

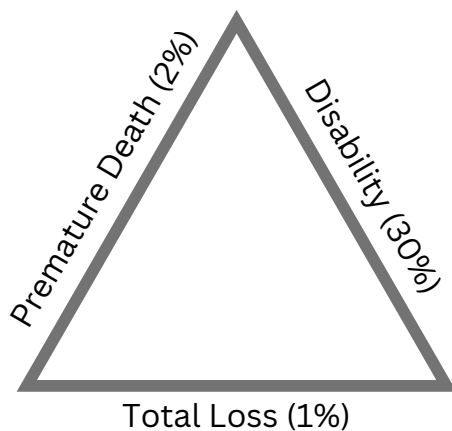
ELEVATE: GENERATING LIFE & HEALTH THROUGH THE HOMEOWNER'S CONVERSATION

KEYS TO SUCCESS

Key Questions

- What is the remaining balance on your mortgage/monthly rent payment? (death benefit)
- How many years are left on your mortgage? (policy term)
- What is your monthly payment? (disability)

Triangle of Protection



In-book strategies
