# SHENG CHU

#### CONTACT

www.yschu.com

ysc1412@gmail.com

Linkedin.com/in/shengchu

#### **SKILLS**

User Research

Personas

A/B Testing

Surveys

Wireframing

User Flows

Prototyping

**Usability Testing** 

Visual Design

Style Guide

Animation

Branding

### **TOOLS**

Figma

Figma Make

Loveable

Bolt

ChatGPT

Claude

Adobe Creative Suite

HTML

CSS

Webflow

#### **EXPERIENCE**

## Zuma / Product Designer

SEP 2024 - OCT 2025, REMOTE

Led end-to-end design of a delinquency collection automation system, conducting on-site research with leasing teams to uncover workflow pain points and designing solutions that **cut manual workload by 80%+, saved 20–30 hours monthly, and drove \$600K+ ARR in 3 months.** 

After the MVP launch, I took on additional product ownership of the collections line, partnered with clients to identify needs, define the roadmap, write PRDs, and lead five engineers in delivering new features that **secured three additional clients**.

# Convictional / Product Designer

APR 2022 - JUN 2024, REMOTE

Led comprehensive UX improvements for the Dropshipping product, resulting in a **90% reduction in support tickets** and reducing the need for engineering support. Transformed the product into a self-sufficient and profitable solution.

Proactively drove the design and validation of early product solutions for compliance chargeback, which significantly influenced product direction. The MVP secured commitments from 3 companies to become paying customers.

# Tophatter / Staff Visual Designer

JUN 2017 - JAN 2022, SAN FRANCISCO, CA

Researched, designed, and shipped Tophatter's Loyalty & Progression Program that resulted in a 13% increase in retention and a 10% increase in purchases by inspiring customers with a sense of achievement on an eCommerce platform.

Designed Tophatter's gamified eCommerce foundation, collaborating with PMs and engineers to implement points, cards, digital goods, and quests, **lifting active hours by 40%**.

Defined Tophatter's style guide and used my spare time to create the Design Library for designers. Then partnered with engineers to map components in the codebase, which increased design and development efficiency by 45%.

# SIDE PROJECT

## Qorder / Founding Team

AUG 2019 - MAR 2020, SAN FRANCISCO, CA

Worked with the founder and other founding team members to solve brick-and-mortar restaurants' labor and expense problems by offering a low-cost all-in-one self-ordering kiosk system, aimed to reduce labor costs and customer wait times while improving the ordering experience.

## **EDUCATION**

Academy of Art University / Web Design & New Media