

RealServus Acquires StreetCity Realty to Expand National Brokerage Platform

170-agent Ontario team brings strong reputation for client service, agent support and community focus to the RealServus network

TORONTO – June 4, 2025 – <u>RealServus</u>, a leading Canadian real estate investment and technology platform backed by <u>Round13 Capital</u>, is proud to announce its latest strategic acquisition: <u>StreetCity Realty</u> ("StreetCity"). Founded in 2016, StreetCity is a full-service, independent brokerage with 170 agents operating across Ontario.

This acquisition marks a significant milestone in RealServus' national growth strategy and deepens its presence in key Ontario markets. Founded by husband-and-wife team Costa Poulopoulos and Mary Johnson in partnership with Peerage Realty Partners, StreetCity has built a strong reputation for agent mentorship, exceptional client service and a collaborative culture.

"We are excited to welcome the StreetCity team into the RealServus family," said John Lusink, President of RealServus. "Their commitment to agent-first values and long-term success aligns perfectly with our mission. As part of the RealServus platform, StreetCity agents will benefit from market-leading technology powered by myAbode, while continuing to deliver the personalized service that clients deserve."

StreetCity co-founder Costa Poulopoulos brings nearly four decades of real estate experience to the RealServus network. Since becoming a REALTOR® in 1987, Poulopoulos has held many leadership roles, including president of the London-St. Thomas Association of REALTORS® (2006), President of the Ontario Real Estate Association (2014) and chair of the Canadian Real Estate Association (2020–2021).

"We have always believed that success in this industry comes from building each other up," said Poulopoulos. "Joining RealServus allows us to scale that belief even further, by combining our culture of support with a broader national network and innovative technology. This is a natural evolution for our team and a win for the communities we serve."

This acquisition reflects RealServus' ongoing strategic efforts to build a unified, agent-focused national brokerage platform by partnering with leading independents across Canada. RealServus provides these brokerages with scale, infrastructure, growth capital and powerful tools and technology to thrive in a competitive market.

About RealServus

RealServus is a Canadian proptech and real estate investment platform backed by Round13



Capital. Through a network of industry-leading brands, including Right at Home Realty and Property.ca, RealServus partners with brokerages to drive long-term value through M&A, modern infrastructure, and strategic support.

About StreetCity Realty

Co-founded by Costa Poulopoulos and Mary Johnson, StreetCity Realty is an independent brokerage that grew to 170 agents across key Ontario markets, including (but not limited to) Bayfield, Glencoe, Goderich, Grand Bend, London, Orangeville, Port Dover, Sarnia, Simcoe, St. Thomas and Stratford. StreetCity is also active in Northern Ontario, serving communities such as Sault Ste. Marie, Thunder Bay and surrounding area. Known for its strong culture of agent support, mentorship and community engagement, StreetCity has focused on organic growth by partnering with leaders in local communities.

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