# MORIX PROFILE

A FinTech That Creates Opportunities For People.

#### **CEO MESSAGE**

"Driven by

# ADVANCED AI and MACHINE LEARNING,

we are committed to being our customers' best financial friends, making finance inclusive, simple, and empowering better lives."

Qinbin Fan (Jimmy)
Chief Executive Officer





## ABOUT MONIX

MONIX was established in early 2020 as a joint venture FinTech company by two of strongest parent companies:

SCB<sup>X</sup>

SCBX: One of the largest Thai banking groups leading digital innovation in financial platform.

**Abakus** 

Abakus Group: China's unicorn at the forefront of data innovation, AI, and FinTech transformation.

We strive to design business and **FINNIX application** based on a deep understanding of customer insights and needs. This enables us to provide access to funds anytime, anywhere, significantly enhancing the quality of life for all.

Our customer-centric approach, backed by world-class financial technology and a team of experienced talents, ensures financial inclusion. Aligned with our vision, we aim to **create opportunities for people to prosper and enjoy life**.

# OUR To create opportunities for people to prosper and enjoy life.

# MISSION

We build the most efficient and fun financial platform that brings the biggest smile to everyone's face.

# OUR Right Things Pight

Right.

# CORE VALUES

C - Respect

ect Integrity

Greatness

Happiness

Teamwork 1

Putting customer happiness first, we focus on serving reasonable needs with purpose beyond profit.

Embracing diverse ideas, cultures, and empowering decisions, actions always speak louder than words.

Acting with honesty and transparency, we admit and correct mistakes with a growth mindset.

Striving for excellence, personal and professional growth fuels confidence to lead meaningful change.

Cultivating
positivity, we
prioritize health,
happiness, and
finding fulfillment
in meaningful work.

Uniting as one,
we share knowledge,
support each other,
and create
impact through
collaboration.



#### **COO MESSAGE**

"We prioritize

# CUSTOMER HAPPINESS,

encourage

# DIVERSE IDEAS, trust IDEAS, decision-makers, and maintain transparency and accountability. This culture has driven remarkable customer engagement and business performance".

Thiranun Arunwattanakul (Tyra)
Chief Operating Officer

# PROMISING MILESTONES

Conquering New Frontier, Building a Bright Future

#### **JAN 2020**

**Established** in Bangkok, Thailand, with a mission to empower financial inclusion.



#### **MAY2020**

Introduced an innovative nano digital lending solution under the brand "Hahi Money".



#### **APR 2021**

Rebranded as **FINNIX**, embodying our strong drive for continuous innovation and growth.

#### **AUG 2022**

Launched "FINNIX
Credit Report" feature
to enhance customer
financial wellness.



#### **JUL2021**

Achieved profitability within 14 months, marking a key financial milestone.

#### **DEC 2022**

Implemented the "F.I.R.E. Ecosystem" strategy to scale AI nano lending service.



#### **FEB 2023**

Successfully raised **THB 700M** in funding
to accelerate expansion
and innovation.



#### **MAY2024**

Empowered **over 1M underserved users** and created over 60,000 job opportunities.



#### **MAY 2023**

Rolled out "FINNIX Coin" to reward good customers with line increase and interest discounts.



#### **AUG 2024**

Launched "FINNIX Bonus" to expand the customer base through referral cash rewards.



#### **DEC 2024**

Surpassed **20M app downloads** and disbursed over **THB 41Bn in loans.** 



The F.I.R.E. Ecosystem forms the foundation of our adaptable, customer-centered approach, meeting the dynamic financial needs of our customers.

#### **FINANCE**:

Expanding our product offerings with new loan products and innovative features.

#### INTEL:

Leveraging AI and machine learning in the FINNIX Credit Report to deliver valuable insights.

#### **REWARD**:

Engaging customers through FINNIX Coin gamification to encourage sound financial habits.

#### **EMPOWERMENT:**

Building partnerships to improve financial access and generate extra income for our users.

### CELEBRATING SUCCESS, EMPOWERING EXCELLENCE

## Regional & Industry Recognition

- Future Enterprise of the Year (Thailand) by IDC Future Enterprise Awards 2024
- Top 10 FinTech Companies to Watch 2024 for IT Professionals by Blognone Jobs
- Special Award for Digital Native Business (Asia/Pacific Region) by IDC Future Enterprise Awards 2023
- Special Award for Digital Native Business (Thailand)
   by IDC Future Enterprise Awards 2023

## Innovation in Artificial Intelligence & Technology

- Best in Future of Intelligence by IDC Future of Enterprise Awards 2022
- Best Al Initiative by Global Retail Banking Innovation Awards 2022
- Most Innovative Use of AI/ML by IBS Intelligence Global Fintech Challenge 2022
- Most Innovative Digital Onboarding Rollout by IBS Intelligence Global Fintech Challenge 2022







## Customer Experience (CX) Excellence

- Top 10 of Top 100 Banks for Digital CX 2023 by The Digital Banker (Sole Representative From Thailand)
- Best Fintech for Digital CX Personal Finance by Digital CX Awards 2023
- Best Digital Bank for CX by Digital CX Awards 2023
- Best Retail Bank for Digital CX in Thailand (Highly Acclaimed) by Digital CX Awards 2023
- Best Fintech for Digital CX Personal Finance by Digital CX Awards 2022
- Best CX Business Model by Digital CX Awards 2022

## **Creative Marketing & Campaigns**

- Creative Business Award for Corporate by CTC
   Creative Business Awards 2024
- Best Financial & Investment Influencer Campaign (3rd Winner) by Thailand Influencer Awards 2024
- Best Financial & Investment Influencer Campaign (3rd Winner) by Thailand Influencer Awards 2023





# WE'RE YOUR BEST FRIENDS EVER!

Empowering everyone to create better opportunities in life.

Central to our accomplishments is the FINNIX app, an intelligent 100% Al lending platform that sets itself apart through the integration of Al and machine learning. This fusion has resulted in a seamless credit application process, equitable interest rates, and a frictionless borrower experience. MONIX's steadfast commitment to data-driven methodologies ensures continuous refinement of our offering based on customer insights, resulting in a personalized and highly efficient lending experience.

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#### KILLING FEATURES OF OPPORTUNITIES

#### **FINNIX NANO LOAN**

Access legal loan within 5 minutes.



#### **FINNIX CREDIT REPORT**

Opportunity to understand & improve financial behavior.



#### **FINNIX COIN**

Opportunity to earn rewards by keeping good credits.



#### **FINNIX JOBS & DEALS**

Opportunity to decrease daily expense & earn extra income.



#### SUSTAINABLE FINANCIAL INCLUSION

We leverage innovation and technology to provide sustainable financial solutions. **Serving 36 million underserved individuals**, we promote equality, reduce reliance on predatory lending, and enhance financial literacy for lasting inclusion.

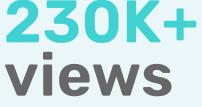








1.5Bn+
sheets saved
through our 100%
Al-powered, paperless
nano-finance services.



on our financial literacy articles, helping people make informed financial decisions.

62K+
participants
became financially

became financially literate from our e-learning platform, "Money Wise, Happy Life," within 8 months. 2.3K+
individuals
protected from illegal
loan apps through our
chatbot, "Actual Loan
or Thief Loan."



47K+ downloads

of e-book "Goo Sang, Goo Som," spreading financial knowledge to a wide audience.

# LET'S GET CONNECTED



# THANK YOU.

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