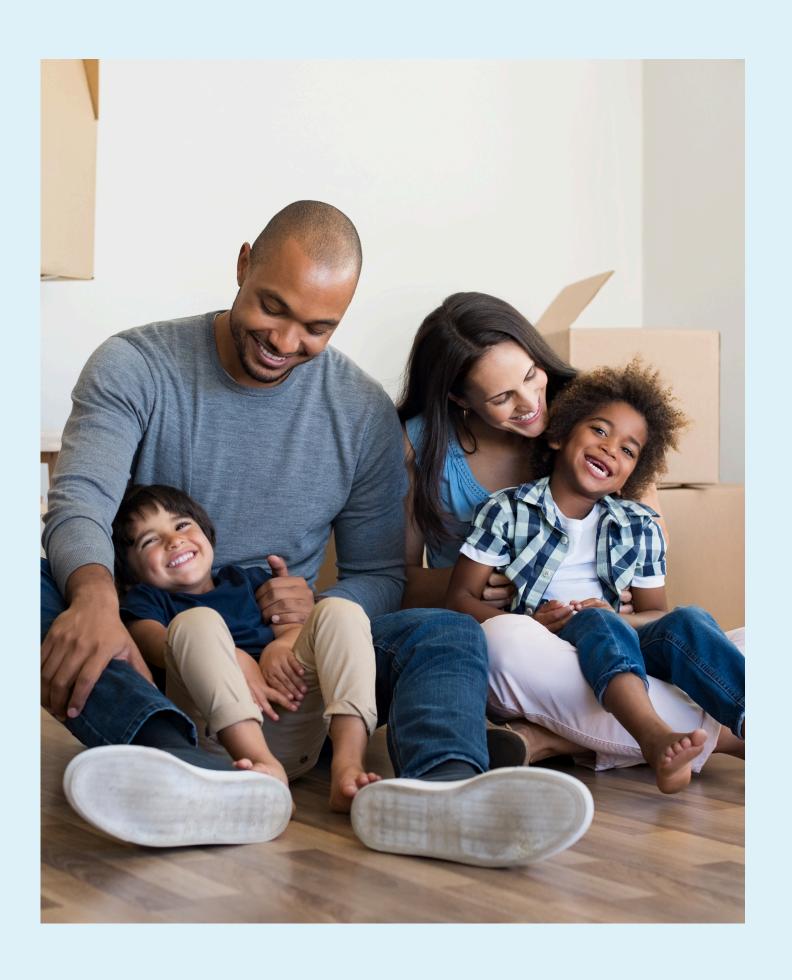
English or Spanish

Grade band:

Preschool
Elementary school
Middle school
High school

Content topic:

College and career ELA
Back-to-school
STEM
and more!



READY TO GROW YOUR BUSINESS?

Partner with GreatSchools.org™ to connect with families when it matters most.

Get started here!

