

Why choose Defigo for your Multifamily Property?

For Multifamily properties looking to invest in a new Intercom System, it can be challenging to showcase the benefits, what's involved, and how it will impact each tenant in a clear way.

If you are considering Defigo as your new Intercom System, we want to ensure that you have all the information that you need to share with your ops team and the tenants of your Multifamily Property. This way, you can make a well informed decision about switching out your Intercom.

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Who is Defigo?

Defigo is a Norwegian company that delivers access solutions to commercial and residential properties. While our HQ is in Oslo, we also have offices in Malmö and New York City.

We proudly design and build our Defigo systems in Norway. All North American data is stored on North American servers.



Defigo simplifies access by enabling tenants to use their cell phone to access their building, helping visitors easily find the exact person they are looking for, and assisting Building Managers with simple online access management, no matter where they are.



Right now, Defigo has:

+2,500 installations

60,000+ daily users

Over 30,000,000 doors opened

Benefits for tenants

- Access your building using your cell phone.
- Receive video calls from visitors and grant them access to the building remotely.
- Personalize your call button by adding a photo or changing the name.
- Hide your call button when you do not wish to be reached.
- Choose between individual call buttons or group buttons in the app settings to determine who receives the visitor calls in your apartment.



"My experience is that everyone is satisfied with Defigo. Much of the reason for that is probably that Defigo is such a flexible solution"

Tim Pettersen, Board Member, Skøyenhagen Boligpark

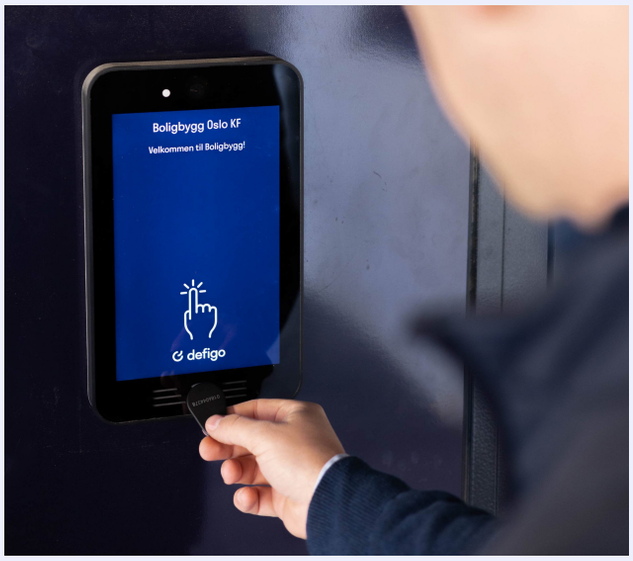
Benefits for Building Managers

- Real-time overview of which tenants have access to the building at all times.
- Add and remove tenant access quickly and easily in Webadmin.
- Schedule automatic door opening.
- Delegate user registration to the owner of the apartment.
- Control the Defigo Elite Home Station.
- Manage access to the building remotely.

"As a board member, I save a couple of hours of work a month, because I'm able to make the changes from home."

Tim Pettersen, Board Member, Skøyenhagen Boligpark

Elderly, analog & children



Access is for everyone. Many access solutions on the market have not been designed to accommodate for those who have physical disabilities, as well as those who are less familiar with technology.

We have worked internally and with external parties (such as Oslo Municipality & Oslo Met University) to ensure that Defigo works well for everyone, no matter the age, physical or technological ability of the tenant.

If a tenant does not use or is not familiar with using a cell phone, there are several options available to them:

Defigo Keyfob. A Keyfob can be used to access the building. It just needs to be tapped on the Defigo Display Unit, and the door will open. A Keyfob can be added by the tenant in the Defigo app, or by the Building Manager in Webadmin.

Landline phone. A tenant can speak to, and open the door to visitors using their landline phone. The call will come through from the same number every time. Access can be granted by pressing '5' on the keypad.

Defigo Home Station. A Defigo Home Station can be used by tenants instead of a cell phone within their apartment. Tenants can see, speak to, and grant access to their visitor with the Home Station. It can be mounted on the wall, or placed on a table.

Defigo Elite. Defigo Elite has been designed with Oslo Municipality and Oslo Met University to accommodate elderly or analog users who are unfamiliar with technology. Defigo Elite is a specially made interface for the Defigo Home Station.

Defigo Elite limits the number of settings available to the user (controlled by the Building Manager) and features a simplified interface with large buttons and clear instructions for the tenant.

Safety for you & your building



Safety is often a key reason for updating an Intercom System. As people move out of your building, they can take with them keys or pin codes which could still allow them access to the building.

At Defigo, we strongly believe in making access easy and convenient, but without compromising the safety of the tenants or the building.

Here's what we do to ensure the safety of the tenants and the building:

Tenants

- **Tenants can see and speak to their visitor without the visitor being able to see them.** The video stream is one way. This means that if you are not in the building, the visitor does not know this.
- **Tenants can hide their call button when they don't wish to be reached.** This means that even if a visitor tries to find a tenant's call button on the Defigo Display Unit, they will not be able to. This feature can also be scheduled if, for instance, the tenant does not want their call button to be visible at night.
- **Tenant access can be added and removed in real time.** If a tenant moves out, the building manager simply needs to log into Webadmin and remove the tenant's access from the building. This way, they will no longer be able to get into the building.

Building

- **The Defigo Control Unit is installed inside the building.** The Control Unit is the 'brain' of Defigo and allows tenants to use their cell phone to access the building. With it installed inside the building, even if the Display Unit were to get damaged, tenants can still access the building using their cell phone.
- **Defigo can be connected to internet by either 4G or PoE.** This means that if the internet in the building fails, your Defigo system will still work with 4G, and vice versa.
- **SecureFit frame.** Many Multifamily buildings are opting to install their Defigo System with a SecureFit frame. This adds an extra layer of security to the Defigo Display Unit against thieves.

Getting started with Defigo

If you've now decided that Defigo could be a good match for you and your Multifamily Property, these are the next steps:

1. Get in touch with our sales team for a tailored offer for your building.
2. Once the offer has been agreed upon, an installation partner will be contacted to install your system.
   - In most cases, a site inspection will be arranged to ensure that everything has been considered for your installation.
3. After this, the installation partner will reach out to you directly to set an installation date.
4. In the meantime, the Defigo Customer Success Team will contact you for a list of tenants that will be added to Defigo.
5. The tenants will receive an email with their app login information, and the Building Manager will receive the login details for Defigo Webadmin.
6. Once Defigo has been installed, you can begin using the app to enter the building, and the Webadmin to manage access.



How to contact our sales team.

- If you received this document from a sales representative, simply reply to the email asking for a tailored offer.
- Visit our website (getdefigo.com) and click 'Contact Sales'. Fill in the form.
- Send an email to sales@getdefigo.com