

Lumos vs. SaaS Management



Just Cutting Costs Won't Cut It

Why Companies Are Switching To Lumos For All Of Their SaaS Management Needs

If you are like most companies, you run on SaaS. But giving employees too much access to apps comes with a cost. Lots of IT tickets, compliance breaches, unnecessarily high SaaS license costs, and insider threats. The fact is, long IT ticket queues for access requests and overprovisioning of access have been a problem for years. The big difference now? We use more and more apps. SaaS sprawl makes it hard to solve this problem at scale.

The paradox: companies try to solve SaaS sprawl with multiple SaaS apps. Here's the reality: you are probably using Zylo or Productiv to track spending, BetterCloud or Okta Workflows to handle user onboarding and off-boarding, Jira or Zendesk to manage app access requests, and the tried and true spreadsheet for access reviews when it's time for compliance audits. Wouldn't it be great if you had a single solution that could help you cut costs, and enforce compliance rules, all while boosting employee productivity? We think so, too.

That's why Lumos addresses **all of your SaaS management needs – cost, productivity, and compliance – in a single platform**. Lumos is the first internal AppStore for companies. Lumos makes your employees more productive and your enterprise more compliant with self-service app requests, access reviews, and license removals.

Three Reasons Why IT Teams Choose Lumos Over Blissfully, Torii, Bettercloud, Intello, and Productiv



Do More With Less

When it comes to managing SaaS, consolidation is key. But IT teams using Productiv, Torii, or Blissfully also have to rely on more robust (and expensive) user lifecycle management tools like BetterCloud and Okta Workflows. Bottom line: Lumos delivers all cost, productivity and compliance functionality you need in a single solution.



Get And Stay Compliance Ready

As your company grows fast, compliance becomes more important, too. That's why we make it easy for busy IT teams to manage initiatives like Zero Trust and Least-Privilege Access. With Lumos, access and vendor reviews are baked into the process, making compliance audits and ongoing compliance enforcement a breeze.



Save Time With Self-Service

Nobody wants to be stuck in IT ticket queues for days to get the right access. Plus, resolving dozens of access requests every week is a lot of busy work for IT. With Lumos, you empower your employees to request access to apps and permissions through self-service. With the AppStore, you automate approval flows and provisioning.

“We looked at a variety of solutions that did part or some of what Lumos did, but what we didn’t have was a complete solution. There were ones that were designed to help reduce spending on applications, but they were very expensive and that’s all they did. And you couldn’t recoup the cost of those applications in savings, or through unused licenses. With Lumos, we get all of those features in a single platform.”

— Mark Jaques,
Director of Information Security, Vox Media

Cost, Compliance And Productivity Functionality – All In One Platform

Costs - Find All Your Shadow It And Save Costs By Auto-Removing Unused Licenses.

Lumos lets you find all apps your employees are using. You bring all your app costs and usage into one view to detect overspending and redundant apps. Become the master over your SaaS spend by identifying unused licenses and removing them through Slack & email workflows.

	Lumos	Torii	Blissfully	Productiv	Zylo	BetterCloud	Okta Workflows
Shadow IT Discovery	✓	✓	✓	✓	✓	✓	✗
SaaS Spend Reporting	✓	✓	✓	✓	✓	✓	✗
Analysis Of Unused Licenses	✓	✓	✓	✓	✓	✗	✗
License Removal Automation	✓	✓	✓	✓	✓	✗	✗

Compliance - Automate SOC2/SOX Access Reviews & Implement Least-Privilege Access.

Having strong internal controls around access management is a necessity for achieving SOX, SOC2 or ISO27001 compliance. First, minimize overprovisioning by granting access to apps for a limited time or controlling who can request which apps. Second, automate user access reviews and send auditors beautiful review and approval reports.

	Lumos	Torii	Blissfully	Productiv	Zylo	BetterCloud	Okta Workflows
Group - Based Access Control	✓	✗	✗	✗	✗	✓	✓
Time-Based Access Requests	✓	✗	✗	✗	✗	✗	✗
Access Request Audit Log	✓	✗	✗	✗	✗	✗	✗
Automated Access Reviews	✓	✗	✗	✗	✗	✗	✗
Automated Audit Reports	✓	✗	✗	✗	✗	✗	✗

Productivity - Accelerate Access Requests With Your Self-Service Appstore

IT automation starts with role-based access control (RBAC). Even when implementing RBAC through workflow automation, Lumos research shows that 25-60% of all IT tickets are still requests for access. Decreasing IT tickets requires enabling employees to request access through self-service. Companies need both RBAC and self-service to automate provisioning.

	Lumos	Torii	Blissfully	Productiv	Zylo	BetterCloud	Okta Workflows
Day-Zero Onboarding	✓	✓	✓	✗	✗	✓	✓
One-Click Offboarding	✓	✓	✓	✗	✗	✓	✓
Self-Service App Catalog	✓	✓	✓	✓	✓	✗	✗
Slack Approvals	✓	✗	✗	✗	✗	✗	✓
Logging Request In ITSM	✓	✗	✗	✗	✗	✗	✗
Automated App Provisioning	✓	✗	✗	✗	✗	✓	✓
Intercepting & Resolving It Tickets With Ai	✓	✗	✗	✗	✗	✗	✗

Employees shouldn't be admins for hundreds of web apps with excessive permissions. But then again, nobody wants to be stuck in IT ticket queues for days to get the right access. With Lumos, you make your company more productive and compliant with self-service app requests, access reviews, and license removals. [Learn more at Lumos.com](https://lumos.com)