

Elevate WORKSHEET



Uncovering Customers' Needs

FORM

Building Logic Through Fact Finding

Rule 1: No Objections, No Advice

Transitioning to Coverage Explanation

Elevate WORKSHEET



Upcoming Events

Run with the Bulls- IPS Conference

August 31st - September 1st, Fort Lauderdale, FL

Agent Summit- Get Your Custom Business Plan!

October 12th - October 14th, Charlottesville, VA

Team Precision- with Sara Labraaten

Register online at www.trophyclubconsulting.com

Trophy Club Links



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