



Decision Focus #7 - Reasoning Weight & Rate Quiz

Instructions: For multiple choice questions, unless a question says, "Multiple answers allowed but not required", select the **BEST** of the available answers.

Name* _____

Email* _____

1. What does "framing a decision" mean?
 - a. Getting the information you need around the decision
 - b. Deciding to halt because you are hungry, angry, lonely or tired
 - c. Clarifying the decision you need to make
 - d. Reasoning logically about your options
 - e. All of the above
 - f. None of the above
2. The HIP check includes: *****Multiple answers allowed but not required
 - a. Imagining best, worst and most likely outcomes
 - b. Knowing if any of the outcomes is permanent or reversible
 - c. Thinking about how you and others are affected
 - d. Understanding how the decision will affect me and others
 - e. Sizing up the decision to assess how much attention to give it
3. How can I know if I'm making a good quality decision?
 - a. I've worked through the decision process
 - b. I'm well rested, not emotional or stressed and have slept on it.
 - c. I've applied critical thinking to the decision
 - d. I've put all of the information in a weight and rate table
 - e. I've gotten expert advice from someone who made a similar decision
 - f. I've considered risks and rewards
 - g. All of the above
4. A "Weight and Rate" table is useful when there are complex decisions with multiple values and alternatives at play.
 - a. True
 - b. False



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5. A "Weight and Rate" table uses a percentage value to:
- ***Multiple answers allowed but not required
- a. Add up to 100%
 - b. Determine how much weight a value will have
 - c. Stack rank performance
 - d. See how important a value is
 - e. Rank things on a scale from 1 to 10
6. Rating different options means to:
- *****Multiple answers allowed but not required
- a. Rank options on a scale from 1 to 10
 - b. Assign a percentage to each option
 - c. Decide which option is best in each category
 - d. Decide which option is worst in each category
 - e. None of the above
7. To calculate using the table:
- a. Multiply each of the weights you assigned by each of the ratings and total them up
 - b. Add the rating together for each option
 - c. Add the weights you assigned to the ratings for each option and compare them
 - d. Multiply rate times weight and divide by the number of options
 - e. None of the above
8. When the options the weight and rate table gives you seem wrong, it shows:
- a. You need to balance weights and rates
 - b. You need to balance feelings with logic
 - c. You need to do some more work
 - d. You need to follow the logical choice
9. A good decision:
- *****Multiple answers allowed but not required
- a. Makes sense
 - b. Feels wrong sometimes
 - c. Feels right
 - d. Doesn't always make sense
 - e. Gives you more confidence
10. The Weight and Rate table is the best tool for making a complex decision.
- a. True
 - b. False



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11. ****Extra Credit*** Create and fill out your own Weight and Rate table with 4 options



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Educators Answer Key

Answers are given in **bold**.

1. What does “framing a decision” mean?
 - a. Getting the information you need around the decision
 - b. Deciding to halt because you are hungry, angry, lonely or tired
 - c. **Clarifying the decision you need to make**
 - d. Reasoning logically about your options
 - e. All of the above
 - f. None of the above
2. The HIP check includes: *****Multiple answers allowed but not required
 - a. **Imagining best, worst and most likely outcomes**
 - b. **Knowing if any of the outcomes is permanent or reversible**
 - c. **Understanding how the decision will affect me and others**
 - d. **Sizing up the decision to assess how much attention to give it**
3. How can I know if I’m making a good quality decision?
 - a. I’ve worked through the decision process
 - b. I’m well rested, not emotional or stressed and have slept on it.
 - c. I’ve applied critical thinking to the decision
 - d. I’ve put all of the information in a weight and rate table
 - e. I’ve gotten expert advice from someone who made a similar decision
 - f. I’ve considered risks and rewards
 - g. **All of the above**
4. A “Weight and Rate” table is useful when there are complex decisions with multiple values and alternatives at play.
 - a. **True**
 - b. False



Decision Focus #7 - Reasoning Weight & Rate Quiz

5. A "Weight and Rate" table uses a percentage value to:
***Multiple answers allowed but not required
- a. **Add up to 100%**
 - b. **Determine how much weight a value will have**
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 - d. **See how important a value is**
 - e. Rank things on a scale from 1 to 10
6. Rating different options means to:
*****Multiple answers allowed but not required
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 - b. Assign a percentage to each option
 - c. Decide which option is best in each category
 - d. Decide which option is worst in each category
 - e. None of the above
7. To calculate using the table:
- a. **Multiply each of the weights you assigned by each of the ratings and total them up**
 - b. Add the rating together for each option
 - c. Add the weights you assigned to the ratings for each option and compare them
 - d. Multiply rate times weight and divide by the number of options
 - e. None of the above
8. When the options the weight and rate table gives you seem wrong, it shows:
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9. A good decision:
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- a. **Makes sense**
 - b. Feels wrong sometimes
 - c. **Feels right**
 - d. Doesn't always make sense
 - e. **Gives you more confidence**
10. The Weight and Rate table is the best tool for making a complex decision.
- a. True
 - b. **False**



Decision Focus #7 - Reasoning Weight & Rate Quiz

11. ****Extra Credit and Discussion topic idea. *** Create and fill out your own Weight and Rate table with 4 options.