

FOUNDATIONS DAY TWO



AGENT SAMPLE SCHEDULE

For MOAs: Rotate weekly Monday, Tuesday, Wednesday

Monday	9:00-9:45	Training (Rotating between offices)
	10:00-11:30	Networking Meeting
	11:30-12:30	Lunch Meeting
	12:30-1:00	Compliance/ System Adherence
	1:00-3:00	Sales/Service Training
Tuesday	8:00-9:30	Networking Meeting
	9:45-10:00	Meeting Preparation
	10:00-10:45	Marketing/Production Meeting
	11:00-3:00	Appointments (4 per day, 16 per month)
Wednesday	10:00-3:00	Appointments (5 per day, 20 per month)
Thursday	8:00-10:00	Administration
	10:00-2:00	Appointments (4 per day, 16 per month)
	2:00-4:00	Sales Training/Interviews
	4:00-EOD	Prioritize personal relationships
Friday		Personal Day



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FOUNDATIONS DAY TWO

ORGANIZATIONAL CHART

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FOUNDATIONS DAY TWO

CUSTOMER CARE



THE 32 POINT DAY



ACCOUNT REPRESENTATIVE

[illegible]

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This image shows a single sheet of white paper with horizontal blue or grey ruling lines. The lines are evenly spaced and run across the width of the page. There are approximately 20 lines visible. The paper has a slight shadow on the right side, suggesting it's resting on a surface.



FOUNDATIONS DAY TWO

IN-PERSON EVENTS



In Person Boot Camp - Miami, Florida July 24th

Agent Summit - September 8, 2025 - September 10, 2025

RECORDINGS

Elevate: Winning The Day for Leaders

Elevate: How Top Agents Structure Their Office

Elevate: Customer Care Success Plan

Elevate: Universal Life Strategies

Elevate: Term Life Insurance Portfolio Explained

UPCOMING CLASSES

Quick Hit: Understanding Medicare & Supplement - July 17th

Elevate: All Things MOA - July 17th

Evolve II Service: July 21st

Quick Hit: Overcoming Common Objections - July 23rd

Quick Hit: Working Premium Decreases - July 30th

Elevate: Finding Top Talent - July 31st

Evolve: August 4th - August 6th

Quick Hit: Why Fitness is Crucial to Your Success

(Featuring Hunter Wyant) August 6th



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