

Candidate 4256

NC

Authorized to work in the US for any employer

Work Experience

Sales/Service Insurance Account Manager

State Farm - NC

August 2022 to Present

Fully Licensed and experienced Insurance Agent with a proven track record of exceeding sales targets and building long-lasting relationships with clients. Including designing marketing strategies, contacting potential clients, assessing customer needs, selling appropriate insurance plans, collecting client information, preparing reports, and maintaining records. Self motivated to performed above and beyond expected standers. Goal orientated, team player, timely, efficient, confident, open to learning new skills.

Warehouse associate

NC

April 2022 to May 2022

Supervised VP palletizer systems and Merge-Diverters, correcting minor mechanical malfunctions. Wrapped pallets in shrink wrap prior to loading. Processed over 30.000 cases worth of orders each day in warehouse setting. Manually or mechanically loaded and unloaded materials from pallets, ski lifting devices, or other transport vehicles. Consistently lifted materials weighing as much as 50 pounds. Inspected work areas for cleanliness and obstacles and removed cartons and areas organized making them hazard-free.

NC

August 2021 to March 2022

Oil pump Assembly & G998 Value Body.

Assembled components with minimal supervision, exceeding expected precautions, identified machinery malfunctions by performing troubleshooting tasks. Calibrated equipment to maintain optimal performance. Completed durable assemblies and subassemblies with hand and power to Buffed out minor scratches and imperfections to improve product qualities, keep up with a fast pace assembly line measures to prevent backup and over load of products.

Warehouse Associate

NC

May 2021 to July 2021

Supervised VP palletizer systems and Merge-Diverters, correcting minor mechanical malfunctions.

Wrapped pallets in shrink wrap prior to loading.

Processed over 30,000 cases worth of orders each day in warehouse setting.

Manually or mechanically loaded and unloaded materials from pallets, ski lifting devices, or other transport vehicles.

Consistently lifted materials weighing as much as 50 pounds.

Inspected work areas for cleanliness and obstacles and removed cartons and areas organized making them hazard-free.

cashier

September 2020 to November 2020

Processed POS transactions, including cash and credit purchases or refund.

Prepared beverages and filled food orders for customers. Checked bills with counterfeit pens and examined coins to spot and refuse foreign currency. Completed manual and machine counts of funds for transactions valued around \$1-\$100. Restocked, arranged and organized extras in the drive thru window to drive sales.

Education

High School - NC

August 2016 to January 2020

Skills

- Bilingual (10+ years)
- Customer service
- Sales
- Marketing
- Communication skills
- Spanish

Certifications and Licenses

Property & Casualty insurance License

November 2022 to Present

Life & Health Insurance License

December 2023 to Present

Personal Lines License

Insurance Producer License