

CANADIAN FEDERATION OF STUDENTS - SERVICES

FINANCIAL STATEMENTS

JUNE 30, 2020

DRAFT

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INDEPENDENT AUDITORS' REPORT

To the Members of the:

CANADIAN FEDERATION OF STUDENTS - SERVICES

Opinion

We have audited the accompanying financial statements of the Canadian Federation of Students - Services, which comprise the Statement Of Financial Position as at June 30, 2020, and the Statements Of Operations, Changes In Net Assets, and Cash Flows for the year then ended, and Notes To The Financial Statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Canadian Federation of Students - Services as at June 30, 2020, and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Basis for Opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Canadian Federation of Students - Services in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Other Matter

There is tremendous uncertainty in regards to the negative economic impact of the COVID-19 pandemic. It is very possible that there will be significant decreases in revenues and the inability of the organization to adjust expenditures may result in significant negative impact on operational revenue over expenditures. The ability for the organization to sustain operations will be dependent on a variety of factors. These financial statements do not include any potential adjustments or accruals for these potential effects.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Canadian Federation of Students - Services' ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Canadian Federation of Students - Services or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Canadian Federation of Students - Services' financial reporting process.

Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Canadian Federation of Students - Services' internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Canadian Federation of Students - Services' ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Canadian Federation of Students - Services to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Parker Prins Lebano Chartered Professional Accountants Professional Corporation
Authorized to practice public accounting by the Chartered Professional Accountants of Ontario

Ottawa, Ontario
October 20, 2020

CANADIAN FEDERATION OF STUDENTS - SERVICES
STATEMENT OF FINANCIAL POSITION
AS AT JUNE 30, 2020

	<u>2020</u>	<u>2019</u>
ASSETS		
CURRENT		
Cash	\$ 334,947	\$ 241,635
Accounts receivable (Note 3)	90,087	193,216
Due from Merit Travel Ventures Inc. (Note 4)	51,530	78,748
Advances to related parties (Note 5)	1,484,900	931,381
Prepaid expenses	7,335	13,457
Inventories (Note 6)	<u>99,735</u>	<u>268,912</u>
	2,068,534	1,727,349
CAPITAL ASSETS (Note 7)	<u>3,665</u>	<u>13,444</u>
	<u>\$ 2,072,199</u>	<u>\$ 1,740,793</u>
LIABILITIES		
CURRENT		
Accounts payable and accrued liabilities (Note 8)	\$ 383,308	\$ 444,578
Advances from related parties (Note 5)	2,579	2,579
Program deposits (Note 9)	<u>77,096</u>	<u>139,917</u>
	462,983	587,074
LONG TERM DEBT (Note 13)	<u>40,000</u>	<u>-</u>
	<u>502,983</u>	<u>587,074</u>
NET ASSETS		
Non-designated funds (Note 10)	1,460,120	1,044,623
Legal defence fund (Note 10)	<u>109,096</u>	<u>109,096</u>
	<u>1,569,216</u>	<u>1,153,719</u>
	<u>\$ 2,072,199</u>	<u>\$ 1,740,793</u>

Approved on behalf of the National Executive:

_____ Chairperson _____ Treasurer

CANADIAN FEDERATION OF STUDENTS - SERVICES
STATEMENT OF OPERATIONS
FOR THE YEAR ENDED JUNE 30, 2020

	<u>2020</u>	<u>2019</u>
REVENUE		
Bulk Buying - Orientation and Promotional Materials (Schedule 1)	\$ 127,383	\$ 245,916
Discount Program (Schedule 2)	45,527	91,665
Handbook Service (Schedule 3)	167,535	260,656
Investment income	2,591	2,009
Membership fees	771,980	890,776
National Student Health Network (Schedule 4)	324,846	340,059
Royalty fee from Merit Travel Ventures Inc. (Note 4)	5,325	10,938
Student Work Abroad Program (Schedule 5)	<u>1,029,868</u>	<u>1,090,466</u>
	<u>2,475,055</u>	<u>2,932,485</u>
EXPENDITURES		
Administration and office	99,299	152,904
Amortization - capital assets	8,956	18,327
Amortization - intangible assets	-	1,600
Bad debts	(430)	41,014
Bulk Buying - Orientation and Promotional Materials (Schedule 1)	282,596	471,929
Communications	8,051	9,196
Component allocation	67,100	108,218
National Graduate Caucus	37,855	26,459
Discount Program (Schedule 2)	30,846	296,740
Handbook Service (Schedule 3)	147,957	322,936
Membership and development outreach	17,553	26,219
Miscellaneous	439	432
National executive meetings	13,523	29,951
National executive salaries	49,241	49,153
National general meetings	58,173	129,848
National Student Health Network (Schedule 4)	101,815	215,364
Professional fees	15,310	15,400
Rent	29,796	32,435
Student Work Abroad Program (Schedule 5)	1,085,297	1,195,820
Website service	<u>6,181</u>	<u>24,909</u>
	<u>2,059,558</u>	<u>3,168,854</u>
EXCESS (DEFICIENCY) OF REVENUE OVER EXPENDITURES	<u><u>\$ 415,497</u></u>	<u><u>\$ (236,369)</u></u>

CANADIAN FEDERATION OF STUDENTS - SERVICES
STATEMENT OF CHANGES IN NET ASSETS
FOR THE YEAR ENDED JUNE 30, 2020

	Legal Defence Fund	Non- Designated Funds	2020	2019
Net assets, beginning of the year	\$ 109,096	\$ 1,044,623	\$ 1,153,719	\$ 1,390,088
Excess (deficiency) of revenue over expenditures	-	415,497	415,497	(236,369)
Net assets, end of the year	<u>\$ 109,096</u>	<u>\$ 1,460,120</u>	<u>\$ 1,569,216</u>	<u>\$ 1,153,719</u>

CANADIAN FEDERATION OF STUDENTS - SERVICES
STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED JUNE 30, 2020

	<u>2020</u>	<u>2019</u>
CASH FLOWS FROM (USED FOR) OPERATING ACTIVITIES		
Excess (deficiency) of revenue over expenditures	\$ 415,497	\$ (236,369)
Items not affecting cash:		
Amortization - capital assets	9,779	19,150
Amortization - intangible assets	<u>-</u>	<u>1,600</u>
	425,276	(215,619)
Net changes in non-cash items related to operations:		
Accounts receivable	103,129	93,157
Due from Merit Travel Ventures Inc.	27,218	(18,917)
Inventory	169,177	227,025
Prepaid expenses	6,122	191,102
Accounts payable and accrued liabilities	(61,270)	(197,301)
Long term debt	40,000	-
Program deposits	<u>(62,821)</u>	<u>(95,729)</u>
	<u>646,831</u>	<u>(16,282)</u>
CASH FLOWS (USED FOR) FROM FINANCING ACTIVITIES		
Advances to related parties	(553,519)	31,155
Advances from related parties	<u>-</u>	<u>(12,463)</u>
	<u>(553,519)</u>	<u>18,692</u>
INCREASE IN CASH	93,312	2,410
CASH, BEGINNING OF YEAR	<u>241,635</u>	<u>239,225</u>
CASH, END OF YEAR	<u><u>\$ 334,947</u></u>	<u><u>\$ 241,635</u></u>

CANADIAN FEDERATION OF STUDENTS - SERVICES

NOTES TO THE FINANCIAL STATEMENTS

JUNE 30, 2020

1. INCORPORATION AND NATURE OF THE FEDERATION

The Canadian Federation of Students - Services ("the Federation") was incorporated under the Canada Corporations Act. It is a tax-exempt, non-profit organization providing cost-saving services to members who are comprised of post secondary students in Canada.

The Federation's primary source of revenue is derived from membership fees paid by individual university and college students. Membership in the Federation is decided at each university or college campus through a membership referendum.

2. SIGNIFICANT ACCOUNTING POLICIES

These financial statements have been prepared in accordance with Canadian accounting standards for not-for-profit organizations, and reflect the following policies:

REVENUE RECOGNITION

The Federation follows the deferral method of accounting for contributions. Restricted contributions are recognized as revenue in the year in which the related expenses are incurred. Unrestricted contributions are recognized when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured.

Membership fee revenue is based on the number of students in the members' student unions. These revenues are earned on a basis consistent with the members' semesters, which are generally fall, winter, and summer, when the amounts to be received can be reasonably estimated and collection is reasonably assured.

Royalties received from Merit Travel Ventures ("Merit") are recognized at an agreed percentage of gross sales of domestic student travel by Merit. Revenue is recognized when the service related to the trip is rendered and collection is reasonably assured.

National Student Health Network (NSHN) fee revenue is received annually from the plan administrator and recognized when the amount to be received can be reasonably estimated and collection is reasonably assured.

Bulk buying revenue, discount program (ISIC) and handbook revenue are recognized as revenue when ownership has been transferred to the buyer and the amounts to be received can be reasonably estimated and collection is reasonably assured.

Student Work Abroad Program (SWAP) revenue is recognized as revenue when the related services have been provided, the amount can be reasonably estimated and collection is reasonably assured. Unearned SWAP receipts are recorded as program deposits on the statement of financial position.

Investment income and miscellaneous revenues are recognized as revenue when received or receivable if the amounts to be received can be reasonably estimated and collection is reasonably assured.

ALLOCATION OF EXPENSES

The Federation engages in various student service programs. The costs of each program include the costs of personnel, premises and other expenses that are directly related to providing the program. The Federation also incurs general support expenses that are common to the administration of the Federation and each of its programs.

CANADIAN FEDERATION OF STUDENTS - SERVICES

NOTES TO THE FINANCIAL STATEMENTS (continued)

JUNE 30, 2020

2. SIGNIFICANT ACCOUNTING POLICIES (continued)

The Federation allocates salaries and benefits proportionately based on the personnel time spent in each program.

INTERNALLY RESTRICTED NET ASSETS

The Federation maintains one internally restricted net asset fund, the Legal Defence Fund.

The non-designated funds reports the Federation's revenues and expenses related to program delivery and administrative activities.

The Legal Defence Fund was established as an internally restricted net asset fund to stabilize legal spending from year to year. Contributions in this fund cannot be used for any other purposes without the approval of the National Executive.

CAPITAL ASSETS

Capital assets are recorded at cost. Amortization is provided using the following method and rate intended to amortize the cost of assets over their estimated useful lives:

	Method	Rate
Computer equipment	straight-line	3 years

The carrying amount of capital assets is tested for recoverability whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. The carrying amount of a capital asset is not recoverable when it exceeds the sum of the undiscounted cash flows expected to result from its use and eventual disposal. In such a case, an impairment loss must be recognized and is equivalent to the excess of the carrying amount of the capital asset over its fair value.

INVENTORY

Inventory is valued at the lower of cost and net realizable value. The cost of the inventory includes all costs of purchase, costs of conversion, and the costs incurred in bringing the inventory to its present location and condition. Cost is determined by the weighted average method. Net realizable value is the estimated selling price in the ordinary course of business, less estimated costs of completion and selling costs.

CONTRIBUTED SERVICES

Volunteers contribute time to assist the Federation in carrying out its mandate. Because of the difficulty of determining their fair value, contributed services are not recognized in the financial statements.

FINANCIAL INSTRUMENTS

The Federation recognizes its financial instruments when the Federation becomes party to the contractual provisions of the financial instrument. All financial instruments are initially recorded at their fair value except for related party transactions which are initially measured at their carrying or exchange amount in accordance with Section 3840 Related Party Transactions.

The Federation subsequently measures all financial assets and financial liabilities at amortized cost.

Financial assets measured at amortized cost include cash, guaranteed investment certificate, trade and other receivables, Due from Merit Travel Ventures Inc., and advances to related parties.

CANADIAN FEDERATION OF STUDENTS - SERVICES

NOTES TO THE FINANCIAL STATEMENTS (continued)

JUNE 30, 2020

2. SIGNIFICANT ACCOUNTING POLICIES (continued)

Financial liabilities measured at amortized cost include accounts payable and accrued liabilities and advances from related parties.

Transaction costs incurred on the acquisition of financial instruments are added to the financial instrument and amortized using the straight-line method.

Financial assets measured at cost or amortized cost are tested for impairment when there are indicators of impairment. The amount of the write-down is recognized in the deficiency of revenues over expenditures. The previously recognized impairment loss may be reversed to the extent of the improvement, directly or by adjusting the allowance account, provided it is no greater than the amount that would have been reported at the date of the reversal had the impairment not been recognized previously. The amount of the reversal is recognized in the deficiency of revenue over expenditures.

MEASUREMENT UNCERTAINTY

The preparation of financial statements in conformity with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Significant estimates include assumptions in estimating the useful lives of capital assets and intangible assets, assumptions in assessing the valuation of long-term assets, the measurement of accrued liabilities, the measurement of accrued membership fee revenue, valuation of inventory and the valuation of trade receivables.

These estimates and assumptions are reviewed periodically and as adjustments become necessary they are reported in deficiency of revenues and expenditures in the periods in which they become known.

3. ACCOUNTS RECEIVABLE

	2020	2019
Trade receivables	\$ 87,253	\$ 237,035
Sales tax recoverable	3,924	5,266
	91,177	242,301
Allowance for doubtful accounts	(1,090)	(49,085)
	\$ 90,087	\$ 193,216

4. DUE FROM MERIT TRAVEL VENTURES INC.

Merit Travel Ventures Inc. administers the Student Work Abroad Program (SWAP) and serves as the Canadian agent in the sale of International Student Identity Cards (ISIC) in the Discount Program.

	2020	2019
SWAP profit burdened by Merit	\$ 64,898	\$ 16,236
ISIC loss burdened by Merit	(17,553)	(17,553)
Royalty fees owed to the Federation	4,424	4,424
SWAP accounts receivable and prepaid expenses administered by Merit	(60,591)	(136,995)
SWAP accounts payable and deferred revenue administered by Merit	130,430	234,052
Recovery of SWAP and ISIC losses by the Federation	(70,078)	(21,416)
	\$ 51,530	\$ 78,748

CANADIAN FEDERATION OF STUDENTS - SERVICES

NOTES TO THE FINANCIAL STATEMENTS (continued)

JUNE 30, 2020

4. DUE FROM MERIT TRAVEL VENTURES INC. (continued)

During the year a royalty fee of \$5,325 (2019 - \$10,938) was charged to Merit Travel Ventures Inc. for the student travel business that they derive as a result of their relationship with the Federation. The fee is computed as a percentage of the gross domestic student travel sales reported by Merit.

The Federation paid Merit \$Nil (2019 - \$1,638) as a commission for issuing the cards in the Discount Program. The Federation paid to Merit \$102,809 (2019 - \$108,925) as a commission for administering the Student Work Abroad Program.

The amount due from Merit is due on demand, bears no interest and has no fixed terms of repayment.

5. ADVANCES TO/FROM RELATED PARTIES

The provincial student federations each have members on the National Executive that governs the Federation. The affiliated provincial federation in Ontario provides services to the Federation for which they are paid an allocation based on the Federation membership in the province. The component allocation charge is not paid to the provincial organization until the membership fee revenue is received. During the year, the Federation allocated \$67,100 (2019 - \$108,218) to the Canadian Federation of Students - Ontario. This amount is included in the statement of operations.

These transactions have been valued at the exchange amount which is the amount of consideration established and agreed to by the related parties.

The advances bear no interest, are unsecured and are repayable on demand.

Advances to related parties:

	<u>2020</u>	<u>2019</u>
Canadian Federation of Students	\$ 1,334,900	\$ 781,381
Canadian Federation of Students - British Columbia	457,003	457,003
Canadian Federation of Students - British Columbia (allowance)	<u>(307,003)</u>	<u>(307,003)</u>
	<u>\$ 1,484,900</u>	<u>\$ 931,381</u>

Advances from related parties:

	<u>2020</u>	<u>2019</u>
Canadian Federation of Students - Ontario	<u>\$ 2,579</u>	<u>\$ 2,579</u>

6. INVENTORIES

	<u>2020</u>	<u>2019</u>
Student discount cards	\$ 96,541	\$ 111,585
Bulk purchasing textiles	<u>3,194</u>	<u>157,327</u>
	<u>\$ 99,735</u>	<u>\$ 268,912</u>

The cost of inventories recognized as an expense amounted to \$291,617 (2019 - \$492,206) and are included in Discount Program and Bulk Buying-Orientation and Promotional Materials expenses.

CANADIAN FEDERATION OF STUDENTS - SERVICES

NOTES TO THE FINANCIAL STATEMENTS (continued)

JUNE 30, 2020

7. CAPITAL ASSETS

	2020		2019
	Cost	Accumulated Amortization	Net Book Value
Computer equipment	\$ 21,987	\$ 18,322	\$ 3,665
			\$ 13,444

8. ACCOUNTS PAYABLE AND ACCRUED LIABILITIES

	2020	2019
Accounts payable	\$ 362,081	\$ 423,706
Accrued liabilities	14,690	14,690
Wages payable	6,537	6,182
	\$ 383,308	\$ 444,578

Included in wages payable are amounts due to government agencies of \$1,701 (2019 - \$1,701).

9. PROGRAM DEPOSITS

Program deposits consist of Student Work Abroad Program and Handbook Service receipts that do not yet meet the criteria for revenue recognition. Recognition of these amounts as revenue is deferred to periods when the specified expenditures are made. Changes in the program deposit balance are as follows:

	2020	2019
Balance, beginning of year	\$ 139,917	\$ 235,646
Amount received during the year	77,096	139,917
Less: amount recognized as revenue during the year	(139,917)	(235,646)
Balance, end of year	\$ 77,096	\$ 139,917

10. NET ASSETS

No restrictions were initiated in the current or prior year.

11. FINANCIAL INSTRUMENTS

The Federation, as part of its operation, carries a number of financial instruments. It is management's opinion that the Federation is not exposed to significant interest, market or liquidity risks arising from these financial instruments except as otherwise disclosed.

CREDIT RISK

The Federation is exposed to credit risk regarding the financial assets recognized in the statement of financial position. The Federation's exposure to credit risk is on accounts receivable, due from Merit Travel Ventures Inc. and advances to related parties. Management is of the opinion that credit risk is not a significant risk for the remainder of the financial assets and there has been no change to the risk exposure from the previous period.

CANADIAN FEDERATION OF STUDENTS - SERVICES

NOTES TO THE FINANCIAL STATEMENTS (continued)

JUNE 30, 2020

11. FINANCIAL INSTRUMENTS (continued)

LIQUIDITY RISK

The Federation does not have liquidity risk in the accounts payable and accrued liabilities and advances from related parties. Liquidity risk is the risk that the Federation cannot repay its obligations when they come due to its creditors. The Federation reduces its exposure to liquidity risk by ensuring that it documents when authorized payments become due and maintains an adequate cash balance to repay trade creditors and others. In the opinion of management, the liquidity risk exposure of the Federation is not a significant risk and there has been no change to the risk exposure from the previous period.

CARRYING AMOUNT OF FINANCIAL ASSETS

The carrying amount of the Federation's financial assets measured at amortized cost total \$1,733,587 (2019 - \$1,485,714).

12. COMPARATIVE FIGURES

Certain comparative figures may have been reclassified in order to conform with the current year financial statement presentation.

13. LONG TERM DEBT

In response to economic effects of COVID-19, the association was granted a Canada Emergency Business Account (CEBA). While the full amount has been recorded as payable, \$10,000 of the total outstanding can be retained by the organization if repayment of the remaining \$30,000 is completed by December 31, 2022. The loan is interest free and has no specific terms of repayment other than the aforementioned. If the loan is not repaid by December 31, 2022, it will convert to a term loan of three years carrying interest at 5%. At this time, the association plans to repay the loan by the grant eligibility timeline.

CANADIAN FEDERATION OF STUDENTS - SERVICES
SCHEDULE 1 - SCHEDULE OF BULK BUYING - ORIENTATION AND PROMOTIONAL
MATERIALS
FOR THE YEAR ENDED JUNE 30, 2020

	<u>2020</u>	<u>2019</u>
REVENUE	<u>\$ 127,383</u>	<u>\$ 245,916</u>
EXPENDITURES		
Bulk buying purchases	280,243	298,376
Inventory write-down	-	109,157
Shipping	2,353	28,238
Wages and benefits	<u>-</u>	<u>36,158</u>
	<u>282,596</u>	<u>471,929</u>
DEFICIENCY OF REVENUE OVER EXPENDITURES	<u><u>\$ (155,213)</u></u>	<u><u>\$ (226,013)</u></u>

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CANADIAN FEDERATION OF STUDENTS - SERVICES
SCHEDULE 2 - SCHEDULE OF DISCOUNT PROGRAM
FOR THE YEAR ENDED JUNE 30, 2020

	<u>2020</u>	<u>2019</u>
REVENUE	\$ 45,527	\$ 91,665
EXPENDITURES		
Administration and office	7,907	14,880
Advertising and promotion	538	50,728
Commissions	-	1,638
Communications	311	2,675
Discount program card purchases	19,595	64,776
Professional fees	-	3,000
Travel	(1,534)	10,603
Wages and benefits	<u>4,029</u>	<u>148,440</u>
	<u>30,846</u>	<u>296,740</u>
EXCESS (DEFICIENCY) OF REVENUE OVER EXPENDITURES	<u><u>\$ 14,681</u></u>	<u><u>\$ (205,075)</u></u>

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CANADIAN FEDERATION OF STUDENTS - SERVICES
SCHEDULE 3 - SCHEDULE OF HANDBOOK SERVICE
FOR THE YEAR ENDED JUNE 30, 2020

	<u>2020</u>	<u>2019</u>
REVENUE	<u>\$ 167,535</u>	<u>\$ 260,656</u>
EXPENDITURES		
Handbook printing and shipping	147,936	284,193
Miscellaneous	21	12
Wages and benefits	<u>-</u>	<u>38,731</u>
	<u>147,957</u>	<u>322,936</u>
EXCESS (DEFICIENCY) OF REVENUE OVER EXPENDITURES	<u><u>\$ 19,578</u></u>	<u><u>\$ (62,280)</u></u>

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CANADIAN FEDERATION OF STUDENTS - SERVICES
SCHEDULE 4 - SCHEDULE OF NATIONAL STUDENT HEALTH NETWORK PROGRAM
FOR THE YEAR ENDED JUNE 30, 2020

	<u>2020</u>	<u>2019</u>
REVENUE	<u>\$ 324,846</u>	<u>\$ 340,059</u>
EXPENDITURES		
Administration and office	8,870	2,721
Amortization	823	823
Miscellaneous	18,514	8,889
Professional and support fees	58,760	145,400
Travel	5,032	3,736
Wages and benefits	<u>9,816</u>	<u>53,795</u>
	<u>101,815</u>	<u>215,364</u>
EXCESS OF REVENUE OVER EXPENDITURES	<u><u>\$ 223,031</u></u>	<u><u>\$ 124,695</u></u>

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CANADIAN FEDERATION OF STUDENTS - SERVICES
SCHEDULE 5 - SCHEDULE OF STUDENT WORK ABROAD PROGRAM
FOR THE YEAR ENDED JUNE 30, 2020

	<u>2020</u>	<u>2019</u>
REVENUE	<u>\$ 1,029,868</u>	<u>\$ 1,090,466</u>
EXPENDITURES		
Administration and office	8,874	43,265
Advertising and promotion	24,345	36,016
Accounts payable write-down	-	(58,438)
Commissions	102,809	108,925
Communications	50,753	44,813
Conferences	-	2,711
Professional fees	42,173	24,413
Rent	138,307	132,507
Student Work Abroad Program flight costs	350,820	464,875
Travel	9,975	6,171
Wages and benefits	<u>357,241</u>	<u>390,562</u>
	<u>1,085,297</u>	<u>1,195,820</u>
DEFICIENCY OF REVENUE OVER EXPENDITURES	<u><u>\$ (55,429)</u></u>	<u><u>\$ (105,354)</u></u>