

TEAM EVALUATION, DEVELOPMENT, AND CULTURE

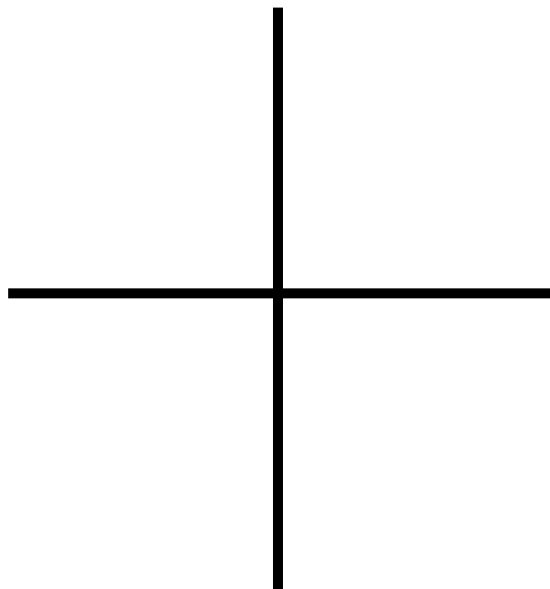


**TROPHY CLUB
CONSULTING LLC**

"DISCIPLINE TAKES NO VACATION"

TEAM EVALUATION

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TEAM EVALUATION, DEVELOPMENT, AND CULTURE



**TROPHY CLUB
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TEAM EVALUATION

Line of Business	Apps/ Premium	Written	Issued	%Issued
Auto	Applications Premium	_____ _____	_____ _____	%
Fire	Applications Premium	_____ _____	_____ _____	%
Life	Applications Premium	_____ _____	_____ _____	%
Health	Applications Premium	_____ _____	_____ _____	%
Mutual Fund	Applications Premium	_____ _____	_____ _____	%
TOTAL	Applications Premium	_____ _____	_____ _____	%

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TEAM EVALUATION

	Activity	
Quotes	Opportunities Created Open Opportunities w/o Task and Not Assigned % Quoted % Won	_____ _____ _____ _____
Meetings	Good Neighbor Connect Referrals Reviews **Simple Conversations	_____ _____ _____ _____
Calls	Calls In Calls Out Talktime In Talktime Out Total Talktime	_____ _____ _____ _____ _____

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**TROPHY CLUB
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DEVELOPMENT

Personal/Spiritual

Physical

Professional

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**TROPHY CLUB
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"DISCIPLINE TAKES NO VACATION"

CULTURE

Singing Valentines

Easter Egg Hunt

Fourth of July Cookout

Fall Festival

Office Holiday Party
