

Direct Hire Opportunity 4865

Licensed Account Manager

EXPERIENCE

State Farm Insurance Agency

June 2013 - Present

Licensed Account Manager

- Delivered exceptional customer service through various channels, including phone, in-person interactions, and email.
- Successfully marketed and sold new business insurance products to prospective clients.
- Recognized for outstanding customer service skills, effectively engaging with diverse clientele.
- Demonstrated adaptability and professionalism in a dynamic work environment.
- Maintained active licenses in property, casualty, life, and health insurance.

Claims Management

July 2011 - March 2013

Intake Specialist/Claims Associate

- Conducted data entry by accurately inputting all claims into the computer database and documenting case activity through detailed notes.
- Managed customer and client interactions through phone and email correspondence, providing timely and effective communication.
- Adjusted claims by gathering necessary information from all parties involved and determining appropriate resolutions for each case.

Veterinarian Hospital

August 2010 - July 2011

Animal Technician

- Updated daily report cards to track animal health and progress.
- Administered exams, medications, and treatments to ensure the well-being of animals.
- Monitored, walked, fed, watered, and cleaned animals to maintain a safe and healthy environment.

Tradeshow Listings

February 2011 - May 2011

Receptionist/Sales Associate

- Managed the shipping of orders using QuickBooks to ensure timely delivery.
- Answered phone calls and provided basic customer assistance to enhance client satisfaction.
- Updated the online website with daily photography and new listings to attract potential customers.
- Advised and sold tradeshow items, contributing to overall sales growth.

EDUCATION

University

Bachelor's in Law Enforcement Justice Administration

REQUESTED COMPENSATION & AVAILABILITY

Desires a Sales or Hybrid role with a State Farm Agency @ \$45k+ base, with the ability to earn \$80k

Will work REMOTE in CST, EST, or MST time zones

ROLES & ACTIVITIES

Reports 30-40 items/policies/\$30-40k premium/month

50+ outbound calls/day, 30+ inbound calls, pivot and cross selling, developing own leads, referral selling, and customer service & reports selling 1-2 new life policies/month