



Mentice Company Overview 2026

24.06.2026



Today's speaker

Frans Venker – CEO

- CEO and President of Mentice since January 1, 2025.
- More than 25 years of experience in the global healthcare and MedTech industry, including management roles at Philips in North America, China and Europe.
- MSc in Applied Physics from the University of Groningen and an Executive MBA from the Rotterdam School of Management.



Company Overview

1

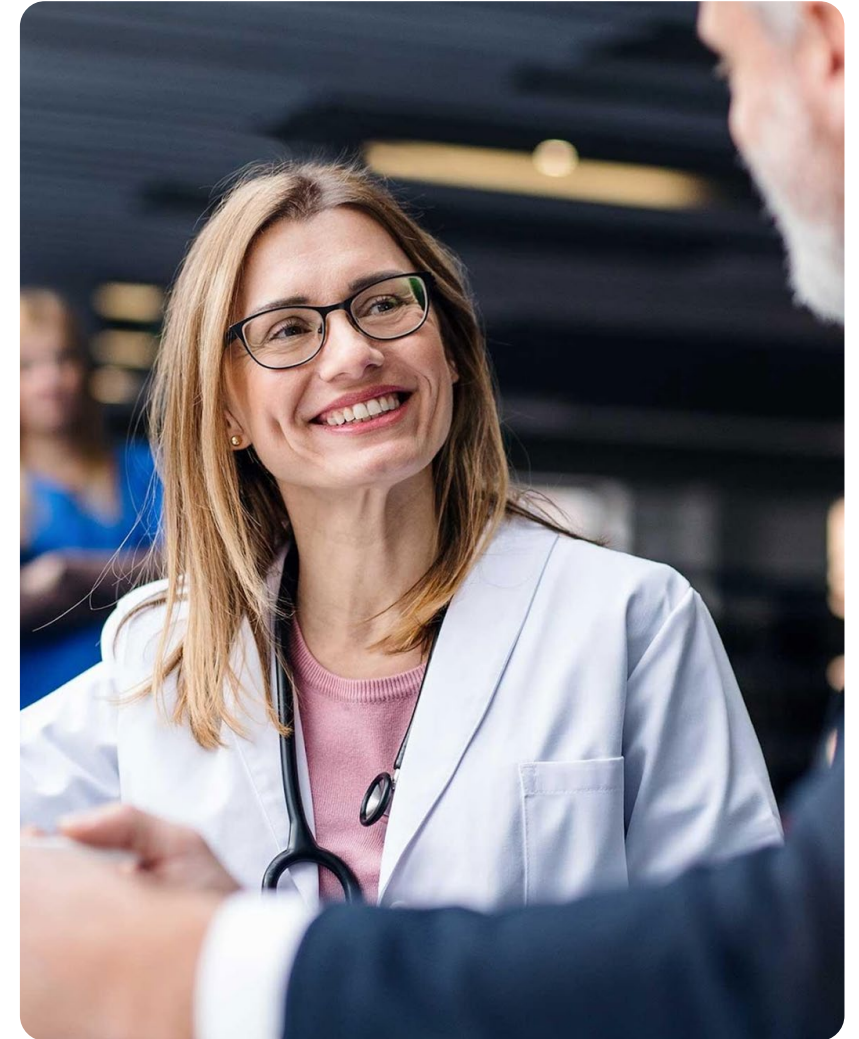
Mentice and the Global Healthcare Challenge

2

Market Opportunity and Strategic Direction

3

Concluding Remarks



SOLUTIONS TO HELP SOLVE GLOBAL CLINICAL CHALLENGES

Every patient deserves the best possible care



Mentice today



1999 Founded	60+ Engineers in research and development	1050 + Customers
129 Full time employees	3450+ Systems sold worldwide	140+ Endovascular simulation papers & articles
60+ Patents & patent pending applications	MNTC Listed at Nasdaq first north premier since 2019	>50% Global market share
>3x Rapid revenue growth over last 8 years	279 MSEK Net sales in 2025	285 MSEK Order intake in 2025

Global healthcare is a perfect storm of challenges

Trends affecting our society



Rapidly aging population



Rising healthcare costs



Rising labor costs & staff shortages



15% of hospital expenditure in high-income countries due to medical errors



Geography & population density significantly impact patient outcomes



Cardiovascular diseases are the leading cause of death globally



919,032

deaths caused by
cardiovascular
diseases in the US



19.2 m

Deaths related to
cardiovascular disease
globally



48%

of US adults had some
form of cardiovascular
disease

Where we make a difference

Endovascular
interventions are
critical for treating
these conditions,
but require highly
specialized skills

Endovascular surgery is growing at rapid pace

Endovascular surgery, using Image-Guided Therapies (IGT), has several key benefits:



Less pain & anesthesia



Higher patient age limit



Lower risk of complications



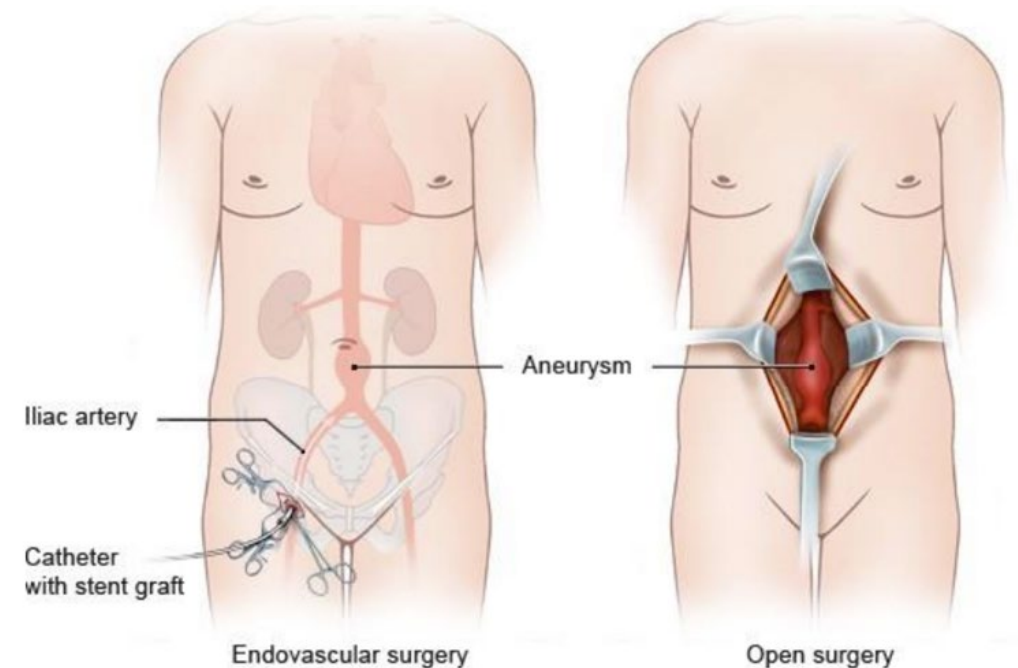
Minimal incision



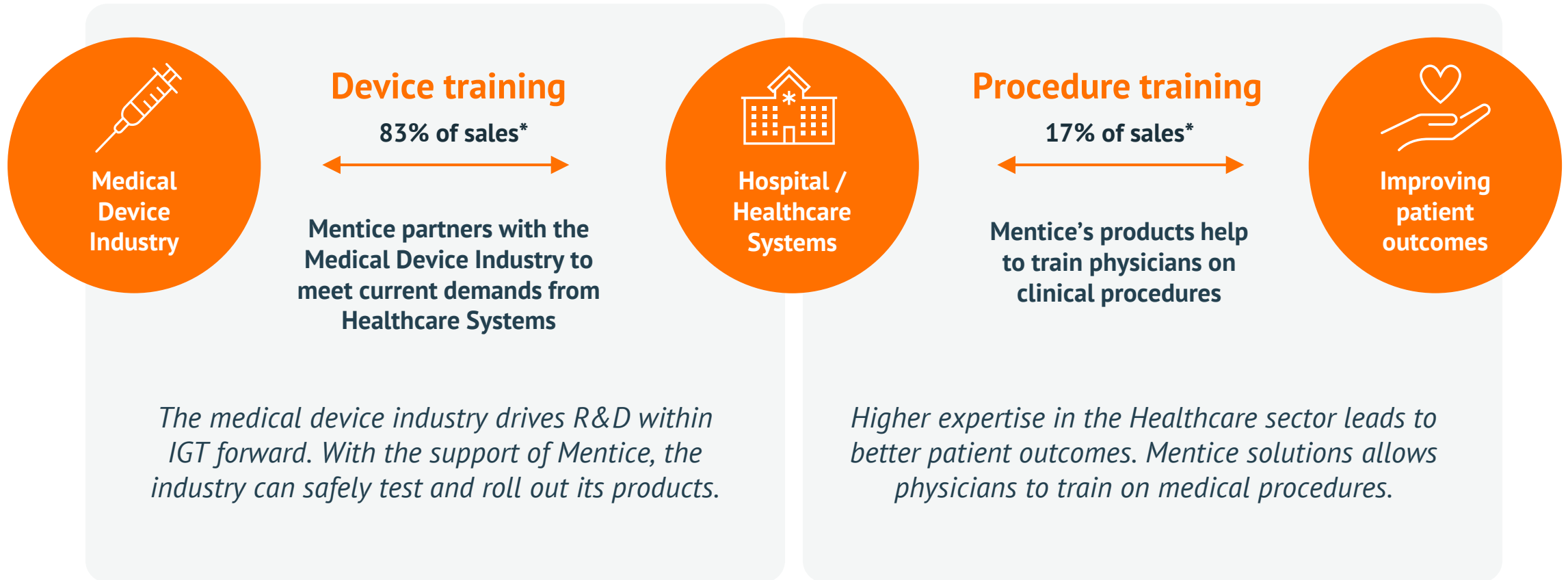
Shorter recovery time



Shorter hospital stay



Our role in supporting the industry and hospitals



Our main products and solutions



VR Simulators

VIST® G7 unique patent protected platform with comprehensive support for existing and future interventional therapies.



Physiological Flow Systems

Physiological flow models and vessels for real device adoption, including full 3D-printed anatomies.



Ankyras Decision Support

CE marked and FDA cleared clinical application for intracranial aneurysm decision support.

Business areas and customers

Medical Device Industry (MDI)



- Design and clinical evaluation
- Product launch support
- Training, sales and marketing
- Advanced cases

- OEM Integration with partners
- Integration into Cath Labs
- Leverage distribution of alliances partners

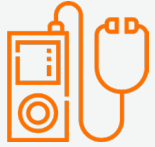
Healthcare Systems (HCS)



- Hospitals and universities
- Training, planning, rehearsal & decision support
- Departments, skill centers and system programs for improvements

MARKET OPPORTUNITY AND STRATEGIC DIRECTION

Market Size and Growth Opportunity



200,000

practicing physicians



40'000

Cath Labs



15–20 million

procedures performed annually

**IGIT
Performance
Solutions**

\$500M

AVAILABLE MARKET
(single-digit growth)

\$75M

CURRENT MARKET
(double-digit growth)

Source: American Heart Association's 2023 report.

Strengthening of MDI will lead towards clinical use

Basic training: Clinical education, marketing and onboarding

Procedure step education

- Drive sales of current procedure step training offering
- Accelerate MDI growth through focused effort on gaining market share
- Launch HCS nurse onboarding value proposition

Advanced training: Advanced cases and case customization

Optimized procedure training

- Strengthen offering towards MDI by providing additional value add technology
 - Enable creation of more advanced and specific cases
 - Add augmented reality / virtual reality features

Clinical use: Procedure rehearsal, real time support and guidance

Patient specific digital twin

- Expand clinical offering
 - Patient specific rehearsal
 - Procedure guidance and recommendation
- Expand from Ankyras to other procedures outside of neurovascular

Growth and scalability potential

Case: Real patient impact

Flow model anatomical replication

- 01 A **complex case** of a child with critical brain aneurysms, initially considered for open surgery with uncertain outcomes, was evaluated using Mentice simulation platform.
- 02 Using our neurovascular flow **simulators**, the team experimented with various endovascular devices and strategies to carefully plan an alternative minimally invasive approach in the simulated environment.
- 03 The simulation practice led to treating the patient efficiently and successfully in **one session** lasting just over 45 minutes, demonstrating the power of training and strategic planning, significantly reducing risk for the patient.



Example anatomy



David Fiorella, MD PhD

Professor of Neurosurgery & Neuroradiology,
Director of Cerebrovascular Center,
Stony Brook University

Thank you for watching

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