

# Candidate 4458

OH

## Work Experience

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### **State Farm Insurance Agent**

State Farm-OH  
June 2023 to Present

Licensed P&C, life and health sales team member. In a blended role taking on both service and sales while also partaking in the agent aspirant program for top territory sellers. Producing top numbers in all lines of sales; auto, home, life and health

### **Personal Trainer/Fitness Instructor**

OH  
2 years

### **Server/Bartender**

2 years

### **STNA**

Travel agency  
3 Years

### **PCT/MA receptionist**

7 Months

- Left job due to unresolved payroll issues and errors in paycheck.\*\*
- Answered phones, providing customer service
- Opened and closed clinic
- Provided all patient testing ranging anywhere from Covid testing, TB tests, blood test, urine cultures, etc.
- Took patient vitals, and gathered health history information as well as patient symptoms
- Checked in patients
- Took payments and insurance, communicating with insurance companies and inputting charges
- Charted in patient chart
- Worked as partnership with pharmacy to ensure patient needs were met
- Took care of inventory, stocking the clinic, documenting all received vaccines, medications and medical equipment

### **STNA**

1 Year

## **Volleyball Coach**

5 Months

## **Sales Associate**

4 Months

Engaged with customers to effectively build rapport and lasting relationships

Processed product returns and assisted customers with other selections

Maintained customer satisfaction

Delivered high level of assistance by locating products and checking store system for merchandise at other sites

Provided positive first impressions to welcome existing, new and potential customers

Applied security and loss prevention training toward recognizing risks and reducing store theft

Maintained organized, presentable merchandise to drive continuous sales.

Operated cash register, collected payments and provided accurate change.

## **Club Volleyball Coach**

NJ

7 Months

Assessed player abilities and assigned positions according to individual strengths.

Readied team to compete in tournaments and other special events.

Encouraged team members to become stronger, more agile athletes and more successful competitors through focus, effective training and proper nutrition.

Showed athletes proper methods for spiking and serving ball to avoid injuries.

Adhered strictly to rules and regulations of activities department and district.

Planned strategies and selected optimal team lineups to execute game plans.

Adjusted coaching techniques to meet athlete needs and address strengths and weaknesses.

Developed exercise regimens targeting individual athlete needs.

## **Fitness Center Supervisor**

9 Months

Kept supplies, equipment, and facilities in a neat, organized, and performance-oriented fashion

Maintained and enforced standards of cleanliness and organization

Returned all equipment to its designated areas after usage

Ensured compliance of patrons with gym policies and safety objectives

Maintained safety of training, individual exercises, and equipment usage

Ensured proper ID of gym patrons at front desk sign in

Maintained and regulated music and tv to make a welcoming environment for all

Opened and closed fitness center.

## **Babysitter**

OH

1 Year 2 Months

Monitored children's safety and well-being to prevent accidents and falls.

Prepared healthy and nutritious snacks and meals according to individual needs.

Organized various leisure activities, games, crafts and outings to keep children entertained and busy.  
Assisted children with bathing and toileting to instill proper hygiene.  
Communicated with children's parents or guardians about daily activities, behaviors and related issues.  
Enforced rules to teach good manners and maintain safe environment.

## Education

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### **College in Nursing**

#### **GED**

high school

## Skills

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- Insurance sales

## Certifications and Licenses

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### **STNA**

### **Insurance Producer License**

### **Property & Casualty License**

### **Life and Health Insurance License**

### **Life Insurance License**