#### course co.

# Course Creation Services to Help You Launch and Scale Your Online Course with Ease

Course Co.'s professional done-for-you course creation agency makes it easy to plan, create and launch your first or next online course, digital product and knowledge business.



### Creating an online course is overwhelming.

- Your first or next course launch falls flat, wasting time, energy & money.
- Months—or even years—could pass as you struggle with the complexity of getting started.
- You might regret not acting now to tap into the multi-billion-dollar knowledge economy.
- Your business won't grow.

It doesn't have to be this way...



## There are many reasons to launch a course you're proud of...

- Unlock a scalable revenue stream that generates income while you sleep.
- Position yourself as an industry leader, attracting new clients and opportunities.
- Impact more lives by sharing your expertise with a broader audience.
- Gain the freedom to work from anywhere, on your own terms.
- Join a multi-billion dollar, in-demand industry



#### Who benefits most?

- High-revenue coaches, consultants, and entrepreneurs who want done-for-you course creation but lack the time or expertise.
- Businesses looking to scale their expertise through digital products.

If this sounds like you, let's launch and scale your knowledge business together!

Many brands trust Course Co.

















Course Co. makes it easy to plan, create and launch your first or next online course, program or university.

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#### Get results like our clients...



\$65,544 pre-sales for brain health course.

Dr. Uma Naidoo



\$270K+ launch, 15K books sold. WSJ bestseller.

Mike Michalowicz



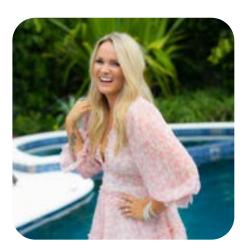
\$5M+ lifetime sales for Trade and Travel course.

Teri Ijeoma



\$1,283,965 lifetime sales generated.

Dr. William Li



\$53,700 course sales

Echo Summer Hill

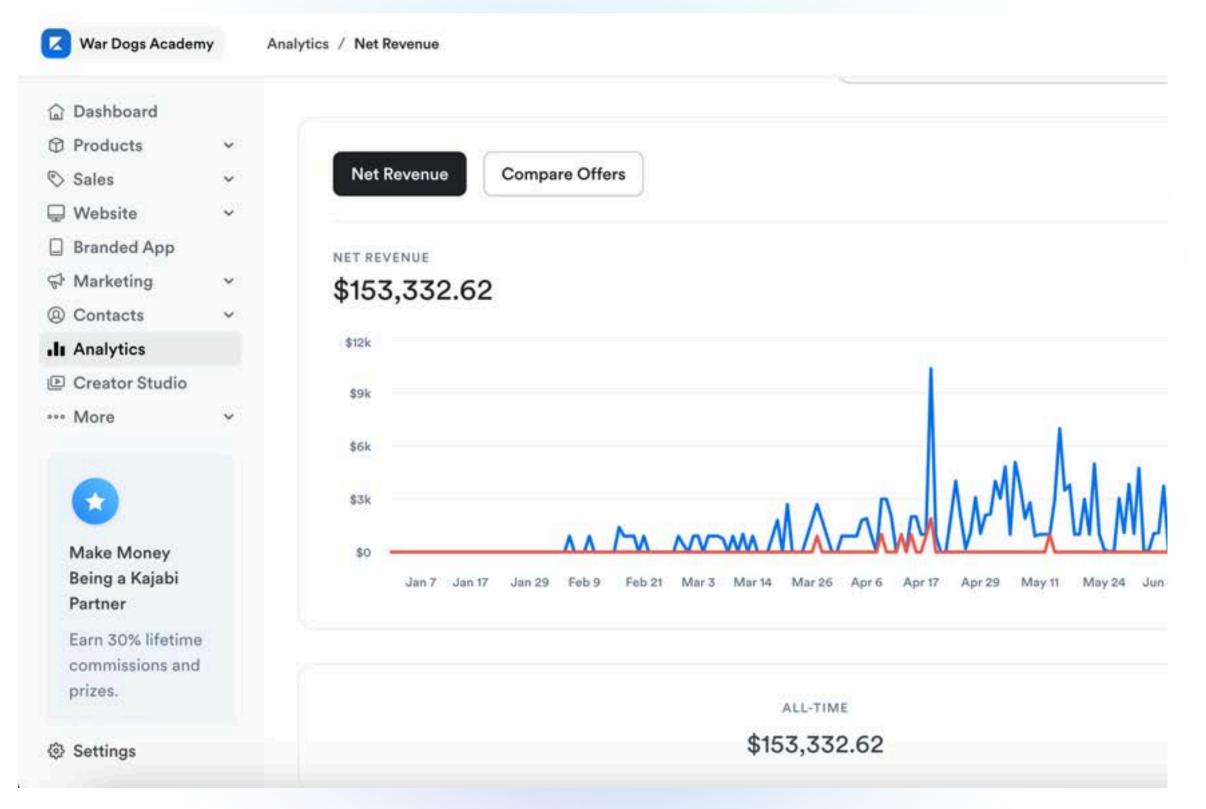


\$4M+ sales. 14,000+ leads 240,000+ ad views

Danielle Leslie



#### We Focus On Results





## Clients Love Course Co.

#### teach:able

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"We had a HUGE launch and saw an exciting amount of traffic come to the summit landing page [and video]. Conversion rates were above 60%, and an impressive

amount of users signed up for



Teachable on the spot!"



The We Don't Always Agree podcast has been nominated for two NAACP Image Awards for Outstanding Podcast: Lifestyle & Self Help and Society & Culture.





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"Seamlessly came into my team and helped with messaging and thinking through the story and pain points that my audience have."





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This video is everything we envisioned from the get go! It is absolutely perfect thank you all for making our idea come to life. Thanks a TON!!!!!





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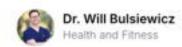
"Really awesome work you did on the Runebreakers videos! We grew our TikTok and Instagram accounts from 0 to over 22,000 fans fast with your strategic video content. It was nice growth and exactly the brand awareness we needed for our ad campaigns."





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\$314,150+ Sales — "I've made so much money since I launched my first online course with your team. I can't thank you enough. This side hustle has now become my main path for influence now that I left my practice to reach more people worldwide."





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So far we've only posted one video on TikTok, just to test it out. From a brand new account, the first video got over 1600 views, 28 likes, and 13 new followers so I'd say it was a success!



Majority Strategies
Marketing Agencies

#### UMA NAIDOO, MD

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"Believe it or not, we have had several purchases in the past 24 hours as you said. THANKS Dallin for ALL your work leading up to today in generating over \$66K on this launch!"



Dr. Uma Naidoo

#### WAR DOGS ACADEMY

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"Sales are good! We should hit 200K by the end of month, so as soon as we launch this evergreen webinar and start ads I think this thing is really gonna take off!"



War Dogs Academy Personal Brand

#### WEBSTREAM

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"A shoutout to Brenden, Kate and the entire London and U.S. teams for pulling this off spectacularly with bringing in such fabulous teams for our requirement and fulfilling our expectations to the T. It was a great show overall."





#### Follow a proven path for success.

Most clients launch successfully within 8-16 weeks (based on their service plan).

#### Plan

Day 1-30

Validate & pre-sell before creating.

#### Create

Day 30-60

Build the course efficiently & set up automation.

#### Launch

Day 60-120

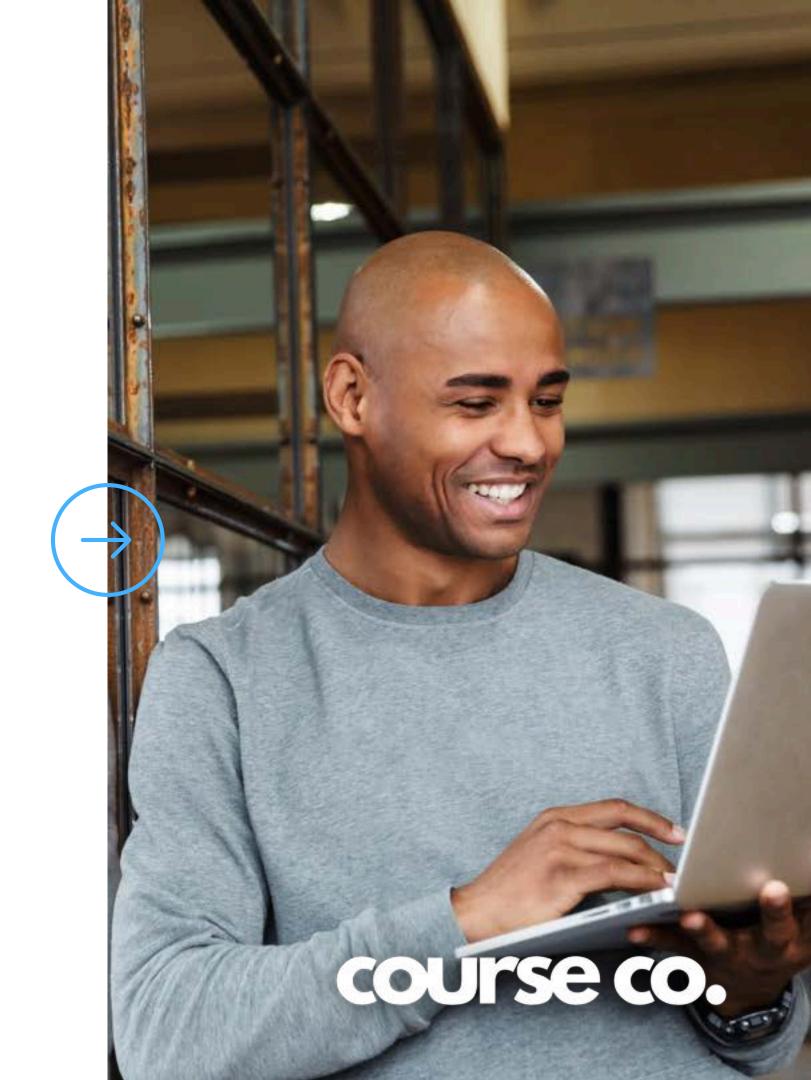
Scale sales with an optimized funnel, organic/paid marketing & more.



PHASE #1

## PLAN

- Course Strategy & 1:1 Consulting
- Offer Creation & Validation
- Branding & Design
- Sales Funnel Copy & Design



PHASE #2

## CREATE

- Curriculum Design & Scripting
- VSL & Ad Creation
- Virtual and On-Site Video Production
- Video Editing
- Tech Setup & LMS Build



**PHASE #3** 

## LAUNCH

- Email Marketing & Automations
- Organic Launch Campaign Kit
- Organic Social Media Marketing
- Paid Media Management



#### 3 plans to help you launch, or go a la carte.

#### **BASIC**

A streamlined, done-for-you course creation package focused entirely on developing and producing your course content—no paid ads, no complicated tech. Just a high-quality course, built and branded for success.

### GROWTH

A comprehensive done-for-you course creation and launch package that includes everything you need to build, brand, and sell your course—minus paid ads and daily social media management. Ideal for creators ready to scale.

#### **PRO**

Our most advanced, all-in-one course creation and launch service—combining content development, design, tech, and full marketing execution. From strategy and production to social and paid campaigns, this package is built to maximize visibility, enrollment, and revenue.

# All Service Deliverables

#### Get access to every service you need to launch your course.

Go full-service or a la carte.

- Course Strategy & 1:1 Consulting
- Offer Creation & Validation
- Branding & Graphic Design
- Sales Funnel Copy & Design
- Curriculum Design & Scripting
- Organic Social Media Marketing

- VSL & Ad Creation
- Virtual Video Production & Editing
- Video Editing
- Tech Setup & LMS Build
- Email Marketing
- Paid Media Management

## **Expert Strategy**

Work directly with our expert course creation team to plan, build, and launch your course with clarity and confidence.

- Weekly 1:1 consulting calls with a dedicated strategist
- Custom roadmap to develop, launch & scale your course
- Market analysis & competitor research to refine your unique positioning
- Product validation & pre-sales strategies

Value: \$3,000



## Offer & Validation

Define, structure, and validate a high-converting course offer that attracts the right audience and maximizes revenue.

- Pricing strategy & tiered course packages (if applicable)
- Bonuses, upsells & exclusive content to increase perceived value
- Course naming, messaging & branding alignment
- Step-by-step plan to test and validate your offer using organic content and/or paid traffic.



## Branding & Design

Give your course a polished, professional look with customdesigned branding and visual assets.

- Brand strategy, visual identity & design elements package
- Branded course materials, including slides, worksheets & PDFs
- Launch-ready promotional graphics
- Custom sales & landing page design

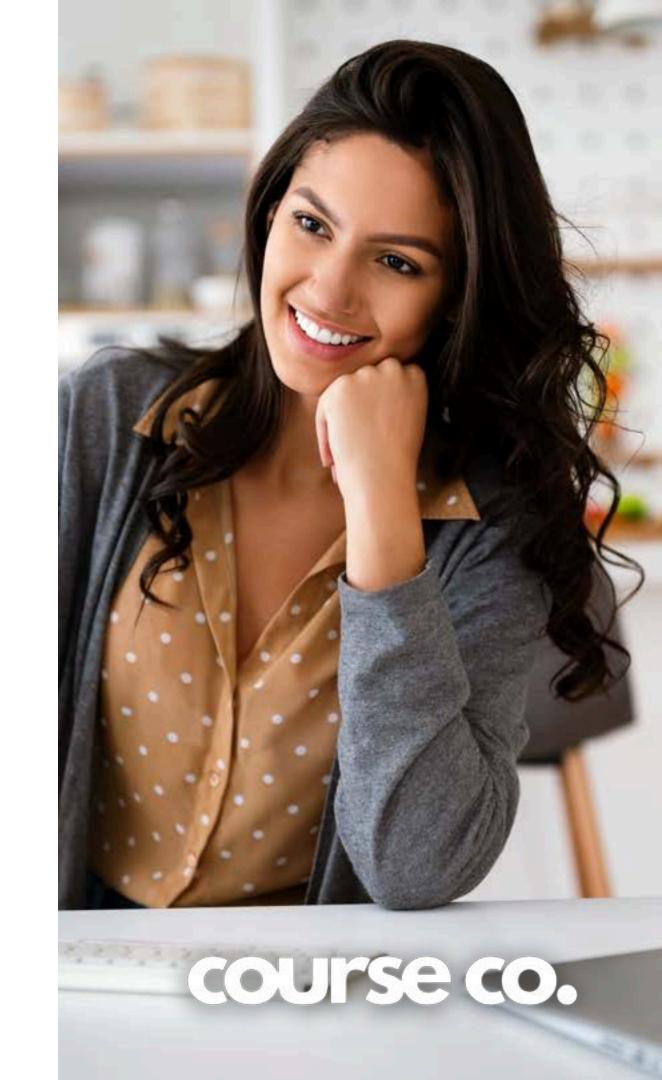
Value: \$900



## Curriculum Design

We plan, organize, and script your course content to ensure a smooth, engaging learning experience for your students.

- A detailed course curriculum outline with lesson scripts focused on structured learning objectives
- Lesson planning, including scripts, workbooks & quizzes
- Engagement strategies to improve completion rates & student success



## Funnel Copy, Build & Design

#### A high-converting sales funnel to drive leads & enrollments.

- Strategic funnel mapping with step-by-step user flow
- Custom-designed funnel landing pages optimized for compelling offers, persuasive hooks, clear messaging & maximum conversions
- Integration with checkout pages, payment processors & CRM tools
- Automated follow-up sequences to nurture leads & grow conversions

Value: \$4,000



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## VSL & Ad Creation

Drive conversions with a persuasive, high-impact video sales letter or webinar designed to educate, build trust, and sell your course.

- Professionally scripted & edited VSL to increase sales
- Multiple ad creatives designed for social media, YouTube & paid campaigns
- Hook-driven messaging & A/B testing variations

Value: \$3,500+



## Video Production & Editing

#### Create high-quality, engaging course videos with expert production.

- On-site video production in any city, includes all production expenses for crew, studio rental, equipment, per diem and more
- Professional video editing with motion graphics, captions & branding.
- Content repurposing for trailers, teasers & social media promos.

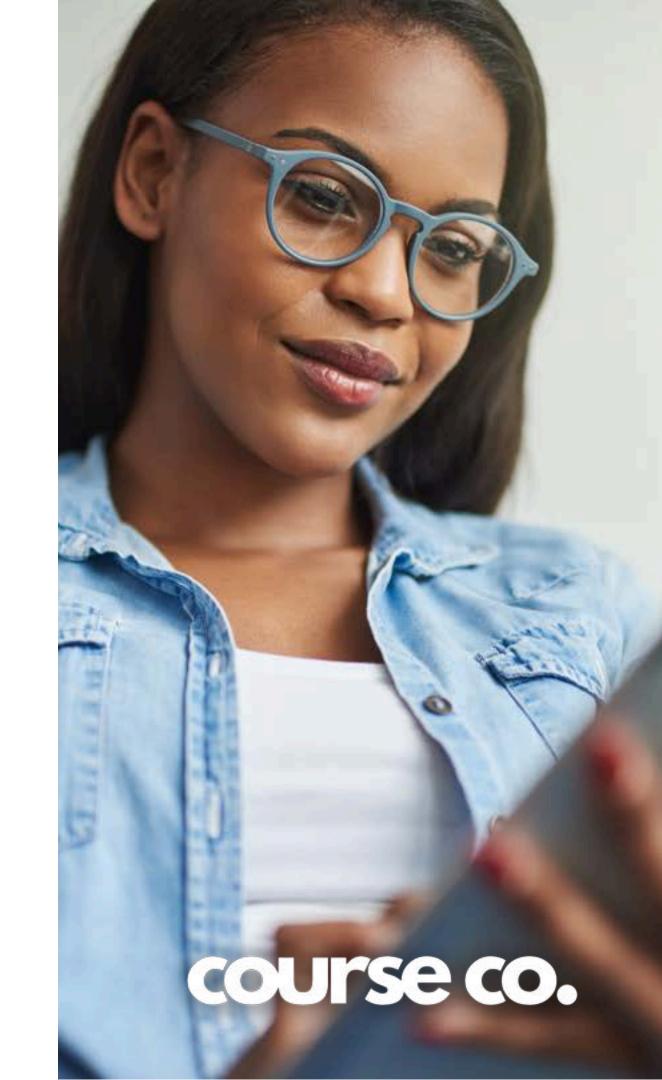
Value: \$5,500+



## Email Marketing

#### Automated email sequences to nurture leads & drive sales.

- Pre-launch, launch & post-launch email sequences.
- Welcome sequences & onboarding emails for new students.
- Email templates & automation setup inside your preferred email platform.



## Tech Setup & LINS Build

#### Full setup of your LMS platform to host & deliver your course.

- Course setup on GoHighLevel, Teachable, Kajabi, Thinkific, or your preferred LMS.
- Module & lesson uploads, formatting & user experience optimization.
- Integration with payment systems, email marketing & course analytics.



## Sales Copywriting

Convert curious visitors into paying students with persuasive, high-converting sales copy tailored to your course.

- Full Sales Page Copy
- Lead magnet (VSL) opt-in page, confirmation/thank you page, CTAs,
   and additional page copy if applicable



## Organic Social Media Marketing

Promote your course, grow your audience, and build brand trust—without spending a dollar on ads.

- Strategy + Content Calendar
- Multi-Platform Content Creation
- 15 Organic Video Ads
- 15 Organic Social Posts
- Lead Generation + SEO Support

**PRO PLAN ONLY** 

Value: \$8,000



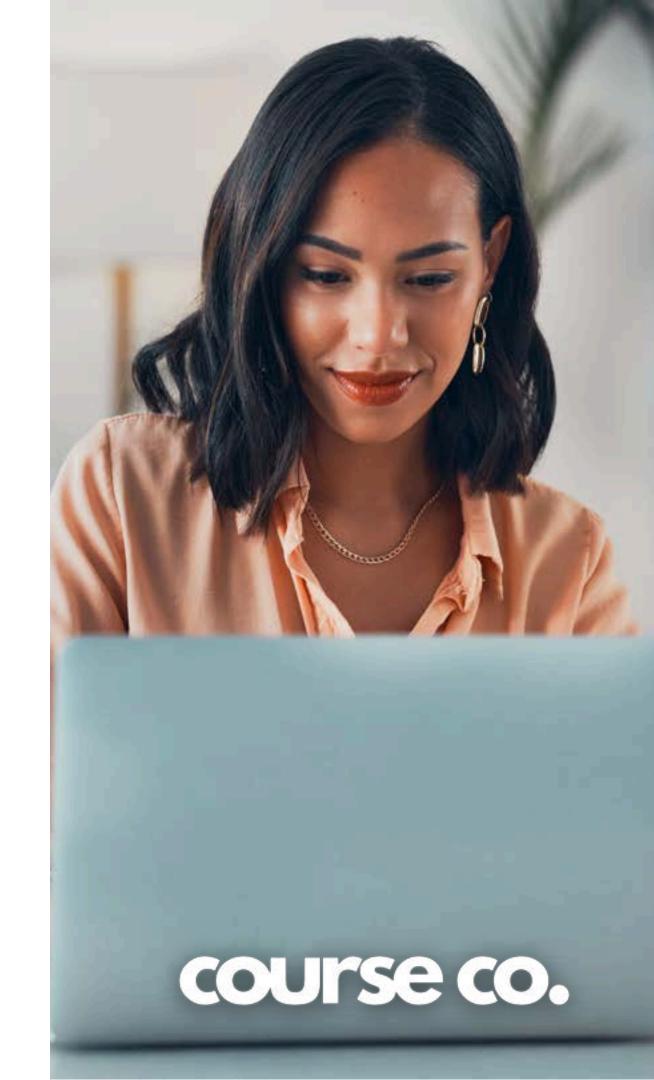
## Paid Ad Campaign Management

Launch, manage, and scale profitable ad campaigns with expert strategy, creative execution, and ongoing optimization.

- Creative Development & Targeting Strategy
- Campaign Management & Optimization
- Communication & Reporting

**PRO PLAN ONLY** 

Value: \$3,500



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# Service Pricing Plans

3 services plans to help you successfully launch an online course in 80-120 days, completely *done-for-you!* 

- Course Strategy & 1:1 Weekly Consulting (Value: \$3,000)
- Offer Creation & Validation (Value: \$2,000)
- **Branding & Design** (Value: \$900)
- Curriculum Design (Value: \$2,000)
- Funnel Copy, Build & Design (Value: \$4,000)
- VSL & Ad Creation (Value: \$3,500)
- Video Production (Value: \$1,500-5,000)
- Video Editing (Value: \$4,000)
- **Email Marketing** (Value: \$2,000)
- Tech Setup & LMS Build (Value: \$2,000)
- Sales Copywriting (Value: \$2,000)
- Organic Social Media Marketing (Value: \$8,000)
- Paid Media Management (Value: \$3,500 onboarding + \$3,500/mo)

#### Total Value: \$45,400

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#### BASIC

For creators who want a premium course built-for-you—without the marketing.

- 8-week service
- 8 Consulting Calls
- Curriculum Design + Scripting
- Branding & Graphic Design
- Virtual or On-Site Production
- Video Editing (15–30 lessons)
- LMS Tech Setup

Investment: \$12,000+

Paid in 2 monthly payments

#### GROWTH

For creators ready to launch and scale—with full funnel & launch support.

- 12-week service
- Everything in Course Basic
- On-Site Video Production
- VSL or Webinar
- Email Marketing (12 emails)
- Sales Funnel Build + Copywriting
- Offer Creation + Validation
- Organic Launch Kit

**Investment: \$28,000** 

Paid in 3 monthly payments of \$9,333

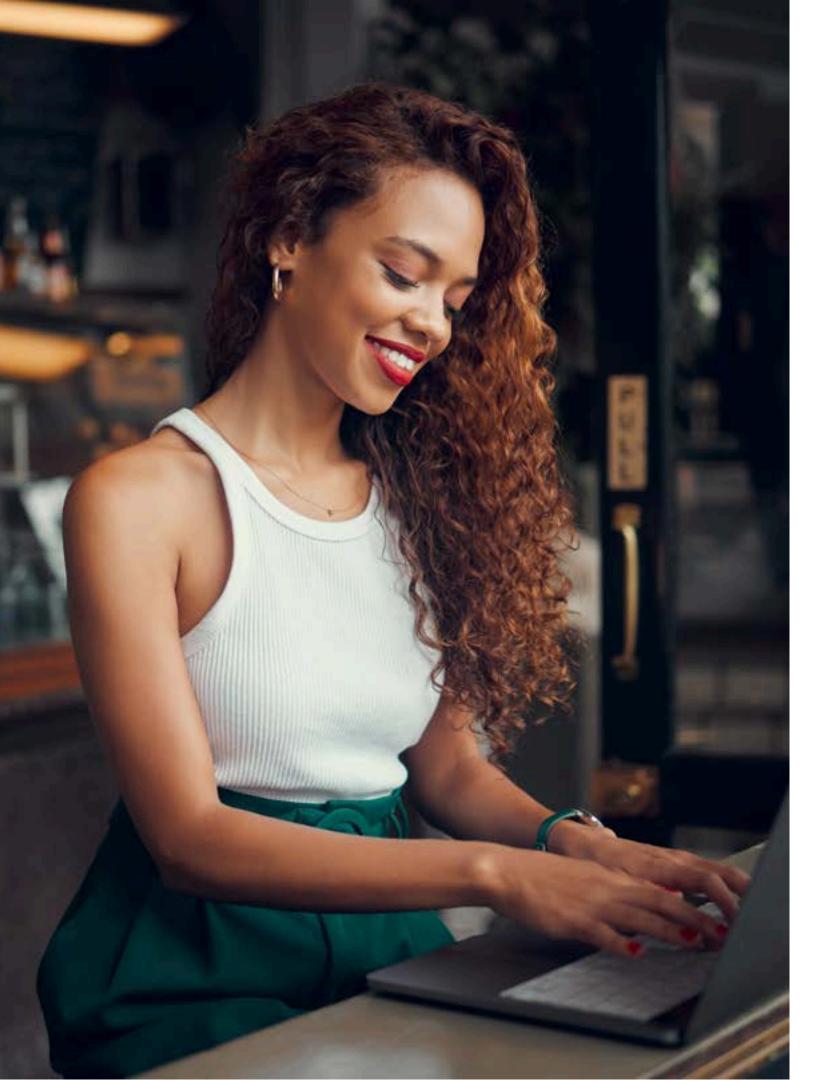
#### PRO

For experts and brands who want a fully managed course creation & marketing system.

- 16-week service
- Everything in Basic + Growth
- Organic Social Media
- Paid Media Management
- Full Marketing Execution

**Investment: \$40,000** 

Payment plans available



## Next Steps

- Schedule your FREE strategy call
- Select your course creation plan
- Launch your course!

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#### Sign Up Now

Course.co/Pricing

#### Schedule A Growth Audit

Course.co/Contact

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