
Candidate 4443

NV

Summary

High Energy sales and customer relations professional well-versed in communicating with different individuals and negotiating successful solutions. Focused on offering superior support and meeting all production targets. Creative in applying expertise in building solutions that enhance loyalty, promote retention and support revenue objectives. Skilled in leadership functions such as training and mentoring new associates.

SKILLS

- Customer service
- Marketing
- Payment processing
- Relationship Building
- Leadership
- Bilingual

EXPERIENCE

Account Sales Representative, State Farm

2 years

- Selling Life, Auto & Home insurance
- Making outbound cold calls
- Answering inbound calls
- Providing excellent customer care
- Completing daily customer service tasks
- Payment Processing

Associate Banker, JPMorgan Chase

3 years

- Deposit/withdraw checks
- Assist with customer's financial needs
- Wire money
- Open and process credit card payments
- Resolve fraudulent charges
- Build strong relationships with our clients

Assistant Manager , Shoe Palace

2 years

- Selling shoes and other accessories
- Reaching daily sales goals
- Resolving any customer issues
- Completing opening and closing procedures
- Providing great leadership

EDUCATION

High School - *High School NV*

May 2019