

# Candidate 4366

AR

Authorized to work in the US for any employer

## Work Experience

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### **Insurance Sales Agent**

State Farm - GA

June 2023 to February 2024

Sold insurance policies, maintained customer accounts including life, property and casualty insurance as well as assisting customers with only the best customer service experience.

### **Licensed Insurance Agent**

State Farm Mutual Automobile Insurance Company - AR

December 2019 to March 2023

Sold insurance policies, maintained customer accounts including life, property and casualty insurance as well as assisting customers with only the best customer service experience. As well holding the title of top sales professional in this office for two years.

### **Corporate Office/Sales and customer manager**

auto - AR

May 1999 to December 2019

Managed customer account and service records. Employee payroll and all accounting records. Customer support, service and sales. Supervised employee performances.

## Education

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### **Insurance**

- Remote

December 2019 to February 2021

## Skills

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- Cold Calling
- Underwriting
- Marketing
- CRM Software
- Outside Sales
- Financial Services
- Banking

- Outbound Sales
- Administrative Experience
- English
- Business Development
- Cold calling
- Sales
- Direct sales
- Upselling
- Underwriting
- Accounting
- Account management
- Salesforce
- Insurance Sales
- Inside Sales
- Sales Management
- Payroll
- Outbound sales
- CRM software
- Marketing
- Customer service
- Leadership
- B2B Sales
- Relationship Management
- Office Management
- Outside sales

## Certifications and Licenses

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### **Arkansas life insurance license**

December 2020 to Present

### **Corporate supervising manager**

May 1999 to December 2019

### **Arkansas property and casualty insurance license**

Present

### **Life & Health Insurance License**

### **Property & Casualty License**

### **Georgia property and casualty license**

July 2023 to June 2025

## **Georgia life insurance license**

July 2023 to July 2025

**Driver's License**

**Life Insurance License**

**Insurance Producer License**

**Personal Lines License**

## Assessments

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### **Sales skills — Proficient**

June 2023

Influencing and negotiating with customers

Full results: [Proficient](#)

### **Customer service — Proficient**

February 2021

Identifying and resolving common customer issues

Full results: [Proficient](#)

Indeed Assessments provides skills tests that are not indicative of a license or certification, or continued development in any professional field.