

Elevate WORKSHEET



Complete Onboarding Process

Why Step Five Is Where Deals Die

The Mechanics Are Trust-Builders

The Cancel Call

The Ask

The Note & The Onboarding

Elevate WORKSHEET



Upcoming Events

Evolve

August 17th - August 19th Register online at
www.trophyclubconsulting.com

Customer Appreciation Event - Free for TCC Agents and Team

Members! August 31st - September 1st, Fort Lauderdale, FL

<https://shorturl.at/LOdgg>

Agent Summit - Get Your Custom Business Plan!

October 12th - October 14th, Charlottesville, VA

Team Precision - with Sara Labraaten

Register online at www.trophyclubconsulting.com

Trophy Club Links



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