

Direct Hire Candidate: 4870 ****1-2 LIFE APPS/MONTH****

Licensed Team Member

EXPERIENCE

State Farm

June 2022 to Present

Licensed Team Member

State Farm

June 2020 to March 2022

Licensed Team Member

State Farm

February 2019 to April 2019

Licensed Team Member

- Assisted clients with policy inquiries, coverage explanations, and processing policy changes.
- Provided prompt customer service through multiple channels, enhancing client satisfaction and retention.
- Delivered personalized insurance quotes.
- Customized insurance policies to fit individual client needs, guiding them in selecting appropriate coverages and limits.
- Maintained up-to-date knowledge of P&C and life products to provide clients with informed recommendations and reliable advice.
- Conducted regular follow-ups with clients to ensure satisfaction.
- Maintained strong relationships, enhancing retention.

Allstate

May 2019 to April 2020

Licensed Sales Producer

Allstate

April 2018 to January 2019

Licensed Sales Producer

- Assisted clients with policy inquiries, provided coverage explanations, and processed policy changes efficiently.
- Customized insurance policies to meet individual client needs, guiding them in selecting appropriate coverages and limits.
- Delivered exceptional customer service by promptly addressing client inquiries, resolving issues, and providing expert guidance on policy options.
- Built and maintained strong client relationships through active listening, effective communication, and a commitment to tailored solutions.
- Supported clients with policy adjustments, renewals, and payment processing, creating a positive experience that encouraged long-term loyalty and referrals.
- Guided clients through the claims process providing explanations and assistance as needed, and advocating for timely resolutions.

EDUCATION

High School

Diploma

SKILLS

- Professional Skills: Sales, Budgeting Skills, Marketing, Mentoring, Cold Calling Sales, Generation of Leads, Insurance Sales, Sales Management, Business Marketing, Customer Account Management, Sales Training, Telemarketing, Graphic Design, Insurance Claim Processing, Banking Services, Life Insurance Sales, Customer Service, Manufacturing, Printing, Insurance

CERTIFICATIONS

P&C, Life & Health Licensed in States of OR, WA

FINRA Series 6 & FINRA Series 63