



CASE STUDY: KODIAK VFD Program Monitors Remote SWD Facilities.

When a Permian-based provider got fed up with paying a third-party operator to monitor his large tank batteries, including renting their equipment, he turned to us for an all-in-one monitoring solution that he could own.

THE NEED

We installed three new injection pumps for an operator based in the Permian Basin. He was impressed with how well our KODIAK PLC controlled his systems. Now he gave us a new challenge: Could our KODIAK program monitor his large tank batteries, consisting of 10-12 tanks each, including sending out alerts and alarms the second anything happened? He was already tired of overpaying a third-party company to monitor his tanks every month, which included renting equipment from them. Even worse, this company also charged him a large amount every time he needed them to make repairs on a system they owned. He needed a solution he could count on and own — so he turned to us.

THE PROCESS

Our HOSS engineering and service team went to work. The customer had exacting specifications for what he needed for monitoring his tank batteries. We worked one-on-one with the operator's personnel to design and build a customized KODIAK PLC system to meet these demanding needs. The HOSS service team also worked with his personnel to ensure our KODIAK tank monitoring program was properly installed.

THE RESULT

With our KODIAK tank monitoring program, the operator now has a system that does everything he asked for. Even better, he now owns the system instead of renting it, so he doesn't have to pay ever-increasing rental fees. Our customer predicts this will increase his ROI by a minimum of \$100,000 per year. Now the operator no longer has to shop around for solutions; he knows who to call for all of his operating and monitoring systems — Extract.



