

Candidate 4403

CT

Authorized to work in the US for any employer

Work Experience

Licensed Insurance Agent

Local GEICO Insurance Agency - CT

July 2022 to Present

Sales of home and auto insurance.

Licensed Insurance Agent

Allstate Insurance - RI

February 2014 to July 2022

Sales of home and auto insurance.

Skills

- Insurance Sales
- Telemarketing
- Cold Calling
- Inside Sales
- Sales
- Account Management
- Financial Services
- Marketing
- Upselling
- Outbound Sales
- Presentation Skills
- Customer Service
- Branch Banking (10+ years)
- Consumer Lending (5 years)
- Cold calling
- Inside sales
- Outbound sales
- Presentation skills
- Insurance sales
- Customer service

- Banking
- Retail sales
- Financial services
- Outside sales
- Organizational skills
- Communication skills
- Computer skills
- Mentoring
- Lending
- Customer relationship management
- Relationship management
- Phone etiquette
- Account management
- Windows
- Restaurant experience
- Serving
- Food service
- Food industry
- Basic math
- Cash register
- Cash handling
- Cooking
- Leadership
- B2B sales

Certifications and Licenses

Property & Casualty License

Life & Health Insurance License