

ELEVATE: RETURN OF PREMIUM *vs.* TERM LIFE

ROP COMPARISON

ILLUSTRATION



ELEVATE: RETURN OF PREMIUM *vs.* TERM LIFE

ROP- THE FOUR THINGS



ELEVATE: RETURN OF PREMIUM TERM LIFE

APRIL CLASSES

April 2

Quick Hit: Starting Your Day

April 3

Elevate: Customer Care Success Plan

April 7-9

Evolve

April 9

Quick Hit: Understanding Disability Needs

April 10

Elevate: Utilizing the Quote and Onboarding Checklist

April 21-23

Evolve II: Sales

April 23

Quick Hit: The Triangle of Protection

April 24

Elevate: The Internet Lead Process

April 30

Quick Hit: Finding the Logical Liability Limits



TROPHY CLUB CONSULTING LLC
“DISCIPLINE TAKES NO VACATION”

