

Candidate 4129

South Carolina

Career Objective: My goal is to obtain a career with an established and professional corporation that will allow me to utilize my skills and experience to provide advancement opportunities and is both personally and financially rewarding.

Education

- Graduated High School in SC
- Attended University in SC- Major course of study was international business and minor course of study was business and marketing.
- Attended and Graduated from the Institute for Insurance
- Received IIAB CISR Designation which consisted of 5, 8 hour rigorous courses that were concluded by a comprehensive exam.

Work Experience

2022-2023- Healthcare

Benefits Advisor- Medicare Advantage Representative

Qualified and enrolled eligible clients in medicare part C plans in person, virtually, over the phone and at table top marketing events throughout designated counties

2019-2022- Insurance (Allstate)

Personal Lines Producer (Remote)

Sold and Serviced Property and Casualty products as well as life accident and health products via Internet, phone and in person contact.

2018-2019 - Allstate

Personal Lines Producer

Sold and Serviced Property and Casualty products as well as life accident and health products via Internet, phone and in person contact.

2017- 2018- Insurance Agency

Territory Marketing Manager

Manage a team of agents, compose daily reconciliation reports, host daily ring central meetings and weekly product training meetings and assist agents in the field as needed

2015-2017- Insurance Associates

Account Manager- New Business Manager

Job responsibilities include selling and servicing all personal line accounts, remarketing home, auto and life products, completing monthly expiration and accounts payable lists, communicating with realtors, attorneys, and mortgage brokers to coordinate placement on insurance for loan closings and provide my clients with superb service

2014 - 2015- Staffing*Executive Recruiter/Sales*

Met with potential clients and sold or staffing services. Interviewed potential candidates and hired and placed them in positions. I Conducted drug and criminal screenings for potential candidates as well as prided e-verification services and payroll services to employers.

2012-2014- Allstate*InsidetSalesAgent-tiNewtiBusinesstiManager*

Sold and Serviced Property and Casualty products as well as life accident and health products vie Internet, phone and in person contact.

2006- 2012-*PersonaltiLinestiSalesAgent*

Job responsibility es include selling and servicing all personal line accounts, re-marketing home, auto and life products, completing monthly expiration and accounts payable lists, communicating with realtors, attorneys, and mortgage brokers to coordinate placement on insurance for loan closings and provide my clients with superb service.

2004-2006 Health, SC*ManagedtiCaretiSpecialist/tiPublictiRelationstiRepresentative*

Responsibilities included education Medicaid eligible parents about managed Care plans, organizing and participating in community outreach events, Marketing products in physicians' offices and DHHS offices, and conducting Staff orientations on new products

2002-2004 Institute, SC*LeadtiInstructor/tiRecruiter/tiFinancetiDirector*

Responsibilities included interviewing and conduction career assessments on Potential students, scheduling and conducting group orientations, conduct Pr-licensing and career empowerment classes at multiple local on and assisting with enrollments and helping arrange funding for both the student and the center

1998-2002 SC Farm Bureau Insurance, SC*Multi-LinetiInsurancetiAgent*

Responsibilities included sales and service of life, accident, heath, Annuities, home and auto policies to new and existing clients