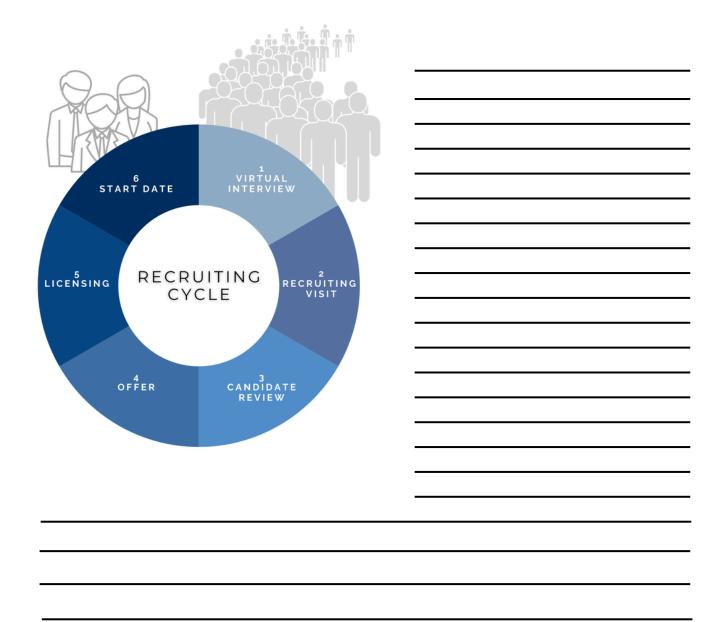
### **FOUNDATIONS**

#### DAY THREE

# **Recruiting and Hiring**



### **FOUNDATIONS**

#### DAY THREE

## The Four Part Marketing Plan

Branding		
Passive Marketing		
Direct Marketing		
Doing Good / Community Events		

### **FOUNDATIONS**

#### DAY THREE

## **Next Steps & Additional Notes**

	Salesforce and Prioritization (Recordings)
	Elevate - Team Compensation and Incentives
	Elevate - Customer Care Success Plan
	Elevate - Customer Care Success Plan
	Elevate - Sales and Marketing Team Success Plan
	Elevate - Delegation Success Plan
	Elevate - Recruiting and Hiring
	Reports and Accountability (coming this fall)
	Coaching and Development (coming this fall)
	The Quote and Onboarding Checklist (coming this fall)
	New Hire Training Schedule (coming this fall)
	LEARN THE TOOLKIT
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