

Bilingual Spanish Hire: 4897 **2-3 LIFE APPS/MONTH**

Licensed Insurance Producer & Marketing

EXPERIENCE

State Farm

November 2021 - October 2024

Licensed Insurance Producer & Marketing

- Spearheaded the agency's social media presence, implementing strategies that significantly enhanced online visibility and engagement.
- Drove customer engagement and grew Google reviews building strong client relationships.
- Educated clients on various insurance products, tailoring recommendations to meet individual needs and boost satisfaction.
- Trained and motivated team members to improve customer service standards and consistently exceed sales targets.
- Actively networked within the community, fostering relationships that contributed to increased policy sales and client loyalty.

Healthcare Organization

October 2017 - November 2021

Patient Relations

- Served as the main point of contact for patients, offering compassionate care and support throughout health screenings and services.
- Guided patients through each step ensuring they felt informed and comfortable.
- Coordinated with healthcare teams to ensure timely and efficient service delivery for patients.
- Provided education and resources to patients, helping them understand their health screenings and next steps.

EDUCATION

High School

Diploma

CERTIFICATIONS

P&C, Life & Health Licensed in State of AZ

ROLES, ACTIVITIES AND DESIRED COMPENSATION

Reported: 50-60 policies/\$40-50k premium/month

Will work REMOTE in any time zone

Desires a Sales or Hybrid role with a State Farm Agency @ \$40-45k+ base, with the ability to earn \$80k total

Seeking a remote role with a seasoned State Farm agency. 30+ outbound dials/day, 15+ inbound calls, referral sales, pivot and cross selling, social media marketing, bundling, lead generation & reports selling 2-3 new life policies per month.

SKILLS

- Professional Skills: Marketing, Customer Service, Insurance Management and Aftercare, Profit-Based Sales Targets, Sales, Customer Relationship Management, Insurance Sales, Community Management, Administrative Operations, Microsoft Office