

Bilingual Spanish Hire: 4706 ** 1-2 LIFE APPS/MONTH **

Licensed Insurance Agent

EXPERIENCE

State Farm

December 2018 - September 2024

Insurance Agent

- Remote Insurance Agent
- Sales & Customer Service

USHA HEALTH ADVISOR

May 2019 - July 2019

Licensed Sales Producer

- Active Licensed Agent in 18 States Health
- Insurance Advisor 2-15
- Active Licensed Agent in 18 States

Americas Best Contacts and Eyeglasses

September 2017 - February 2018

Unlicensed Optometrist/ Medical Assistant

- Receptionist
- Customer Service
- Front Desk Sales

EDUCATION

College

A.A (Health Science)

High School

Diploma

SKILLS

Sales, Customer Service, Health Sciences, Cardio-Pulmonary Resuscitation (CPR), Customer Support, Medical Privacy, Customer Account Management, Customer Relationship Management, Negotiation Skills, Mentoring, Insurance Sales, Optometry, Carrying out Assessments, Medicare, Annuity Investments, Insurance Management and Aftercare, & Vehicle Insurance

CERTIFICATIONS

P&C and Life & Health Licensed

States of Florida (2-20) & California

REQUESTED COMPENSATION

Desires a Hybrid or Sales role @ \$45k+ base, with the ability to earn \$70k total

RECOMMENDATIONS

Roles & Activities

Reports 20-30 policies/\$20-30k premium/month

Will work REMOTE ONLY in any time zone

Roles include: 50+ outbound dials/day referral sales, pivot and cross selling, networking, and selling and servicing the Spanish speaking community, customer service, & reports selling 1-2 life policies/month.