

Candidate 4280

IA

Authorized to work in the US for any employer

Work Experience

LSP

Allstate - IN
July 2023 to Present

I am currently working as a LSP. I make cold calls and receive lead calls. I quote for insurance (Home, auto, umbrella, etc)

LSP - Licensed Sales Professional

Allstate - IL
March 2023 to June 2023

I quote/sell Auto and Home insurance. I am a LSP (Licensed Sales Professional)
I am licensed in Iowa and Illinois for Property, Casualty, life and health.

Allstate LSP

Allstate - IA
September 2022 to March 2023

I quote Auto and Home insurance. I am a LSP (Licensed Sales Professional)
I am licensed in Iowa and Illinois for Property, Casualty, life and health.

Licensed Insurance Representative

Insurance - IL
August 2021 to September 2022

I quote Auto and Home insurance.
I am licensed in Iowa and Illinois for Property, Casualty, life and health.
I call clients to collect past due/cancel payments.

Retail Store Manager

Wireless Cellular - IA
April 2013 to August 2021

Greeted customers. Showed customers how to use and care for merchandise. Rang up bills, using calculators and cash registers. Answered customer Questions. Readied sales slips and contracts. Used basic computer skills. Opened store.
Closed store. Weekly inventory. Scheduling employees. Ordering accessories. Directed workers in a retail setting. Led a successful sales team. Managed a store. Performed personnel duties such as interviewing, hiring, training, discipline.
Responded to customer questions and complaints. Directed workers in sales and customer service. Monitored sales floor to ensure customer satisfaction. Assigned duties to workers. Met sales goals.

Retail Sales Associate

Sprint - IL

July 2012 to March 2013

Greeted customers. Helped customers find what they wanted. Showed customers how to use and care for merchandise.

Rang up bills, using cash registers and POS machines. Answered customer questions. Readied sales slips and contracts. Found out of stock items at other stores. Worked in electronics and customer service. Opened store. Closed store.

Store Manager

Cellaris - IL

April 2012 to July 2012

Directed workers in a retail setting. Led a successful sales team. Managed a store. Performed personnel duties such as interviewing, hiring, training and discipline. Greeted and assisted customers. Responded to customer questions and complaints. Directed workers in sales and customer service.

Monitored sales floor to ensure customer satisfaction. Assigned duties to workers. Used credit card machines and cash registers. Met sales goals.

Scheduled employees.

Education

High school diploma

High School

College or a Technical or Vocational

Customer service

School Administration

Skills

- Retail Management
- POS
- Store Management Experience
- Interviewing
- Merchandising
- Assistant Manager Experience
- Cash Handling
- Retail Sales
- Planograms
- Upselling
- Pricing
- Insurance Sales (1 year)
- Cold Calling

- Sales
- Customer service
- Cold calling
- Insurance sales
- Upselling
- Retail sales
- Store management
- Communication skills
- Customer support
- Outbound calling
- Outbound sales
- Typing

Certifications and Licenses

Property and Casualty License

October 2021 to August 2025

Life and Health Insurance

February 2022 to August 2025

Property & Casualty License

Personal Lines License

Life & Health Insurance License

Insurance Producer License

Assessments

General manager (hospitality) – Proficient

June 2021

Solving group scheduling problems and reading and interpreting P&L statements

Full results: [Proficient](#)

Indeed Assessments provides skills tests that are not indicative of a license or certification, or continued development in any professional field.