

Candidate 4600

Household Acquisitions Specialist

Dedicated and detail-oriented insurance professional with a background in property, casualty, and life insurance sales. Seeking to leverage my skills and experience to contribute to a dynamic organization that values innovation and customer satisfaction.

EXPERIENCE

State Farm

January 2021 - Present

Household Acquisitions Specialist

- Outbound/Inbound Sales
- Managed client relationships and facilitated the acquisition of new households
- Achieved and exceeded sales targets
- Effective communication
- Exceedingly efficient customer service.

EDUCATION

University College

A.S. (Business Administration)

SKILLS

Sales * Customer Relationship Management * Profit-Based Sales Targets * Customer Service * Mergers and Acquisitions * Business Administration * Agriculture

CERTIFICATIONS

Licensed in Montana for Life Insurance

Licensed in Montana for Property & Casualty Insurance