

Candidate 4450

NV

To sell insurance.

- To offer the best product while providing the best customer service.
- To grow as an agent in the insurance industry.

Authorized to work in the US for any employer

Work Experience

Insurance Sales Agent

Allstate Insurance NV

3 Years

Served as sales Agent, where I shared responsibility in answering, establishing contact, and following up on **all incoming**, new **business** calls, in **the effort to close sales** daily. (Approximately 200 **calls a day**.) Also provided customer service and policy servicing when needed.

Sr. CSR/Office Manager

INSURANCE

4 Years

Served as training guide and mentor to all new personnel, while still fulfilling duties as customer service rep and insurance producer.

Quote Specialist

INSURANCE

1 Year

Responsible for quoting prospective and returning clients to find the best policy for their needs based on individual characteristics.

Acct Manager/agent

INSURANCE

8 Years

Provide customer service to new and existing clients while also servicing and growing my own book of business.

CSR

INSURANCE

2 Years

Producer

INSURANCE

1 Year

CSR

INSURANCE 1 Year

Data Entry

INSURANCE 1 Year

Education

LICENSE

SCHOOL OF INSURANCE 2006

BA in SPANISH EDUCATION

UNIV 2002

AA in LIBERAL ARTS

COLLEGE 1999

Skills

- - P&C Licensed (NV).
- 20 years experience.
- Fluent in Spanish.
- Extensive knowledge of multiple companies underwriting guidelines.
- Established communication with many company reps and underwriters.
- Experienced with all markets: non-standard, standard, and preferred.
- Knowledgeable and experienced in multiple company and agency systems.
- Excellent communication and people skills.
- Experienced in problem-solving and conflict resolution, and Microsoft Office. (10+ years)
- Insurance Sales (10+ years)
- Cold Calling
- Account Management (10+ years)
- Mentoring
- Presentation Skills
- Office Management
- Sales
- Spanish
- Excellent customer service skills. I am able to adjust to ALL types of attitudes and personalities, to maintain professionalism and keep the client satisfied. (10+ years)

Languages

- English and Spanish - Fluent

Certifications and Licenses

Active P&C License

October 2015 to November 2024

Insurance Producer License