

Candidate 4491

MO

Work Experience

Sales Manager

State Farm -MO

June 2023 to Present

Manage State Farm New Business

Generated Revenue (Over 180,000\$)

Auto,Home, and life

Public Consultant

MO

1 Year

- Outbound Soliciting
- Outreach program for political campaigns
- Campaigns Vary (800 CV)

Fathers Support

MO

3 Months

- Legal Representation upon graduation
- 2 month Parenting Program

Media Service (Customer Service/Sales)

MO

1 Year 5 Months

- 700 daily call volume
- Assisting customers with billing issues (debit/credit, subscriptions,apple care)
- Assisting customer with tech issues (iPad, iPhone,Mac)
- Assisted with selling Apple Care Insurance

Sales Associate

MO

4 Months

Sales manager for Fortune 500 company's (st.ann branch)

- ViVint
- Online Marketing
- Door to door

Salesman/Marketing Team

MO

5 Months

- Technician
- Helped provide a substantial large number of leads
- Converted numerous leads to physical sales
- 3x top 10% in monthly sales

Education

High school diploma

University - MO

High School - MO,

Skills

- Sales (2 years)
- Customer service (2 years)
- Social Media Management
- Call center (1 year)
- Telemarketing (Less than 1 year)
- Insurance Sales
- Sales Management
- Communication skills
- Organizational skills
- Microsoft Office
- Time management
- Leadership
- Sales
- Customer service

Certifications and Licenses

Life Insurance License

Property & Casualty License

Present

Personal Lines License