

Direct Hire Opportunity: 4823

Licensed Insurance Agent

EXPERIENCE

Allstate Insurance

June 2021 - Present

Licensed Insurance Agent

- Property and Casualty, Life and Health Licensed sales.
- Service Representative handling client inquiries and account management.
- Conduct sales calls to generate new business and maintain existing accounts.
- Schedule and conduct personal appointments with clients to discuss their needs.
- File and maintain accurate documentation for all client interactions.

State Farm Mutual Automobile Insurance Company

January 2020 - June 2021

Licensed Team Member

- Conduct customer sales calls to generate new business.
- Service and manage accounts to ensure customer satisfaction.
- Hold meetings with clients to address their needs and concerns.
- File and maintain accurate documentation for all client interactions.

Home Repair Company

January 2015 - January 2020

Crew Member

- Interior and exterior design expertise.
- Experience in building remodels and renovations.
- Proficient in framing techniques.
- Knowledgeable in HVAC systems and maintenance.
- Skilled in plumbing installation and repair.
- Experienced in electrical maintenance and troubleshooting.

EDUCATION

High School

Diploma

SKILLS

- Professional Skills: Sales, Service, Insurance care and aftercare, Filing Skills, Phone Sales, Renovation Skills, Electrical Maintenance, Customer Support, Time Management, Knowledge of Finance, Insurance Management and Aftercare, Product Design, User Research, Vehicle Insurance

CERTIFICATIONS

Property and Casualty, Life and Health Licensed Representative

ROLES, ACTIVITIES & REQUESTED COMPENSATION

Reports 20-30 items/\$30-40k premium/month

Will work REMOTE ONLY in EST time zone

Desires a Sales role @ \$37k base, with the ability to earn \$60k total

50+ outbound dials/day, inbound calls with live lead transfers, referral sales, pivot and cross selling, multilining, and customer service.