



# Your Red Hat Partner

We Service Innovation and Accelerate Adoption of Red Hat Tools and Solutions by leveraging the Arctiq Advantage



## Who is Arctiq?

- Longstanding, trusted **Canadian service delivery partner** for Red Hat
- Proven expertise in **architecture, advisory, enablement, integration, and project delivery** capabilities
- **Technical** is our DNA, we excel in **Hybrid/Multi-Cloud deployments, CI/CD pipelines** work, tooling **integrations, cross ecosystem tools** and **solution** deployments - **Just ask!**
- Fostering **successful customer adoption** of **OpenShift** and **Ansible Enterprise** technologies with enablement services across **North America**
- **Real world experience** deploying, troubleshooting, and configuring the **OpenShift platform** with **large enterprise clients** since before OpenShift was enterprise Kubernetes

## Why work with Arctiq?

- Arctiq's unique expertise helps **maximize the value** of every customer's **technology investment** - we are your preferred partner for **driving innovation and excellence**
- In addition to facilitating the adoption of Red Hat tools and solutions, Arctiq possess **in-depth capabilities to integrate** these **solutions** into **heterogeneous environments**
- Arctiq developed the **Red Hat Technology Acceleration Blueprints**, designed to **fast track Red Hat adoption** and **progress** environment and **skill maturity** through a building block **MVP** approach, **removing obstacles** for customers, and facilitating a **smoother learning curve** for the new tools

## ARCTIQ ACCELERATION BLUEPRINTS FOR RED HAT TECHNOLOGIES

### FOUNDATION

Discovery and architecture, educating customers on IAC practices, centralized & dynamic secrets, & centralized service catalog + implementation and hands-on work

### HEALTH CHECKS

Deep dive discovery sessions allow us to uncover improvement and focus areas laying a stronger foundation

### DAY 2 OPS

Enabling organizations to be fully onboarded and comfortable with the tooling beyond initial engagement

### ACCELERATOR LAB

Solid foundation with up-to-date training content gives students the confidence to leverage tools post engagement

### INTEGRATION

Make the tools part of the organizations everyday life by showing the true value through application and user integrations

### TECHNICAL CONSULTING

Integration is the next MVP (typically a Retainer block) focuses on automation, best practices and developer teams

## The Arctiq Advantage



- **Certified Experts:** accredited Technical and Sales professionals, including Red Hat certified Delivery Consultants located in Canada
- **Agile Delivery:** flexible team delivery approach ensuring project work is being delivered by consultants experienced in real-world scenarios, and can be rapidly augmented with additional team members to meet aggressive timelines when needed
- **Community Engagement:** we love to share insights through technical blogs and participate actively in the tech community (speaking spots at Red Hat User Groups and other events)
- **Bilingual Advantage:** we have physical offices in Toronto and Montreal, with English and French-speaking sales and technical teams
- **ArctiqLabs:** we offer Arctiq built workshops and lab-based training that are designed to deliver exceptional value by equipping customers with enhanced skills and capabilities. Our focus is on enabling clients to be self-sufficient which accelerates software/tooling/platform adoption ensuring long-term success

## ENHANCING YOUR RED HAT EXPERIENCE WITH ARCTIQ SOLUTIONS

Discover how we can elevate your capabilities with our diverse range of services

### Managed OpenShift offerings on Public Cloud (ARO/ROSA)

- ◆ ARO signals from Microsoft

### OpenShift Plus

- ◆ Advanced Cluster Management
- ◆ Advanced Cluster Security
- ◆ Multi-cloud / Hybrid Configurations

### Network Functions Virtualization (NFV) deployments for Telcos

- ◆ Advanced networking (CNI)

### Ansible Automation Platform



- ◆ Automation in DevSecOps Pipelines
- ◆ Auto-remediation scripting using Ansible with Dynatrace

### Automation application deployment in OpenShift using CI/CD

- ◆ Targeting deployments from GitHub Actions and GitLab pipelines

### Maturing customer DevSecOps capabilities

- ◆ Adding additional stages into pipelines for Security, QA & Risk Management

Technology	Industry	Outcomes
	Energy, Transportation	Helped the client migrate OpenShift clusters to the new versions in AWS
	Oil & Gas, Telecommunications, Financial	Delivered new OpenShift clusters, enabled platform capabilities, and integrated other tools with OpenShift clusters seamlessly
	Technology	ArctiqLabs: Ansible 101 & 201 - held a remote two-day workshop to provide the client's teams the foundational and advanced knowledge to enable teams to support Ansible as a Service to end customers.
	Government, Capital Markets, Financial	Improved and expanded the client's current Ansible Tower POC configurations and assisted with playbook development.