BIRTHDAY!

October 3rd
Elaine Stephens
Deanna Cool

October 4th **Star Lester**

October 9th **Richard Mansell**

October 9th Richard Mansell

October 10th **Bryson Reed**

October 11th
Tim Ellis

October 14th Sunni Harris Star Robinson

October 18th
Christen Fauntleroy
Sharyl White
Charles Brewer

October 19th **Galen Coles Solomon Yomi-Akanni**

October 21st

Stephen Wright

October 22nd **Pam Winzer**

October 24th Molly Wright

October 26th Krista Harrell

October 28th

Jeri Moran

Judson Patterson

October 30th

Sherrion Lewis



Kristy Arnold
Charles Brewer
Jacqueline Brown
William Clements
Jason Leon
Fiona Millner
Unikique Murray
Asad Naeem
Shanae Reece
Eduardo Cruz
Victoria Lindsay
Anna Marzec
Tatiana Tuck
Solomon Yomi-Akanni

Congratulations! RECENT CAPPERS

Maggie Brake Deanna Cool Raphael Kirby Barbara Randell James Sun Corey Wright

KW FIRST ATLANTA LEADERSHIP



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MICHAEL NEW

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OCTOBER 2025 CALENDAR OF EVENTS



FROM GOALS TO GREATNESS:

Goal Setting & Business Planning

PLAN WITH POWER. CRUSH EXPECTATIONS.





DASHBOARD **kwfa.info**



OCTOBER 2025 CALENDAR OF EVENTS

OR CODE FOR UPDATES & RSVP LINKS WITH MORE INFO



KWFA CALENDAR OF EVENTS http://kwsandysprings.com/calendar



MONDAY TUESDAY WEDNESDAY THURSDAY FRIDAY SUN SAT 28 1 9:30am-11:00am | Power Hour 10:30am (Online) **Maximize Listings with The Rawls** Group's ValueEdge | Webinar ZOOM 6:30pm-7:30pm | PC Zoom Mastermind Price Reductions & Market Shifts 11:00am-12:30pm | Team Meeting 8:30am-9:30am | Every Friday Wealth Building Facebook Group with Marc King Every Day! (Monday-Friday) from 7:30am-9:00am on Zoom Yom Kippur Yom Kippur kwfa.info/welcomemarcking By Top Producers for Top Producers + Aspiring Top Producers ps V **6** 9:30am-11:00am | **Power Hour 7** 9:30am-11:00am | **Power Hour 8** 9:30am-11:00am | **Power Hour** 9:30am-3pm (Online & In-Person) **Success is Under Your Command** 8:30am-9:30am | Every Friday 10:00am-11:00am | Culture Committee 10:00am-10:30am | On Zoom 9:00am-3:00pm | Step 2 BOLD **All-Day Virtual Workshop** Wealth Building Facebook Group with How to Get Paid in Command 10:00am-11:00am | Luxury Committee Register: kwfa.info/bold with Patrick Mauldon Marc King A changing market requires a change in approach.
Shift your mindset → boost Capture 10X more referrals and I1:00am-12:30pm | Team Meeting reviews with AI + Smart Plans! 11:00am-12:30pm | **PC** in the Park your business (+33% or more) **Lead Sources: Prospect vs Marketing** Theme: Listing Contest Winners 10:00am-11:30am + Crush 04 **Mutual of Omaha Launch Event** 6:00pm | Career Night (In-Person) 6:30pm-9:15pm IGNITE ONLINE LAUNCH 6:30pm-9:15pm IGNITE ONLINE 6:30pm-9:15pm IGNITE ONLINE 8:30am-9:30am | Every Friday **13** 9:30am-11:00am | **Power Hour** 14 9:30am-11:00am | Power Hour **15** 9:30am-11:00am | **Power Hour** Wealth Building Facebook Group 11:00am-12:30pm | PC Daily Lead Gen Habits That Work 9:00am-3:00pm | Step 3 BOLD with Marc King Weekend 11:00am-12:30pm | Team Meeting 12pm-3pm 11:00am-12:00pm **Every Week's New Listings Open Houses Grow Your Skills Knockout Newsletters: Shared Every Tuesday** Theme: Get Ready to Goal Set! **Shared Every Friday** 2025 & Support Ready-to-roll content for November kwfa.info/newlistings This Week's kwfa.info/openhouses Follow + Tag Us kw.Qare or Online NEW LISTINGS @kwfirstatlanta Follow + Tag Us 3pm-4:40pm (Online) Commanding Your Team: Part 1 3pm-4:40pm (Online) @kwfirstatlanta 6:00pm | Virtual Career Night (On Zoom) **Commanding Your Team: Part 2** 6:30pm-9:15pm IGNITE ONLIN 6:30pm-9:15pm **IGNITE ONLINE** 24 8:30am-9:30am | Every Friday ps .V. 22 9:30am-11:00am | Power Hour P M **20** 9:30am-11:00am | **Power Hour** 21 9:30am-11:00am | Power Hour Wealth Building Facebook Group 10:00am-11:00am | Equity Committee with Marc King 11:00am-12:30pm | **PC** 9:00am-3:00pm | Step 4 BOLD **Nurture Systems: Turning** Leads into Clients 11:00am-12:00pm **Al Series** with Kara Epstein 11:00am-12:30pm | Team Meeting **Business** Theme: Build Out Your10:00am-1:00pm | Free 3 Hour CE **Planning Clinic:** O Bates & Times TBD License Law 12:00pm-1:30pm 2026 GPS Pareto (Top 20%) Mastermind with McMichael & Gray 6:00pm | Virtual Career Night (On Zoom) with Kara Epstein + Special Guest 6:30pm-9:15pm **IGNITE ONLINE** 6:30pm-9:15pm **IGNITE ONLINE** P^s V P^s .V. 29 9:30am-11:00am | Power Hour 27 9:30am-11:00am | Power Hour 26 28 9:00am-3:00pm | Step 5 BOLD 11:00am-12:30pm | Team Meeting Theme: $Spookv\ Team\ Meeting$ POWERED BY KW RAWLS GROUP Follow, Share, Tag + Collaborate with us on Hyper Local Stats + 9:30am-12:00pm Instagram, Facebook + LinkedIn City Springs Studio Theater Costume Contest @kwfirstatlanta 6:00pm | Virtual Career Night (On Zoom) RSVP: kwfa.info/mm

6:30pm-9:15pm **IGNITE ONLINE**

POWERFUL REAL ESTATE STATS, UPDATES & INSIGHTS.











