



From Technology Frustration to Operational Efficiency:

CAL-CHLOR + VELO IT GROUP

Cal-Chlor Corporation is a leading contract packaging company providing calcium chloride and related products to clients nationwide. Their services play a critical role oil and gas production, de-icing operations at airports across the country, food and agriculture production, and more. With operations spanning regulated industries and high-demand environments, Cal-Chlor relies on stable, responsive IT systems to support its production, shipping, and compliance workflows.

Before partnering with Velo IT Group, Todd Trahan, Cal-Chlor's CEO faced persistent challenges with their prior IT provider. "We just weren't getting the response time and reliability that we needed," said Todd. "A lot of times, we would have downtime that really affected production and shipping, and it was pretty frustrating."

Recognizing those operational risks, years ago, Todd turned to the team at Velo for a more proactive, people-centered approach to IT. From day one, Velo

focused on understanding the business context and removing the technology headaches that were getting in the way. "They immediately began working on some of our biggest problems and taking them off our plate," Todd shared.

Today, Cal-Chlor operates in partnership with the team at Velo who have helped them through major infrastructure upgrades, ERP migrations, and cloud storage solutions.



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TODD TRAHAN
CAL-CHLOR CEO

**SIMPLIFYING
TECHNOLOGY.
AMPLIFYING
PEOPLE.**

We humanize technology for entrepreneurial teams like Cal-Chlor by through a disciplined, detail-oriented approach that prioritizes what matters—people, productivity, and peace of mind.

Ready to future-proof your operations? Let's talk.