## The Episcopal Diocese of Western Massachusetts

#### Memorandum

**To:** Delegates to the 124<sup>th</sup> Diocesan Convention

**From:** Kimberly A Foster, Chief Financial Officer

**Subject:** Plan for Use of Diocesan Resources in 2026

**Date:** October 10, 2025

On behalf of Bishop Fisher and Diocesan Council, I am pleased to present the proposed budget for 2026. I will be available in person to answer questions about this plan at an informal Q & A Budget Hearing offered at 11:00AM on the morning of Convention at the UMass venue. This time has been set aside for those who may still have questions after reviewing this plan. You are most welcome to email me in advance with your questions at <a href="kfoster@diocesewma.org">kfoster@diocesewma.org</a>.

#### **Overview of Current Year - 2025**

We're in the midst of a significant transition - one that will culminate with the election of our Tenth Bishop! Hats off to our three committees: Standing Committee, Search Committee, and the Transition Committee! All have been working diligently and tirelessly behind the scenes to shepherd this important process, giving shape to a new era in our Diocese! Our sincere gratitude for all of your efforts!

I'm pleased to report the fair market value of the Diocese's interest in net assets of the Trustees has increased each year for the past two and a half years! Spending rule quarterly distributions are quite strong due to favorable market conditions and the 20-quarter rolling average adopted by the Trustees used to calculate the distribution value each quarter.

Inflation picked up in August amid higher prices for staples like food and electricity, while tariffs put upward pressure on prices for physical goods like clothing and furniture. The consumer price index, a key inflation gauge, rose 2.9% in August 2025 from a year earlier. This was the fastest pace of inflation since January indicating we can expect a further acceleration in the coming months. Let us bear this in mind when preparing our 2026 budgets.

On the overall, the Diocese's operating revenues and expenses are running on target so far in 2025, with some favorable budget variations, resulting in a balanced budget without applying the planned additional draw from our investments. We endeavor to make the very best use of our resources.

#### The Plan - 2026

Each budget year we strive to align our human, financial, and spiritual resources in support of our common mission. This coming year, the focus continues to be on increasing vitality and vibrancy in our congregations, as well as welcoming the leadership of our new Bishop. The Diocese

supports our shared mission with congregations through leadership formation, resource sharing, consulting, connecting beyond our diocesan boundaries, and calling together our ministries for collaboration.

Our work is guided by priorities and goals set by the Episcopal Church, the Bishop and Diocesan leadership:

- > Developing and supporting transformational lay and clergy leaders
- Engaging congregations in processes of honest, healthy self-assessment and renewal
- > Encouraging inter-diocesan, ecumenical, and interfaith partnerships in congregations and the Bishop's office
- Providing opportunities for clergy to gather for support and networking
- Committing to Racial Reconciliation, Creation Care and God's justice "on earth as it is in heaven"
- ➤ Encouraging and supporting new initiatives in ministry (moving from idea to ministry and from ministry to a movement)

## **Staff Allocation Changes and Other Adjustments**

Each year we review personnel costs in relation to the key budget categories to assure we are accurately representing staff expenses as a reflection of the work we have been given to do. There are no major changes to the expense allocation of existing staff positions and no new positions have been added in 2026.

#### **EXPENSES:**

For 2026 planning purposes, we are assuming a full array of activities, events and programs will continue. On the overall, expenses are expected to increase by \$137,000 compared to 2025 projections. Some highlights are noted below:

- ➤ A new **\$5,000** annual pledge to the Barbara C. Harris Conference Center
- ➤ \$38,000 in support of the Human-to-Human small grant programs
- ➤ A \$65,000 contingency line within the Bishop's Ministry area, offering some flexibility to our new Bishop
- ➤ A 3.5% cost of living (COLA) increase has been applied to staff compensation

2026 will require an additional draw of **\$115,000** from invested funds to balance the budget. This draw comes from invested funds with the Trustees set up specifically for this purpose and will not impact the spending rule distributions that we rely on from year to year to balance the operating budget.

## **Description of Major Budget Categories**

- **Bishop's Ministry:** \$710,882 includes our communications work, parish visitations, confirmations and ordinations, and representation at the house of Bishops and other communion wide work. New in 2026 is an allocation of \$65,000 to a contingency line to be applied at the discretion of our new Bishop.
- Congregational Support: \$414,083 includes funding of \$132,000 in grant opportunities, support to congregations around clergy transitions, Safe Church Training & Prevention, and our budgets for Youth and Young Adult Ministries and Hispanic Ministries in the Diocese.
- Formation & Leadership Development: \$326,975 funds Parish Leadership events and other diocesan wide leadership gatherings, Clergy Day(s) and Clergy Conference, leadership training and coaching, Loving the Questions, Commission on Ministry, Diaconate Formation, Fresh Start, Seminarian Assistance, and support for the Episcopal Service Corps program (Lawrence House) in our diocese at All Saints, South Hadley.
- Mission in the World: \$541,744 includes support for our outdoor worship community, Province of New England, our apportionment to the Episcopal Church, Global Mission grants, support of ecumenical organizations and Episcopal Relief and Development. Also included is a \$20,000 contribution to the Episcopal Path to Creation Justice; a \$5,000 annual pledge to Barbara C. Harris Conference Center; and \$38,000 in support of the following Human to Human programs: Laundry Love \$18,000; Marie's Mission \$6,000; Lydia's Closet \$3,000; and \$11,000 to the Women's Correctional Center Chaplaincy.
- **Governance:** \$188,396 represents Chancellor's expenses, Diocesan Convention, benefits for lay retirees, and costs associated with the Title IV disciplinary process.
- **Finance & Administration:** \$470,528 are costs related to general business office operations including staff compensation and benefits, rent to CCC, repairs & maintenance, depreciation associated with computer, server and Wi-Fi equipment, internet, upgraded telephones, supplies, leased equipment, property & liability insurance, cyber insurance, and the annual audit fee.
- **Agency: Admin & Human Resource Services:** \$165,700 provides full payroll services, benefits administration, and oversight of the property and casualty insurance program for the congregations and programs of the diocese.

## **Other Notable Lines**

- Our 2026 budget for Mission in the World (Outreach) is **\$541,744**. This includes our Apportionment to The Episcopal Church set at **\$350,222**
- \$60,000 for Ministry Development Initiatives
- \$10,000 in support of Young Adult and Youth Ministries
- \$22,260 for Formation and Leadership Development training and consulting
- \$10,000 annual grant to support Lawrence House run out of All Saints' in S. Hadley
- \$130,000 to support Hispanic Ministries
- **\$80,000** in scholarships for members of our congregations, children of clergy, seminarian assistance and sabbatical grants in support of our clergy and deacons

### **Expense Summary**

The total expense budget in 2026 is **\$2,818,308**. Payroll and pension related expenses make up 45.3% of the budget. The work of the Bishop's office is relational and highly dependent on personnel. Specific services provided by the Administrative Offices of the Diocese to the congregations are payroll & benefits administration, HR support, transition ministry support, congregational development programs and support. Included in the budget is the cost of the diocesan convention, clergy conferences, and diocesan wide leadership development events.

#### **INCOME:**

We are expecting **\$2,818,850** in total revenue in 2026 as follows:

### **Summary of Revenue Breakdown**

- **Assessment for Common Ministry:** \$1,168,500\* represents 41.5% of the budget. This is an increase of \$47,500 compared to 2025. It is important to note we have moved beyond the era of COVID when operating incomes were lower, explaining the increase in assessment revenue coming from the recent three-year average.
- <u>Use of Investments Spending Rule:</u> \$1,468,000 is a solid estimate representing 52% of the budget. **Note:** Quarterly distributions are quite strong due to favorable market conditions and the 20-quarter rolling average adopted by the Trustees to calculate the distribution each quarter.
- <u>Use of Investments Additional Draw:</u> \$115,000 is required to balance the operating budget. Our endowment with the Trustees includes invested funds set up specifically for this purpose to assure that additional draws do not adversely impact our 5% spending rule distributions.
- **Program Income:** \$51,500 consist of \$31,500 coming from event registration fees generated from Diocesan Convention, Safe Church, Clergy Conference, and Loving the Questions. In addition, we anticipate raising \$20,000 to help offset the added cost of adding the Human-to-Human small grant programs to the diocesan budget.
- Other Income: \$15,850 is expected with \$5,000 coming from the annual Stickney Trust distribution in support of Hispanic Ministries in the Diocese. The balance relates primarily to reimbursement from the Trustees for administrative support to the Executive Director of the Trustees for the Diocese of WMA.

The first \$50,000 of Operating Revenues are assessed at a rate of 6.75% Operating Revenues of from \$50,001 to \$75,000 are assessed at a rate of 9.75% Operating Revenues of from \$75,001 to \$125,000 are assessed at a rate of 10.5% Operating Revenues of from \$125,001 to \$200,000 are assessed at a rate of 12.25% Operating Revenues over \$200,000 are assessed at a rate of 13.25%

<sup>\*</sup>Assessment Income (Support for Common Ministry) - Assessment income is budgeted using our standard formula (noted below), which uses the average of the most recent three full years of Normal Operating Income as reported on the parochial report.

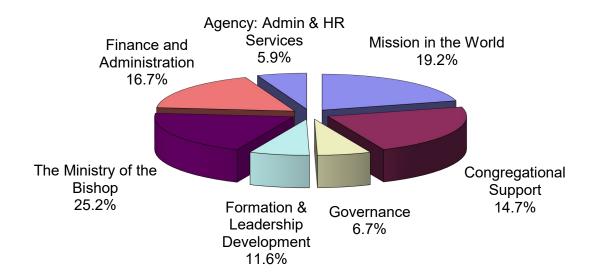
## **Bottom Line:**

The budget for 2026 is balanced with the aid of a **\$115,000** additional draw from our invested funds. We will monitor income and expenses closely and be prepared to adjust the budget as necessary, due to an ever-changing environment.

In conclusion, our diocese is in an excellent position to serve its congregations and to serve our ministries as we move towards welcoming our 10<sup>th</sup> Bishop.

I encourage you to accept this 2026 budget proposal of the Diocese of Western Massachusetts.

# **Budget Expenses by Category**



<u>Members of Diocesan Council</u>: The Rt. Rev. Doug Fisher (President), Mr. Mark Rogers (Treasurer), the Rev. Nathaniel Anderson (Vice President), Ms. Wende Wheeler (Secretary), Mr. Steve Lewis (Trustee Representative), Ms. Holly Dolan, Mr. Roland Holstead, Mr. Kurt Hultgren, Ms. Patricia O'Connell, the Rev. Mary Rosendale, the Rev. Martha Sipe, the Rev. Michael Tuck, the Rev. Beth Washburn, and Ms. Amanda Watroba

Members of the Budget and Financial Planning Committee: Mark Rogers, Committee Chair (Church of the Reconciliation, Webster), Wayne Gass (All Saints, South Hadley), Kurt Hultgren (All Saints, Worcester), Steve Lewis (Christ the King-Epiphany Church, Wilbraham), Al Symonds (St. Stephen's, Pittsfield), Robert Perkins (Holy Spirit Church, Sutton), the Rev. Mary Rosendale (St. Stephen's, Westborough), the Rev. Dr. Janet Zimmerman (Berkshire Corridor), and Kimberly Foster (CFO, Assistant Treasurer)

# One Page Summary of the Proposed 2026 Budget

	2022 Actual	2023 Actual	2024 Actual	2025 Approved	2026 Proposed	% of Budget
				Budget	Budget	
OPERATING REVENUES						
Assessment for Common Ministry	1,137,067	1,091,435	1,095,563	1,121,000	1,168,500	41.5%
Use of Investments - Spending Rule	1,324,680	1,431,650	1,445,967	1,424,000	1,468,000	52.1%
Investment Income - Additional Draw	0	0	30,000	85,000	115,000	4.1%
Program Income	19,945	25,562	31,545	35,500	51,500	1.8%
Other Income and Gifts	66,837	33,643	22,937	15,850	15,850	0.6%
<u>Internal Funding</u>	<u>5,122</u>	<u>4,598</u>	<u>0</u>	<u>0</u>	<u>0</u>	0.0%
TOTAL REVENUES FOR DIOCESAN OPERATIONS	2,553,651	2,586,888	2,626,012	2,681,350	2,818,850	100.0%
OPERATING EXPENSES						
The Ministry of the Bishop	580,719	589,002	620,553	635,131	710,882	25.2%
Congregational Support	440,166	449,746	405,565	443,600	414,083	14.7%
Formation & Leadership Development	295,759	338,165	312,371	338,971	326,975	11.6%
Mission in the World	522,059	502,617	496,566	469,006	541,744	19.2%
Governance	158,713	132,979	198,519	182,412	188,396	6.7%
Finance & Administration	413,427	421,953	440,861	458,495	470,528	16.7%
Agency: Administration & Human Resource Services	142,768	150,126	150,348	153,234	165,700	5.9%
TOTAL OPERATING EXPENSE	2,553,611	2,584,588	2,624,783	2,680,849	2,818,308	100.0%
OPERATING REVENUE AND EXPENSE						
Operating Income	2,553,651	2,586,888	2,626,012	2,681,350	2,818,850	
Operating Expense	2,553,611	2,584,588	2,624,783	2,680,849	2,818,308	
SURPLUS/(DEFICIT)	40	2,300	1,229	501	542	

EPISCOPAL DIOCESE OF WESTERN MA PROPOSED 2026 BUDGET					
\$1,095,563	\$560,686	\$1,121,000	\$1,168,500		
\$1,475,967	\$761,939	\$1,509,000	\$1,583,000		
\$31,545	\$14,205	\$35,500	\$51,500		
\$22,937	\$8,920	\$15,850	\$15,850		
\$0	\$0	\$0	\$0		
\$2,626,012	\$1,345,750	\$2,681,350	\$2,818,850		
	SED 2026 BUDO  Y/E ACTUAL 2024  \$1,095,563  \$1,475,967  \$31,545  \$22,937	OSED 2026 BUDGET           Y/E ACTUAL         YTD ACTUAL           2024         30-Jun-25           \$1,095,563         \$560,686           \$1,475,967         \$761,939           \$31,545         \$14,205           \$22,937         \$8,920           \$0         \$0	OSED 2026 BUDGET           Y/E ACTUAL         YTD ACTUAL         2025 ANNUAL           2024         30-Jun-25         BUDGET           \$1,095,563         \$560,686         \$1,121,000           \$1,475,967         \$761,939         \$1,509,000           \$31,545         \$14,205         \$35,500           \$22,937         \$8,920         \$15,850           \$0         \$0         \$0		

			Y/E ACTUAL	YTD ACTUAL	2025 ANNUAL	2026 PROPOSED
			2024	30-Jun-25	BUDGET	BUDGET
EXPENSE	2					
EAI ENSE	3					
BISHOP'S MI	<u>NISTRY</u>					
PROGRAMS						
	Communications	Wages and Benefits	\$172,161	\$88,487	\$177,788	\$183,227
	Communications	Business Expenses	\$34,782	\$19,478	\$32,994	\$35,744
		Total Communications	\$206,943	\$107,965	\$210,782	\$218,971
	Social Justice		\$5,158	\$240	\$5,000	\$10,000
	Retired Clergy Gatherings		\$0	\$1,258	\$3,600	\$3,600
	Special Diocesan Events		\$4,463	\$4,810	\$2,750	\$5,000
	Bishop's Contingency		\$0	\$0	\$0	\$65,000
		Total PROGRAMS	\$216,563	\$114,273	\$222,132	\$302,571
PERSONNEL EX	KPENSES					
	Wages and Benefits		\$367,456	\$189,208	\$374,368	\$369,679
	<b>Business Expenses</b>		\$36,534	\$16,529	\$38,632	\$38,632
		Total PERSONNEL EXPENSES	\$403,990	\$205,737	\$412,999	\$408,310
		TOTAL BISHOP'S MINISTRY	\$620,553	\$320,010	\$635,131	\$710,882

	Y/E ACTUAL	YTD ACTUAL	2025 ANNUAL	2026 PROPOSED
	2024	30-Jun-25	BUDGET	BUDGET
ONGREGATIONAL SUPPORT: Mission with Congregations				
GRANTS and SCHOLARSHIPS				
Clergy Children Educational Grants	\$6,250	\$2,500	\$5,000	\$5,00
College Scholarships	\$36,938	\$17,200		\$40,00
Continuing Education Grants	\$2,822	\$1,250		\$4,00
Deanery	\$565	\$905		\$1,00
Ministry Development Initiatives	\$60,100	\$49,607		\$60,00
Sabbatical Grants	\$7,500	\$0	\$5,000 \$40,000 \$4,000 \$1,000 \$70,000 \$10,000 \$130,000 \$131,723 \$9,050 \$2,500 \$0 \$161,773	\$22,00
Total GRANTS and SCHOLARSH	IPS \$114,175	\$71,462	\$130,000	\$132,00
OPERATIONAL EXPENSES				
Congregational Assistance	\$0	\$1,000	\$10,000	\$4,00
Transition Ministry	\$8,094	\$2,994	\$6,000	\$5,90
	2422.455	200 (17	0101 700	2420.00
Latino Ministries	\$122,457	\$80,617	\$131,723	\$130,000
	00.020	0.4.251	00.050	00.00
Safe Church Training and Prevention	\$9,028	\$4,271	\$9,050	\$9,00
Stewardship	\$1,199	\$1,199	62 500	\$2,00
Stewarusiip	\$1,199	\$1,199	\$2,500	\$2,00
Youth Ministry	\$0	\$0	\$2,500	\$2,50
1 outh Millistry	50	50	\$2,500	\$2,300
Young Adult Ministry	\$3,200	\$0	\$0	\$7,50
Toung Adult Ministry	95,200	50	30	\$7,50
Total Operational Expen	nses \$143,978	\$90,081	\$161 773	\$160,90
Total Operational Expen	1868 \$143,978	\$50,081	\$101,773	\$100,50
PERSONNEL EXPENSES				
TERSONNEL EATENSES				
Wages and Benefits	\$139,786	\$56,776	\$144,127	\$115,57
Business Expense	\$7,625	\$1,807	\$7,700	\$5,61
Business Expense	\$7,025	#1,007	\$7,700	\$5,01
Total PERSONNEL EXPENS	SES \$147,411	\$58,582	\$151,827	\$121,18
TOTALL ENGOVINEE EALENS	917/,711	\$30,302	\$131,027	\$121,100
TOTAL CONGREGATIONAL SUPPO	DT 6405 575	6220 125	6442 (00	0.41.4.00
TOTAL CONGREGATIONAL SUPPO	ORT \$405,565	\$220,125	\$443,600	\$414,083

		Y/E ACTUAL	YTD ACTUAL	2025 ANNUAL	2026 PROPOSED
		2024	30-Jun-25	BUDGET	BUDGET
RMATION & LEADER	SHIP DEVELOPMENT				
OPERATIONAL EXPENSES					
Education for	Ministry	\$2,025	\$1,750	\$1,750	\$1,7
Parish Leader	shin Day	\$3,995	\$2,604	\$5,000	\$11,0
T WI ISH ZOWOT	omp Day	45,770	\$2,001	45,000	, , , , , , , , , , , , , , , , , , ,
Formation and	l Leadership Development	\$19,127	\$10,072	\$23,910	\$22,2
Clergy Confer	ences	\$22,305	\$25,794	\$23,000	\$26,
Commision on	Ministry	\$5,436	\$5,514	\$7,953	\$8,
Diaconate For	mation	\$4,573	\$7,377	\$9,000	\$8,
Fresh Start		\$556	\$297	\$2,300	\$5,
Seminarian A	ssistance	\$5,835	\$7,500	\$8,500	\$9,
		\$10,000	\$10,000	\$10,000	\$10,
Lawrence Hou	se	\$10,000	\$10,000	\$10,000	510
	TOTAL OPERATIONAL EX	XPENSES \$73,852	\$70,908	\$91,413	\$103,
PERSONNEL EXPENSI	ES				
Wages and Be	nafits	\$229,511	\$105,188	\$239,758	\$216,
Business Expe		\$9,008	\$2,912	\$7,800	\$7,
	TOTAL PERSONNEL EXP	ENSES \$238,519	\$108,100	\$247,558	\$223,
			0.150	222	
	TOTAL LEADERSHIP DE	EVELOPMENT \$312,371	\$179,007	\$338,971	\$326,9

MISSION IN THE WORLD  OPERATIONAL EXPENSES  Outdoor Worship Com  Episcopal Path to Creat		Y/E ACTUAL 2024	YTD ACTUAL 30-Jun-25	2025 ANNUAL BUDGET	2026 PROPOSED BUDGET
OPERATIONAL EXPENSES  Outdoor Worship Com					
OPERATIONAL EXPENSES  Outdoor Worship Com					
Outdoor Worship Com					+
Outdoor Worship Com			i l		
Episcopal Path to Creat	Wages and Benefits	\$63,883	\$32,807	\$66,113	\$68,122
Episcopal Path to Creat	Business Expenses	\$10,064	\$10,000	\$10,000	\$10,000
Episcopal Path to Creat		072.047	0.40.00	07.113	0=0.444
Episcopal Path to Creat	Total Outdoor Worship Communities	\$73,947	\$42,807	\$76,113	\$78,122
Episcopal Path to Creat					
	Wages and Benefits	\$21,018	\$0	\$0	\$0
	Program Expenses	\$9,217	\$0	\$0	\$20,000
	1 rogram Expenses	\$7,217	30	30	\$20,000
	Total Creation Care	\$30,235	\$0	\$0	\$20,000
Human to Human Prog	rams				
Tuman to Human 110g	Laundry Love	\$0	\$0	\$0	\$18,000
	Marie's Mission	\$0	\$0	\$0	\$6,000
	Lydia's Closet	\$0	\$0	\$0	\$3,000
	Women's Correctional Center Chaplaincy	\$0	\$0	\$0	\$11,000
	Total Human to Human	\$0	\$0	\$0	\$38,000
Ecumenical Relations	D. I. I. O I. D. I. I	62.500	01.770	#2.500	#2 <b>#</b> 20
	Berkshire Organizing Project	\$3,500	\$1,750	\$3,500	\$3,500
	Ecumenical Officer	\$1,527 (\$400)	\$0 \$0	\$1,500 \$0	\$1,500 \$0
	Interfaith Council Mass Council of Churches	\$15,000	\$7,500	\$15,000	\$15,000
	Province One	\$9,750	\$5,031	\$9,750	\$10,400
	Trovince one	\$7,730	\$3,001	\$7,750	\$10,700
	Total Ecumenical Relations	\$29,377	\$14,281	\$29,750	\$35,400
The Episcopal Church	Apportionment	\$342,474	\$171,571	\$343,143	\$350,222
Barbara C. Harris Con	ference Center	\$0	\$0	\$0	\$5,000
Global Mission	ici circe Centei	\$10,000	\$3,000	\$10,000	\$10,000
Lambeth		\$0	\$0,000	\$10,000	\$10,000
Sustainable Developme	nt Goals	\$10,533	\$5,000	\$10,000	\$10,000
	TOTAL MISSION IN THE WORK	0.407.777	000000	0.140.004	
	TOTAL MISSION IN THE WORLD	\$496,566	\$236,659	\$469,006	\$541,744

			Y/E ACTUAL	YTD ACTUAL	2025 ANNUAL	2026 PROPOSED
			2024	30-Jun-25	BUDGET	BUDGET
<u>GOVERNANCE</u>						
OPERATIONAL EXPEN	SES					
Chancello	or		\$53,477	\$28,594	\$63,565	\$63,569
Diocesan	Convention					
Diocesan		and Benefits	\$7,916	\$4,083	\$8,156	\$8,42
	Busine	ss Expenses	\$31,639	\$247	\$34,450	\$32,000
		Total Diocesan Convention	\$39,555	\$4,330	\$42,606	\$40,429
Diocesan	Council		\$414	\$0	\$1,200	\$1,200
General (	Convention		\$44,683	\$0	\$0	S
House of	Bishops		\$7,624	\$5,314	\$6,000	\$6,00
Retired (	lergy and Lay Support		\$27,469	\$19,598	\$32,700	\$39,76
Tetil ed C	lergy and Eay Support		<b>\$27,10</b>	\$13,030	\$52,700	\$55,76
Standing	Committee		\$0	\$0	\$300	\$30
Title IV		and Benefits	\$1,226	\$1,749	\$2,500	\$2,50
Title IV	Busine	ss Expenses	\$0	\$0	\$3,250	\$3,50
Title IV			\$1,226	\$1,749	\$5,750	\$6,00
Governar	ce Admin Wages	and Benefits	\$24,071	\$15,480	\$30,291	\$31,13
	Te	OTAL GOVERNANCE	\$198,519	\$75,066	\$182,412	\$188,390
	11	JIAL GOVERNANCE	\$170,319	\$13,000	\$102,412	\$100,390

Y/E ACTUAL	YTD ACTUAL	2025 ANNUAL	2026 PROPOSED
2024	30-Jun-25	BUDGET	BUDGET
\$3,232	\$2,153	\$5,598	\$5,794
\$174	\$620	\$400	\$400
\$3,406	\$2,773	\$5,998	\$6,194
925 471	624 010	925 522	927 (42
\$35,4/1	\$24,810	\$35,522	\$37,643
\$123,833	\$62,538	\$127,680	\$128,072
\$30,084	\$18,995	\$32,124	\$34,900
\$189,387	\$106,343	\$195,326	\$200,615
\$245,784	\$126,189	\$253,361	\$259,726
\$2,283	\$1,251	\$3,811	\$3,994
\$248,068	\$127,440	\$257,171	\$263,720
\$440,861	\$236,556	\$458,495	\$470,528
\$18.143	\$9,120	\$17,300	\$18,800
	7.,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
\$130.482	\$67,680	\$133,005	\$143,343
\$1,724	\$547	\$2,928	\$3,557
\$132,205	\$68,228	\$135,934	\$146,900
\$150,348	\$77,347	\$153,234	\$165,700
\$2,624,784	\$1,344,771	\$2,680,849	\$2,818,308
\$1,229	\$980	\$501	\$542
	\$3,232 \$174 \$3,406 \$35,471 \$123,833 \$30,084 \$189,387 \$245,784 \$2,283 \$248,068 \$3440,861 \$18,143 \$130,482 \$1,724 \$132,205	\$3,232 \$2,153 \$174 \$620 \$3,406 \$2,773 \$3,406 \$2,773 \$35,471 \$24,810 \$123,833 \$62,538 \$30,084 \$18,995 \$189,387 \$106,343 \$1245,784 \$126,189 \$2,283 \$1,251 \$248,068 \$127,440 \$5 \$440,861 \$236,556 \$130,482 \$67,680 \$1,724 \$547 \$132,205 \$68,228 \$51,50,348 \$77,347 \$52,624,784 \$1,344,771	S3,232   S2,153   S5,598     S174   S620   S400     S3,406   S2,773   S5,998     S35,471   S24,810   S35,522     S123,833   S62,538   S127,680     S30,084   S18,995   S32,124     S189,387   S106,343   S195,326     S245,784   S126,189   S253,361     S2,283   S1,251   S3,811     S248,068   S127,440   S257,171     S \$440,861   \$236,556   \$458,495     S130,482   S67,680   S133,005     S1,724   S547   S2,928     S132,205   S68,228   S135,934     S2,624,784   S1,344,771   S2,680,849