

# You've Seen What's Possible

## Our Partners Help Make It Real

### Where Vision Becomes Reality

NextSpace is an immersive showroom created to help you visualize and plan what's next for your workspace – alongside our trusted Nexus Partners.

Here, AV, lighting, furniture, and tech come together in spaces you can walk through – and begin to strategize with expert support.

### Trusted Partners, Proven Results

Nexus Partners is a hand-selected network of Phoenix's top workspace experts – from acoustics to infrastructure, furniture to finance. These are the collaborators who helped bring NextSpace to life – and they're ready to help you bring your next project to life, too.

For support in any of these areas, flip to the back for more information and contact details for each partner.

### Expertise You Can Tap Into

Our Nexus Partners deliver the workplace essentials that make modern spaces work – beautifully and efficiently. Our partners represent expertise in:

-  AV & Workplace Technology
-  Furniture, Fixtures & Space Planning
-  Connectivity & Infrastructure
-  Lighting, Acoustics & Environmental Control
-  Security & Access
-  Branding, Signage & Visual Communication
-  Facilities, Operations & Logistics
-  Hospitality & Meetings
-  Financial & Business Services
-  Specialty Systems & Amenities



Trusted  
**Network.**

### You Don't Have to Do It Alone

Get the right support to move your project forward with confidence.

### **Ascent Works**

An integrated risk advisory firm helping construction and industrial companies reduce risk, improve performance, and increase profitability.

Steve Hanrahan, President  
(602) 332-8765 | shanrahan@ascentworks.com

### **ATS/Propulsion – technologyspec.com**

A managed IT provider helping businesses simplify technology, secure data, and keep operations running smoothly.

Aaron Frazier, VP of Sales & Marketing  
(480) 491-1400 | aaron.frazier@technologyspec.com

### **BCG 401(k) Advisors – bcg401kadvisors.com**

Retirement plan specialists guiding businesses with customized 401(k) strategies that support employers and empower employees.

Jeffrey Anderson, President  
(480) 719-7163 | jeff@bcg401kadvisors.com

### **Benefit Commerce Group – benefitcommerce.com**

An employee benefits consulting firm delivering strategies that control costs and enhance outcomes for employers and their teams.

Chris Hogan, Executive Vice President & Principal  
(602) 524-9065 | chris@benefitcommerce.com

### **Crane Reps – cranereps.com**

A manufacturer's rep group providing commercial furniture, architectural products, and acoustic solutions for modern workspaces.

Brad Crane, Principal  
(602) 321-7976 | brad@cranereps.com

### **Data Link – dltsaz.com**

A technology services provider offering IT infrastructure, managed services, and connectivity solutions that drive business performance.

Dustin Tervelt, Commercial Sales Manager  
(480) 617-7642 | dtervelt@dltsaz.com

### **Forward Tilt – forwardtilt.com**

A commercial furniture dealership specializing in design, space planning, movable walls, and installation to create workplaces that tell your story.

Jill Szmanda, Director of Sales  
(623) 313-3237 | jszmanda@forwardtilt.com

### **IQ Total Source – iqtotalsource.com**

A one-stop provider for workplace essentials, from office supplies and furniture to tailored business programs.

Ryan Puccinelli, Chief Culture Officer  
(480) 458-7229 | rpuccinelli@iqtotalsource.com

### **Immedia – immedia-tech.com**

A workplace technology integrator delivering AV, IT, and unified communication solutions that connect people and spaces.

Chris Majoros, VP of Business Development  
(480) 355-3982 | chrismajoros@immedia-tech.com

### **KACO Warehouse Outfitters – kacoshelving.com**

Warehouse experts optimizing space with smart storage systems and designs that grow with your business.

Karen Goade-Caves, President  
(602) 574-3796 | karen@kacoshelving.com

### **LaunchPM – launch-pm.com**

A project management firm guiding construction and real estate projects from concept to completion with precision and accountability.

Beth Scarano, Principal  
(480) 406-4456 | bscarano@launch-pm.com

### **NextSpace Studios – nextspaceaz.com**

A full-service video production studio creating high-impact content that tells compelling stories and drives engagement.

Goldie Kelly, Content Marketing Specialist  
(623) 986-8925 | goldiekelly@nextspaceaz.com

### **Root & River – rootandriver.com**

A brand strategy studio helping leaders uncover their purpose and express it through authentic, impactful branding.

Emily Soccorsy, Owner & Principal Brand Strategist  
(480) 326-5590 | emily@rootandriver.com

### **Spotlight Signs – spotlightsigns.com**

A creative signage and branding company turning business identities into bold, impactful visual statements.

Joe Wallace, Owner  
(480) 258-9718 | jwallace@spotlightsigns.com

### **Thirdbridge – t-b.ca/en**

A digital agency crafting apps and experiences that turn complex ideas into simple, user-focused solutions.

Virginie Lavoie, Marketing Director  
(514) 316-5399 | virginie@t-b.ca

### **WealthPoint – wealthpoint.net**

A financial advisory firm specializing in succession planning, estate design, and long-term wealth strategies for families and businesses.

Caroline Diaz, Client Relations Manager  
(480) 600-5527 | caroline@wealthpoint.net