

Candidate 4422

Licensed Insurance Producer

TN

Seeking to obtain a Licensed Insurance Producer position with a company, which will require me to utilize my skills, abilities and experience to ensure and improve the company's success.

Authorized to work in the US for any employer

Work Experience

Licensed Insurance Agent

Allstate Insurance - TN

January 2023 to Present

Sales and Customer Services

Pharmacy Data Entry Technician

-- Kansas

November 2021 to January 2023

Processing prescriptions as they come in per fax, escript, or phone call.

Regional Sales Manager

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June 2017 to March 2019

Manage and train a team of 15-20 team member in several states. Travel 2 weeks out of the month to all team member to ensure jobs were being done correctly and sales were being made.

Office Manager

- Dentistry

April 2011 to May 2017

Manage 5 offices with traveling team members of 10-12 team workers. Manage the flow of the company and make sure the office was ran in a timely and professional way.

Education

DIPLOMA

HIGH SCHOOL - AR

Skills

- Customer service
- Time management

- Sales
- Salesforce
- Data Entry
- MS Office
- Receptionist
- Inventory Management
- Account Management
- Sales Management
- B2B Sales
- Cold Calling
- Recruiting
- Business Development
- Pricing
- CRM Software
- Conflict Management
- Negotiation
- Outside Sales
- Direct Sales
- Typing
- Insurance Sales
- Inside Sales
- Microsoft Outlook
- Office Management
- Customer service
- Computer skills
- Insurance sales
- Inside sales
- Cold calling
- Outside sales
- Outbound sales
- Sales management
- CRM software
- Salesforce
- Leadership

Certifications and Licenses

Licensed Insurance Producer

July 2022 to September 2024

I have Life and Personal Lines License.

Property & Casualty License

Driver's License

Personal Lines License

Insurance Producer License

Additional Information

SKILLS & ABILITIES

Customer Service, Communication, Leadership, Teamwork, Ability to Work Under Pressure, Decision Making, Time Management, Self-motivation, Conflict Resolution and Adaptability.